Filing date:

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ESTTA660613 03/11/2015

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	91213597						
Party	Defendant Tigercat International Inc.						
Correspondence Address	CANDACE LYNN BELL ECKERT SEAMANS CHERIN & MELLOTT LLC 50 S 16TH STREET, 22ND FLOOR PHILADELPHIA, PA 19102 2523 UNITED STATES cbell@eckertseamans.com, rjacobsmeadway@eckertseamans.com, lscollon@eckertseamans.com						
Submission	Other Motions/Papers						
Filer's Name	Candace Lynn Bell						
Filer's e-mail	cbell@eckertseamans.com, rjacobsmeadway@eckertseamans.com, afleisher@eckertseamans.com						
Signature	/Candace Lynn Bell/						
Date	03/11/2015						
Attachments	DECLARATION OF JOHN METZGER (M1346811).pdf(299614 bytes ) EXHIBIT A TO METZGER DECLARATION (M1346792).pdf(675635 bytes ) EXHIBIT B TO METZGER DECLARATION (M1346793).pdf(165219 bytes ) EXHIBIT C TO METZGER DECLARATION (M1346794).pdf(272348 bytes ) EXHIBIT D TO METZGER DECLARATION (M1346795).pdf(877119 bytes ) EXHIBIT E TO METZGER DECLARATION (M1346796).pdf(802527 bytes ) EXHIBIT F TO METZGER DECLARATION (M1346797).pdf(267171 bytes ) EXHIBIT G TO METZGER DECLARATION (M1346798).pdf(350186 bytes ) EXHIBIT H TO METZGER DECLARATION (M1346799).pdf(114323 bytes ) EXHIBIT I TO METZGER DECLARATION (M1346800).pdf(265240 bytes ) EXHIBIT J TO METZGER DECLARATION (M1346801).pdf(1931858 bytes ) EXHIBIT K TO METZGER DECLARATION (M1346802).pdf(662349 bytes ) EXHIBIT L TO METZGER DECLARATION (M1346803).pdf(3993954 bytes ) EXHIBIT N TO METZGER DECLARATION (M1346804).pdf(203311 bytes ) EXHIBIT N TO METZGER DECLARATION (M1346806).pdf(1067052 bytes ) EXHIBIT O TO METZGER DECLARATION (M1346806).pdf(178675 bytes ) EXHIBIT P TO METZGER DECLARATION (M1346807).pdf(1491403 bytes ) EXHIBIT P TO METZGER DECLARATION (M1346807).pdf(1491403 bytes ) EXHIBIT R TO METZGER DECLARATION (M1346808).pdf(206244 bytes ) EXHIBIT R TO METZGER DECLARATION (M1346808).pdf(2514485 bytes )						

I HEREBY CERTIFY THAT THIS CORRESPONDENCE IS BEING TRANSMITTED ELECTRONICALLY TO THE COMMISSIONER FOR
TRADEMARKS-UTTP-HESTTA.USPTO GOV/PUNG-TYPE.JSP
By Tolky Meller
DATE: / March 11, 20150

# IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

CATERPILLAR INC.,

Opposer,

v.

Opposition No. 91213597

TIGERCAT INTERNATIONAL INC.

Applicant.

#### DECLARATION OF JOHN F. METZGER

- 1. I am a citizen of the United States, over 18 years old and a resident of Montgomery County in the Commonwealth of Pennsylvania.
- 2. I am employed as a paralegal with Eckert Seamans Cherin & Mellott, LLC in Philadelphia, Pennsylvania.
- 3. I have worked as a paralegal since October of 1994 and was employed at Ballard Spahr Andrews & Ingersoll, LLP in Philadelphia, Pennsylvania from September 1997 until February 2008 when I joined the firm of Eckert Seamans Cherin & Mellott, LLC.
- 4. My duties include general, internet and legal research, litigation support, document review and analysis, document organization and control, and electronic discovery support among others.
- 5. As part of my duties as a paralegal, I maintain the pleadings file in this opposition proceeding.

- 6. Attached as Exhibit A to this declaration are true and correct copies of the webpages www.cat.com/en\_US/products/new/by\_industry/forestry.html and www.cat.com/en\_GB/products/new/attachments/mulchers.html accessed and printed on March 11, 2015.
- 7. Attached as Exhibit B to this declaration is a true and correct copy of the webpage accessed and printed on March 5, 2015 showing the youtube video "Caterpillar at CONEXPO Introducing the 586 C Site Prep Tractor" published on March 7, 2014 and located at https://www.youtube.com/watch?v=PwRG2zM5w1Q.
- 8. Attached as Exhibit C to this declaration is a true and correct copy of Caterpillar's "The Caterpillar Product Line" showing a date of December 1980 and produced as CAT0004672 to CAT0004673.
- 9. Attached as Exhibit D to this declaration is a true and correct copy of the "Tiger Product Line-up" document produced by Applicant as TII 0190 through TII 0195. <sup>1</sup>
- 10. Attached as Exhibit E to this declaration is a true and correct copy of the document entitled "The Tigercat Story" produced by Applicant as TII 0021 through TII 0024.
- 11. Attached as Exhibit F to this declaration is a true and correct copy of the news story "Tigercat Adds Off-Road Industrial Product: S610C Sprayer" dated August 12, 2010 accessed and printed on March 10, 2015 from the website www.tigercat.com.
- 12. Attached as Exhibit G to this declaration is a true and correct of the document produced by Applicant as TTI 0579 through TTI 0582.
- 13. Attached as Exhibit H to this declaration is a true and correct copy of a document produced by Applicant as TII 0463.

<sup>&</sup>lt;sup>1</sup> Applicant Tigercat's production to Opposer Caterpillar comprised documents labeled with either a "TII" or "TTI" prefix followed by a sequential number.

- 14. Attached as Exhibit I to this declaration are true and correct copies of YouTube video pages accessed and printed on March 11, 2015 showing the Tigercat M726E Pipeline ROW video uploaded on July 12, 2011 (and found at www.youtube.com/watch?v=zlpNXhpJHjo) and the Mulcher Tigercat M726E Pipline uploaded on July 17, 2011 (found at www.youtube.com/watch?v=W0oWXq4UE4k).
- 15. Attached as Exhibit J to this declaration are true and correct copies of webpages accessed and printed from the website for Ziegler CAT located at www.zieglercat.com on March 11, 2015.
- 16. Attached as Exhibit K to this declaration is a true and correct copy of Tigercat's preliminary specification sheet for the M760 Mulcher produced by Applicant as TII 0060 through 0063.
- 17. Attached as Exhibit L to this declaration is a true and correct copy of a Caterpillar brochure for the 586C Site Prep Tractor produced by Applicant as TTI 0475 through TTI 0498.
- 18. Attached as Exhibit M to this declaration is a true and correct copy of a Tigercat advertisement that appeared in the July 2010 issue of <u>Pipeline & Gas Journal</u> produced by Applicant as TII 0448.
- 19. Attached as Exhibit N to this declaration are true and correct copies of Tigercat advertisements that appeared in publications in the year 2011, produced by Applicant as TII 0449 through TII 0454.
- 20. Attached as Exhibit O to this declaration is a true and correct copy of a Tigercat advertisement from the November 2012 issue of <u>Pipeline & Gas Journal</u> produced by Applicant as TTI 0462.

- 21. Attached as Exhibit P to this declaration are true and correct copies of Tigercat advertisements that appeared in publications in the year 2013, produced by Applicant as TTI 0466 through TTI 0472.
- 22. Attached as Exhibit Q to this declaration are documents showing that Tigercat and Caterpillar both attended certain trade shows at least as early as 2010. This exhibit comprises the following documents: a) a true and correct copy of the March 4-8, 2014 CONEXPO Exhibit List accessed and printed on March 10, 2015 from the International Technology and Exhibition and Events company website at www.itec.com.vn and found at www.itec.com.vn/infoweb/mmi/conexpo/01.10.14 ExhibitorList CONEXPOCONAGG.pdf; b) a true and correct copy of the webpage located at www.jointeamcaterpillar.com/cda/layout?m=400938&x=69 accessed and printed on March 10, 2015 noting that Caterpillar would be attending the Expo Richmond in Richmond, Virginia in 2010; c) true and correct copies of the webpages located at www.mydigitalpublication/?i+37172&p=22 showing pages from the TimberLine May 2010 publication accessed and printed on March 11, 2015; d) a true and correct copy of the webpage located at www.canadianrentalservice.com/shows/atlantic-heavy-equipment-show-starts-thisweek-1518 noting that the Atlantic Heavy Equipment Show starts April 8-9, 2010 showing a "sampling" of exhibitors that includes "Cat" and "Tigercat" accessed and printed on March 11, 2015; e) a true and correct copy of the Mid-Atlantic Logging & Biomass Expo Official Show Program for October 7-8, 2011 held in Selma/Smithfield, NC accessed and printed on March 10, 2015 and located at http://midatlantic-logging-biomass-expo.com/wpontent/uploads/2011/09/2011 MA Program.pdf.

- 23. Attached as Exhibit R to this declaration are documents showing that Caterpillar and Tigercat advertised in the same trade journals. Exhibit R comprises the following documents: a) a true and correct copy of the Advertiser Index to Timber Harvesting & Wood Fiber Operations accessed and printed on March 10, 2015 and located at webpage www.timberharvesting.com/advertiser-index; b) a true and correct copy of the November 2013 Ad Index for the Pipeline & Gas Journal located at webpage www.pipelineandgasjournal.com/november-2013-ad-index?page=show accessed and printed on March 11, 2015.
- 24. Attached as Exhibit S to this declaration is a true and correct copy of a Tigercat brochure for its S640 Site-Prep Tractor produced by Applicant as TII 0054 through TII 0055. I declare under penalty of perjury that the foregoing is true and correct.

Executed on: March 1/2015 in Philadelphia, PA

#### CERTIFICATE OF SERVICE

The undersigned hereby certifies that a true and correct copy of the attached Declaration of John F. Metzger was served on counsel for the Opposer on the date listed below via electronic and U.S. Mail:

Christopher P. Foley FINNEGAN, HENDERSON, FARABOW, GARRETT & DUNNER, L.L.P. 901 New York Ave., N.W. Washington, DC 20001-4413

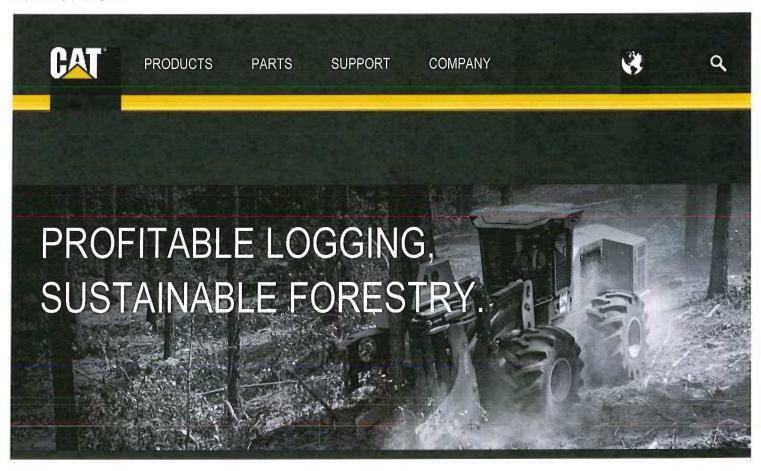
Laura K. Johnson FINNEGAN, HENDERSON, FARABOW, GARETT & DUNNER, L.L.P. 2 Seaport Boulevard Boston, MA 02210

Dated: March 11, 2015

D ...

Jøhr F. Metzger

# **EXHIBIT A**



**NEW INDUSTRY SOLUTIONS** 

# **FORESTRY**

Caterpillar offers a complete line of forestry equipment to meet your application needs - from core machines that help with road building, millyard and reforestation, to purpose-built machines that harvest, extract and load, Caterpillar's line of products are all you need to get the job done.

# COMBINING EQUIPMENT, TECHNOLOGY AND SERVICES TO HELP BUILD YOUR SUCCESS

Cat Connect makes smart use of technology and services to improve your jobsite efficiency. Using the data from technology-equipped machines, you'll get more information and insight into your equipment and operations than ever before.

Working with your Cat dealer, you can find the right combination of Cat Connect technologies and services for your jobsites. Whether your goal is to maximize production, reduce costs or improve safety, Cat Connect gives you



the options you need to build the successful, sustainable business you want.

LEARN MORE ABOUT CAT CONNECT

## MAXIMIZING THE LIFE OF YOUR UNDERCARRIAGE

When you purchased your Cat® forestry machine with genuine Cat Undercarriage, you made a smart investment. A significant portion of the owning and operating cost of your machine is undercarriage related. Following these simple tips will help you keep costs down.

LEARN MORE ABOUT UNDERCARRIAGE OPERATIONS

### CATERPILLAR JOB SITE SOLUTIONS

Increase fleet utilization, control costs and use capital more efficiently when you join forces with Caterpillar to build and sustain high-performance job sites for construction, quarry and aggregates. Our best application experts will work with your team, designing and executing site-specific plans to improve productivity, manage the equipment lifecycle, enhance safety and sustainability, and optimize cash flow. Let's get started now.



**GET STARTED NOW** 

# CAT PRODUCTS FOR FORESTRY APPLICATIONS.











**HARVESTERS** 

KNUCKLEBOOM LOADERS

MOTOR GRADERS

SITE PREP TRACTORS >









**SKIDDERS** 

SKID STEER LOADERS

TELEHANDLERS

SMALL WHEEL LOADERS









MEDIUM WHEEL LOADERS

LARGE WHEEL LOADERS

>

RENTAL GENERATOR SETS







# OUR CUSTOMERS SAY IT BEST - JOHN MCGEE

"Cat's been a great product for us. It's always dependable and performs really well."



0% FINANCING FOR 6 MONTHS

SEE OUR OFFERS

#### **CAT® TECHNOLOGY**

We are constantly developing and refining advanced technologies to help make your equipment more productive and efficient.

LEARN MORE

#### WATCH VIDEO

# CONNECT WITH THE EXPERTS

Learn from the experts and get advice from your peers - check out or blogs and online forums.

#### **READ OUR BLOGS**

#### CAT® DEALER SERVICE

Buy any piece of Cat® equipment and also get the full support and commitment of your local Cat Dealer.

# CONTACT YOUR LOCAL DEALER

# MAXIMIZING THE LIFE OF YOUR UNDERCARRIAGE

When you purchased your Cat® forestry machine with genuine Cat Undercarriage, you made a smart investment. A significant portion of the owning and operating cost of your machine is undercarriage related. Following these simple tips will help you keep costs down.

LEARN MORE ABOUT UNDERCARRIAGE OPERATIONS

CAT® PRODUCTS IN THE NEWS

Cat products are in action every day. Find out what the press has to say.

LEARN MORE

**PRODUCTS** 

New

Equipment

**PARTS** 

New Parts - Parts.cat.com

Reman Products - Parts.cat.com

COMPANY

Caterpillar.com

Careers

CAT SOCIAL

Facebook

Google Plus

#### Cat | Forestry | Caterpillar

Power Systems

Attachments

**Industry Solutions** 

Rental

Equipment

Site Support Equipment

Power Systems

Attachments

Used

Used Equipment - CatUsed.com

Gifts & Apparel

Official Gifts & Apparel - shopcaterpillar.com

Used Parts - catused.cat.com

SUPPORT

Financing & Insurance

Technology & Solutions

Protect Your Investment

Operate Efficiently and Safely

Maintenance & Support

Find Your Dealer

Contact Us

Corporate Press Releases

Caterpillar Brands

Investors

**NEWS AND EVENTS** 

Product & Service Announcements

Press Kits

Trade Shows & Events

LinkedIn

Twitter

YouTube



Instagram

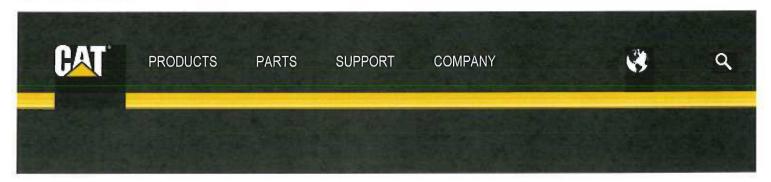
All Social Media Accounts

About Cat | Gifts & Apparel | Contact | Site Map | Cookies | Legal | Privacy

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US - English

http://www.cat.com/en\_US/products/new/by-industry/forestry.html[3/11/2015 6:29:40 PM]



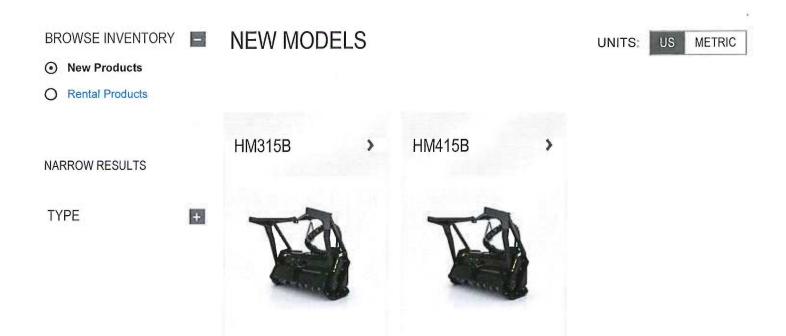
#### **NEW ATTACHMENTS**

# **MULCHERS**

Cat® Mulchers are designed for high-performance cutting, and mulching vegetation and undergrowth from typical forested terrain. The hydraulic mulcher reduces saplings, shrubs and trees into mulched material, making it ideal for environmental maintenance, such as creating fire lanes. Other applications include: reclaiming untilled land, removing foliage from building construction sites, and shredding pruned material and organic waste for biomass production.

# CAT® MULCHER HIGHLIGHTS

- Designed for high-performance cutting, and mulching vegetation and undergrowth from typical wooded terrain.
   Reduces saplings, shrubs and trees into mulched material.
- Rugged mulching head processes trees up to 200 mm (8 in) diameter for effective land clearing applications.
- Axial piston hydraulic motor provides smooth, efficient performance.
- Adjustable push frame provides the ability to position trees for optimum cutting and efficiency while also providing operator cab protection.



**MULCHERS** 

**MULCHERS** 

Overall width

72 in

Overall width

72 in

Working width

58 in

Working width

58 in

Length

58 in

Length

58 in

**COMPARE MODELS** 

COMPARE MODELS

>

### RELATED PRODUCTS

**COMPATIBILITY TABLE** 

#### **BUILT FOR IT**

When you choose Cat®, you get what you pay for - durable and reliable equipment, and long-lasting relationships.

#### LEARN MORE

#### FINANCING & INSURANCE

You can count on Cat Financial to provide the best financial solutions, built just for you.

#### SEE OUR CURRENT OFFERS

#### CAT® ATTACHMENTS **BROCHURE**

Time. Money. Resources. Save them, don't spend them. Get the right attachment for the job. See what attachments complement your Cat equipment.

#### DOWNLOAD NOW

#### CONNECT WITH THE **EXPERTS**

Learn from the experts and get advice from your peers - check out or blogs and online forums.

#### **READ OUR BLOGS**

#### CAT® DEALER SERVICE

Buy any piece of Cat® equipment and also get the full support and commitment of your local Cat Dealer.

#### CONTACT YOUR LOCAL

#### THE POWER OF CAT®

While superior quality is easy to see, it's over time and throughout your ownership experience that the superior value of Caterpillar really becomes clear.

#### CAT® PRODUCTS IN THE **NEWS**

Cat products are in action every day. Find out what the press has to say.

#### LEARN MORE

#### DEALER

#### LEARN MORE

**PRODUCTS** 

New

Equipment

Power Systems

Attachments

**Industry Solutions** 

Rental

Equipment

Site Support Equipment

Power Systems

Attachments

Used

Used Equipment -CatUsed.com

Gifts & Apparel

Official Gifts & Apparel - shopcaterpillar.com

**PARTS** 

New Parts - Parts.cat.com

Reman Products - Parts.cat.com

Used Parts - catused.cat.com

SUPPORT

Financing & Insurance

Technology & Solutions

Protect Your Investment

Operate Efficiently and Safely

Maintenance & Support

Find Your Dealer

Contact Us

COMPANY

Caterpillar.com

Careers

Corporate Press Releases

Caterpillar Brands

Investors

**NEWS AND EVENTS** 

Product & Service Announcements

Press Kits

Trade Shows & Events

CAT SOCIAL

Facebook

Google Plus

LinkedIn

Twitter

YouTube

?

Instagram

All Social Media Accounts

About Cat | Gifts & Apparel | Contact | Site Map | Cookies | Legal | Privacy

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US - English

# **EXHIBIT B**



#### Caterpillar at CONEXPO - Introducing the 586C Site Prep Tractor



Share Embed Email

### http://youtu.be/PwRG2zM5w1Q

☐ Start at: 2:20

#### Published on Mar 7, 2014

The new Cat® 586C Site Prep Tractor is a multi-purpose, heavy-duty machine with the muscle to run power-hungry mulchers and brushcutters. Applications include residential/commercial development, land management, right-of-way construction and maintenance, wetlands and wildlife habitat management, plantation reclamation and management, and clearing for flood control and firebreaks.

Learn more about the 586C: http://bit.ly/1clb7BM Learn about our exhibits at CONEXPO: http://bit.ly/1bJjmNk.

Category License Science & Technology Standard YouTube License

SHOW LESS

#### ALL COMMENTS (5)

Share your thoughts

Top comments ▼



soldlerofdirt81 11 months ago
Finally a machine that will give them damn Prentice and Barko mulchers the boot!



Samantha Floyd 7 months ago It is a Prentice tractor... Reply · 1



PCGAMR1 11 months ago can it act a wheeled loader too?

Reply · 1



Autoplay

Caterpillar at CONEXPO Caterpillar Launches Industry-

by Cat® Products 2.232 views



Caterpillar at CONEXPO - Introducing the MH3037 and by Cat® Products
1.883 views



Caterpillar at CONEXPO - C Series Articulated Truck Bare by Cat® Products 2,631 views



Caterpiliar at CONEXPO - Cat Financial Shows Customers by Cat® Products 2.292 views



Caterpillar Locomotive SD70ACe Inside & Walkaround by Bauforum24 120,482 views



Cat® 586C Site Prep Tractor by Cat Forestry 5.721 views



Heavy Equipment Disasters by CoolPixx23 12,530,501 views



How to build a \$2 million tractor by CNNMoney 695,458 views



CATERPILLAR 390F & MH3049 BIG EXCAVATOR by DREAM MACHINES 27,939 views



CAT D11T in action by SoCalEarthMovers 1,161,058 views



Caterpillar 657 Dirt Sharks Sloping a Bank by vantagetes 309,427 views



Wood Chipper CBI ChipMax by woodharvesting 34,499 views



Mammoet Salvage - Cabo de Hornos refloat operation by Bas Coppes 805,430 views



Extreme Trucking ( Clearing out Conexpo pt7) by Awesome Earthmovers 43.145 views

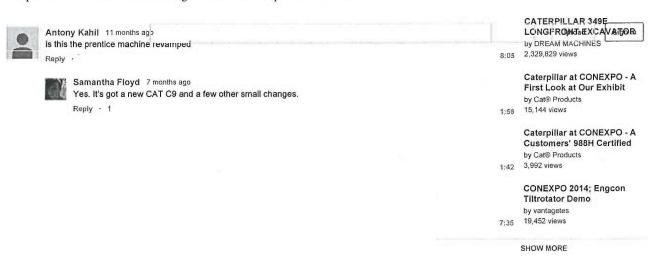


Extreme Trucking ( Clearing out Conexpo)
by Awesome Earthmovers
438,537 views

CONEXPO 2014 Part 1

by Awesome Earthmovers 50,850 views

6:16



Safety: Off ▼

About Press Copyright Creators Advertise Developers +YouTube

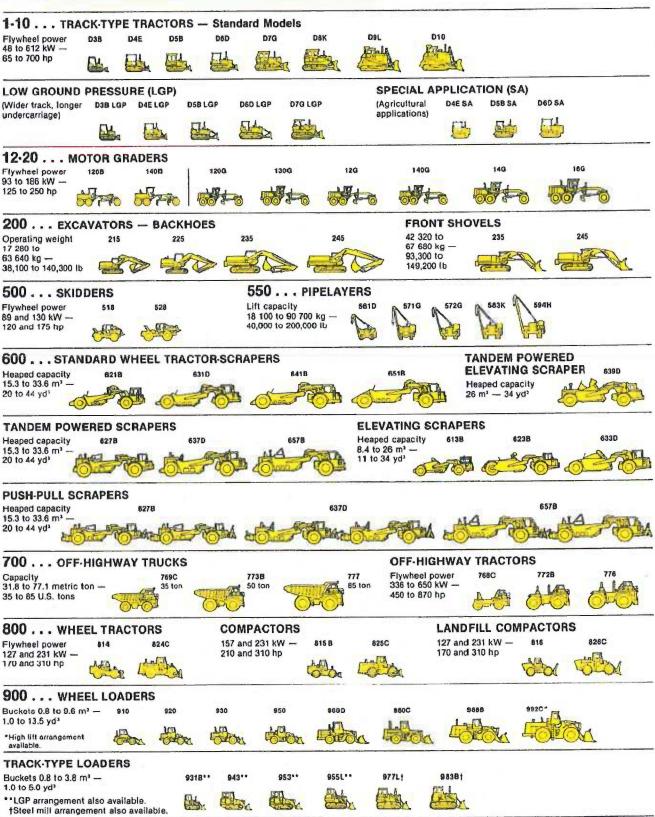
Terms Privacy Policy & Safety Send feedback Try something new!

Country: Worldwide \*

Language: English \*

# **EXHIBIT C**





			-					
Series	HP	Bore	RPM	On-Highway Trucks	Off-Highway Trucks	Industrial	Marine	Generator
300	375- 1425	5.4" 6.25"	1200, 2000		Х	Х	X	X
3200	160- 210	4.5"	2800	X		X	X	
3300	100- 270	4.75"	2200	X		X	X	X
3400	280- 750	5.4"	2200	X	X	Х	X	Х

#### LIFT TRUCKS



M Series. . . . . Electric powered with Cushion tires.



T Series. . . . . Engine powered with Cushlon tires.



V Series..... Engine powered with Pneumatic tires.

Lifting Capacity: the nomenclature numerical value times 100, e.g., MC30 = 3,000 lb.; V180 = 18,000 lb. lifting capacity.

Additional Identification: Low Profile or LP (example: M50B LP); Short Turn Radius (example: T60C Short Turn Radius); "C" indicates "compact" versions of the same model with the same lifting capacity (example: MC30).

#### CONSTRUCTION EQUIPMENT NOMENCLATURE

Track-type Tractors 1 thru 10 12 thru 20 Motor Graders (120, 130, 140 are exceptions) 50 thru 99 Winches 100 thru 199 Unassigned 200 thru 299 Excavators 300 thru 399 Unassigned 400 thru 499 Unassigned 500 thru 550 Skidders 551 thru 599 **Pipelayers** 600 thru 699 Wheel Tractor-Scrapers 700 thru 799 Off-Highway Trucks, Tractors 800 thru 899 Wheel Dozers and Compactors 900 thru 999 Wheel Loaders (even numbers) and Track Loaders



#### CATERPILLAR INC. CORPORATE ARCHIVES

SUBJECT:
FORM NO: PE CO120
DATE: 1380
FILE NO:
RECORD NO: 7578

Caterpillar Lift Trucks produced in U.S.A. are manufactured by Towmotor Corporation, subsidiary of Caterpillar Tractor Co. Caterpillar, Cat and IB are Trademarks of Caterpillar Tractor Co., Towmotor is a Trademark of Towmotor Corporation

AECQ9120 (12-80)

Materials and specifications are subject to change without notice.

Printed in U.S.A.

# **EXHIBIT D**

# Tigercat® Product Line-up

## **FELLER BUNCHERS**

718



720D

724D





### MATERIAL HANDLING

220



230B

240B

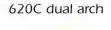






### SKIDDERS

620C single arch



630C single arch







### **HARVESTERS**





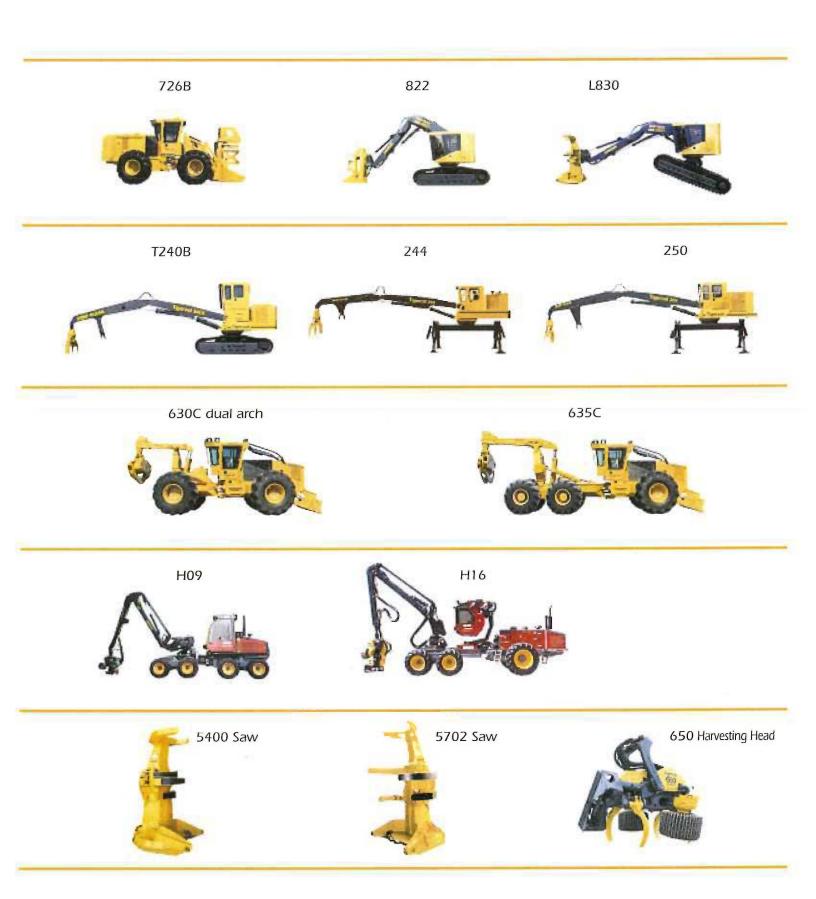


## **FELLING HEADS**









860 870 L870







T250





DELIMBER

C640C



D860



**FORWARDERS** 

1014



1018B



OTHER

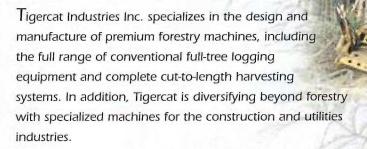
T750 Street Trencher



M760 Mulcher







In this dynamic and increasingly global industry, equipment requirements are always changing. The only constant is the call for more productivity, greater longevity and less environmental impact.

Tigercat responds with ongoing product enhancement and aggressive new product development. Each Tigercat machine represents a continually evolving solution to the challenges professional loggers face.

## Expansive Dealer Network

Tigercat's strong distribution network is constantly expanding in both hemispheres. Tigercat machines are producing in North and South America, Europe, Australia and New Zealand.

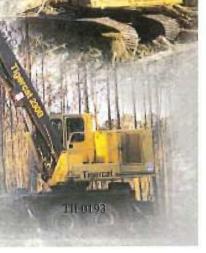
# Entrepreneurial Spirit

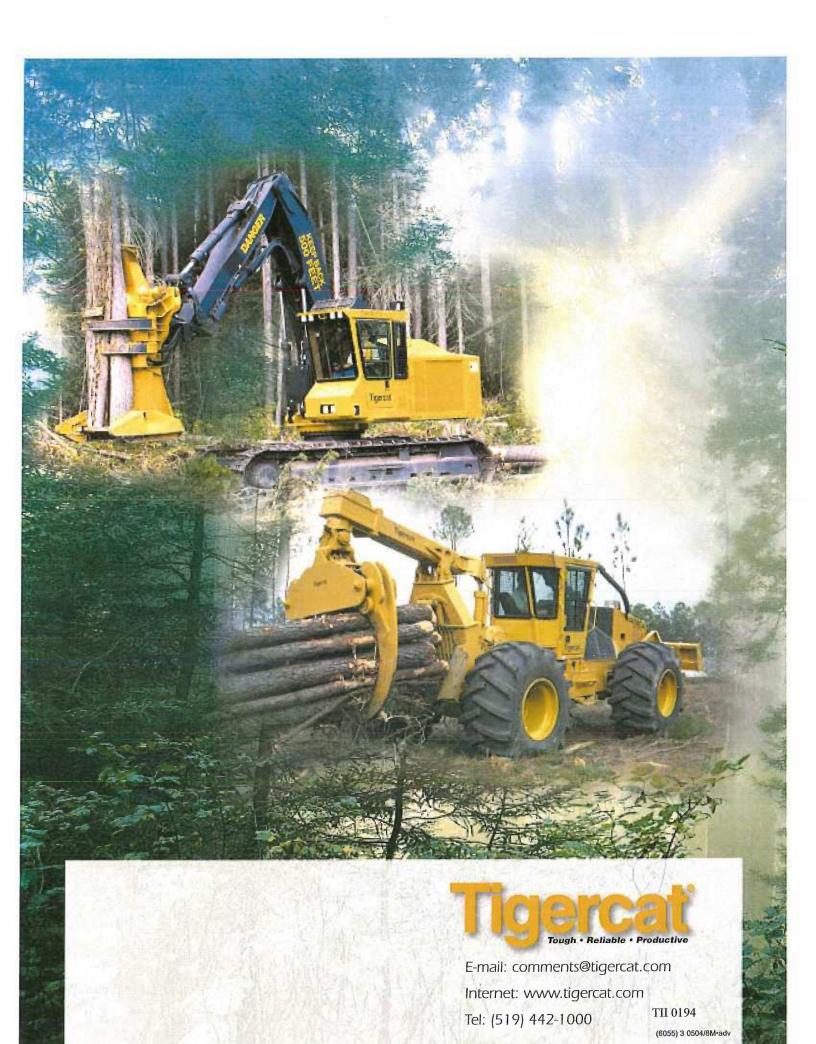
Tigercat's greatest asset is its people. From assembler to designer to administrator, Tigercat employees are empowered to solve problems. As a result, operations at Tigercat are highly efficient and flexible.

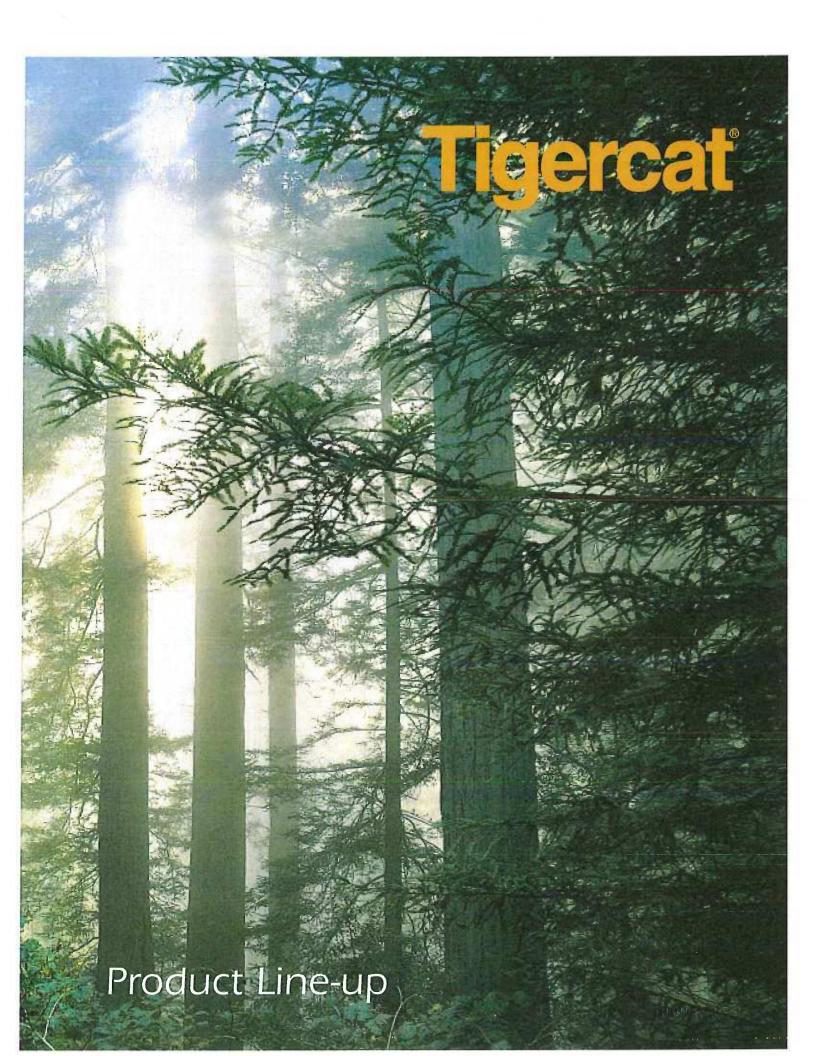
Essentially, Tigercat exists due to a remarkable ability to transform problems into solutions. Overcoming adversity is a talent deeply entrenched in Tigercat's culture.

Driving Productivity









# **EXHIBIT E**

# **The Tigercat Story**

Tigercat Industries Inc. specializes in the design and manufacture of premium quality forestry equipment. The

product line includes both rubber tire and track feller bunchers, skidders, harvesters, forwarders, log loaders, shear and saw felling heads and other select off-road machinery.

A customer driven company with strong engineering capabilities, Tigercat thrives on the design and continuous improvement of forestry equipment.

Tigercat operates from seven locations

fabrication plant

The original MacDonald Steel

The original Tigercat plant

administration, service and parts distribution.

from seven locations The prototype 726 feller buncher

Tigercat is refining and redesigning the cut-to-length products to meet harvesting requirements throughout the world.

> Cut-to-length equipment bound for the European market is assembled at the Hede facility.

### **A Brief History**

Tigercat began in 1992 when a small group of professionals with extensive experience in all facets of the logging equipment industry teamed up with MacDonald Steel, possessor of leading edge steel fabrication technology.

Extensive field research determined that

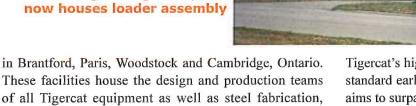
the performance of drive-to-tree feller bunchers — popular in the southeastern region of the United States — was falling short of the expectations of loggers.

Focusing on the input and reactions of southeastern US loggers, Tigercat set out to design a technically superior alternative. The result was the 726 feller buncher. The 726 was

quickly recognized as a more durable, reliable machine capable of achieving high production in difficult terrain.

The immediate success of the 726, coupled with

Tigercat's high regard for customer satisfaction, set a high standard early in the game which the company constantly aims to surpass.



Mas Doubld Sted Loos

In 2000, Tigercat acquired the assets of Swedish forestry equipment manufacturer, Hemek based in Hede, Sweden. The company operates under the name, Tigercat AB.

Tigercat has broadened its product range with a line of harvesters, forwarders and harvesting heads. Currently

## **Strong Dealer Network**

THE REAL PROPERTY.

As a newcomer in a price sensitive market dominated by industry giants, Tigercat faced multiple challenges. One task was to establish an effective distribution network — equally important as building high quality equipment.

Tigercat is represented throughout North America, in several South American countries as well as Australia, New Zealand, Europe and Russia.

Precision line boring after all welding is completed

Although varying in size from small, single outlet equipment houses to large entities comprising ten or more stores, Tigercat dealers share a commitment to provide unparalleled service to logging professionals.

# In-House Steel Fabricating

Throughout much of MacDonald Steel's 48 year history, it has supplied custom fabrications for many well known heavy equipment manufacturers.



European technology: the Tigercat H09 thinning harvester

Recently, Tigercat acquired three fabrication facilities from MacDonald Steel and Manufacturers Metalfab.

Aside from significantly increasing the floor space available for manufacture and assembly, the acquisition is adding considerable advantages and efficiencies to Tigercat's operations.

Lead times for weldments are decreasing. Tigercat

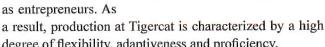
designers and assemblers are able to work more closely with fabricating personnel, improving manufacturing processes and efficiencies. Tigercat has tight control over weldment quality. The company can respond more quickly than ever to the changing requirements of its customers.

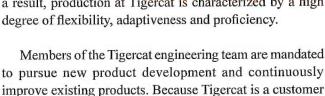


feller buncher production

## Tigercat People

Tigercat's greatest asset is its people. Similar to end users, suppliers and dealers, Tigercat employees are considered business partners. Unhindered by a myriad of rules or long chain of command, employees are treated as entrepreneurs. As





driven company, field research is encouraged. Engineers

TII 0022

The new 630C skidder with the ad



Tigercat builds a range of knuckleboom log loaders

#### **Problems Become Solutions**

Market acceptance of Tigercat machines largely

vanced hydrostatic drive system

resulted from the company's ability to rapidly transform customer feedback into demonstrable product improvements. Essentially, Tigercat exists because of its remarkable ability to transform problems solutions. into Overcoming challenges is an ability that is deeply entrenched in Tigercat's culture.

## Design Innovation

Innovation is the norm. The goal is always to provide a

piece of equipment to the marketplace that is an improvement over what is currently available and to reduce the cost per ton of wood delivered to the mill.

For example, Tigercat was never satisfied with the inefficient conventional feller buncher knuckleboom that mixes two arcing motions to obtain the desired reach effect.

Tigercat's ER boom allows the feller buncher operator to quickly extend and retract the boom on a horizontal plane with a single joystick. Tigercat has introduced similar ground-breaking innovations in past years such as the development of high capacity bunching saws and shears and the line of hydrostatic skidders.



Tigercat 860 feller buncher with ER boom technology

The hydrostatic skidders have found many applications where they greatly out-produce anything the contractors had ever operated before. Tigercat attachments have significantly increased feller buncher productivity and raised the bar for all equipment manufacturers.

Tigercat has over thirty base models in its stable and has been willing to build variations and special machines to suit

# LH830 harvester with telescopic boom was initially designed for the UK market





The Tigercat M760 mulcher for commercial land clearing, right-of-way and silvicultural applications

specific customer requirements. This willingness has led to successful new models such as the LH830 harvester with a

telescopic boom, initially developed for Scotland.

Tigercat has extended its product applications to other industries. Knuckleboom loaders have found application in scrap yards and rock quarries. The M726D and M760 mulchers are used in the construction, utility and public works sectors.

Tigercat's core design strategy is to produce tough, reliable, productive forestry machines that reduce cost per ton. This strategy coupled with Tigercat's philosophy of continuous improvement drives all product development.

Tigercat's full line of premium quality logging equipment has become the benchmark of the industry.

## **Tigercat Milestones**

Superior product support has helped end users to feel comfortable buying Tigercat machines. The personal attention to customers' service issues has created a great deal of confidence and good will, enabling Tigercat to build and sell more machines than might have otherwise been possible.



Tigercat high capacity felling attachments have greatly improved feller buncher productivity and become the industry standard

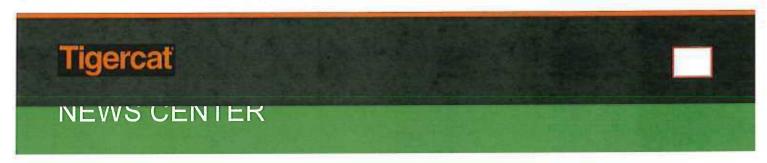


Tigercat's 5,000 machine celebration in May 2004

In 2002 Tigercat celebrated its 10th Anniversary. In the spring of 2004, the company proudly announced the shipment of its 5000th machine.

Tigercat currently has over 800 employees, a far cry from the handful of people that designed and built the first 726 feller buncher.

# **EXHIBIT F**



News General News Tigercat Adds Off-Road Industrial Product: S610C Sprayer

# TIGERCAT ADDS OFF-ROAD INDUSTRIAL PRODUCT: S610C SPRAYER

Published on: Thursday 12th August 2010

Tigercat recently opened a new division that specializes in the engineering and development of specialty machines for off road industrial applications.

PARIS ON, AUGUST 12, 2010 – The applications and industries currently served include land clearing and ROW maintenance, aerial device carriers for utilities industry applications and site preparation. The newly developed S610C sprayer addresses off road herbicide and fertilizer applications.

The S610C can be easily equipped with a fertilizer hopper and broadcaster or a herbicide tank with sprayers for fertilizer and herbicide application in young plantations or other difficult off road applications.

Based on the 610C platform, S610C is a purpose built machine with a number of special design elements. A load sensing hydraulic system reduces fuel consumption. With the help of pressure compensated hydraulics, the spreader or sprayer feed rate automatically adjusts to changes in travel speed, resulting in consistent coverage.

An automatic variable speed/reverse pitch fan and additional air intake screens prevent debris build-up. This is a significant issue in juvenile plantations that have never been thinned.

The overall width is significantly reduced through blade, axle and wheel mount modifications to allow passage through the tightly spaced rows of very heavily limbed immature trees. The machine has an oscillating centre joint in place of the oscillating front axle that skidders are typically equipped with.

Donald Robbins owner of Robbins Forestry Inc. was instrumental in the development of this model and has taken delivery of the first two units. He has contracts in Georgia and Florida to improve timber stand health and control understorey in pine plantations.

### **About Tigercat**

Tigercat Industries designs and manufactures premium quality forestry and specialized off-road equipment with manufacturing facilities in Canada and Sweden and worldwide distribution. The diverse product range includes complete full-tree and cut-to-length harvesting systems, a growing line of land clearing and vegetation management equipment and specialized off road industrial machinery.

Tigercat Industries designs and manufactures premium quality forestry and off-road equipment with manufacturing facilities in Canada and worldwide distribution. The diverse product range includes complete full-tree and cut-to-length harvesting systems, a growing line of land clearing and vegetation management equipment and specialized off-road industrial and material handling machinery.

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For all the latest news and developments, 'like' Tigercat on facebook: www.facebook.com/Tigercat

### Contact:

Samantha Paul, marketing specialist Tigercat Industries Inc.

tel: 519-753-1539 ext. 4279 email: spaul@tigercat.com

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### Recent News

New Product Support Representative

Tigercat Increases Product Support in Southern US

Tigercat's First G-series Drive-to-Tree Feller Buncher

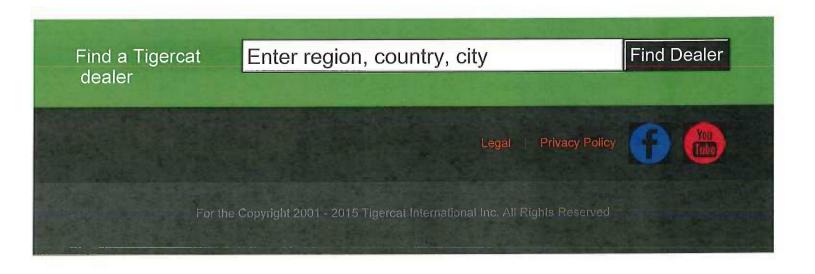
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# **EXHIBIT G**



### Off Road Industrial Equipment

The off-road industrial engineering division capitalizes on Tigercat's unique ablitles and experience. For over two decades Tigercat has designed and built forestry equipment with increasingly complex hydraulic and electronic systems that are able to survive some of the harshest operating environments on the planet. Tigercat productivity, efficiency and uptime levels lead the industry.

Tigercal's strict focus on engineering and research and development has also spawned significant innovations in the forestry industry such as high capacity bunching heads, ER boom technology and the Turnaround cab.

Tigercat's off-road industrial engineering division seeks to develop machines required for highly specialized off-road industrial applications.

Tigercat off-road industrial products currently focus on two key areas, vegetation management equipment and off-road carriers. Industries served include the utilities sector and oil and gas producers and exploration companies.

If your current equipment is falling short of expectations whether in performance, uptime, reliability or efficiency, contact Tigercat today to discuss your specialized off-road equipment requirements.



Mulchers

Sprayers

**Aerial Devices** 





### AD610C Aerial Device Carrier Overview

The new AD610C is an off-road machine designed to carry an aerial device for utility applications. The AD610C is based on a standard 610C skidder, an extreme duty cycle forestry machine.

AD610C applications include tree trimming, line clearing and aerial work around energized conductors.

The carrier can easily be adapted to accommodate a wide variety of aerial devices, digger/derricks, material handlers or other types of truck-mounted equipment to provide a powerful off-road delivery vehicle for tough-to-access work areas.

### Key Benefits

- Well suited to tough terrain and able to be road driven
- · Ergonomic, Joystick steering
- 15,875 kg (35,000 lb) recovery winch
- Axle oscillation lock for stability when operating the aerial device
- Integrated safety Interlocks

- · Refined, efficient load sensing hydraulic system
- Turnaround<sup>TM</sup> equipped.
- . Built in tool storage compartments
- Automatic variable pitch, reversing fan saves fuel and keeps the heat exchangers cleaner
- Aerial devices up to 70 ft

### **Aerial Devices**

AD610C - Print Quality

AD610C - Web Quality





### Mulchers

Tigercat wheel and track driven mulchers are designed to withstand extreme duty cycles and challenging operating environments, while maintaining high machine availability rates -- all important in time-sensitive right-of-way (ROW) and commerical and industrial land clearing projects. Tigercat mulcher carriers range in capacity from 173 -500 hp. All Tigercat mulcher carriers benefit from heavy duty steel contruction, high capacity cooling systems, efficient hydraulic circuits and comfortable operating environments,

### Mulchers

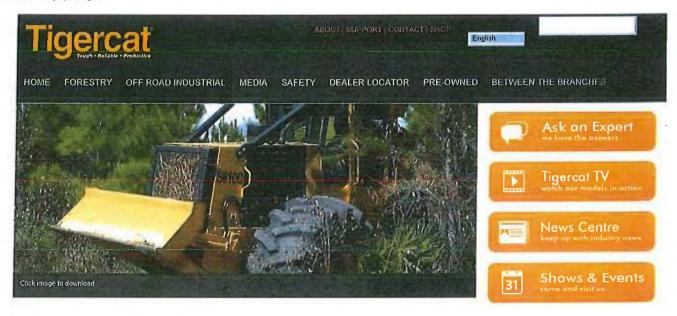
M726E

480

M718E

470





### S610C Spreader/Sprayer Overview

The S610C is designed for broadcasting herbicides and fertilizers in juvenile tree plantations and other challenging off road applications.

The S610C can be easily equipped with a fertilizer hopper and broadcaster or a herbicide tank with sprayers.

Based on the 610C platform, the S610C sprayer can handle tough terrain, temperature extremes and high volumes of airborne debris.

### Key Benefits

- Well suited to tough terrain
- Pressure compensated broadcaster hydraulics allows the feed rate to automatically adjust to changes in travel speed, resulting in consistent coverage
- Automatic variable pitch, reversing fan saves fuel and keeps the heat exchangers cleaner
- Load sensing hydraulic system reduces fuel consumption
- Narrow fixed front axle with centre joint oscillation allows extremely narrow overall width for traveling between rows in juvenile plantations
- Additional air intake screens further prevent debris build-up

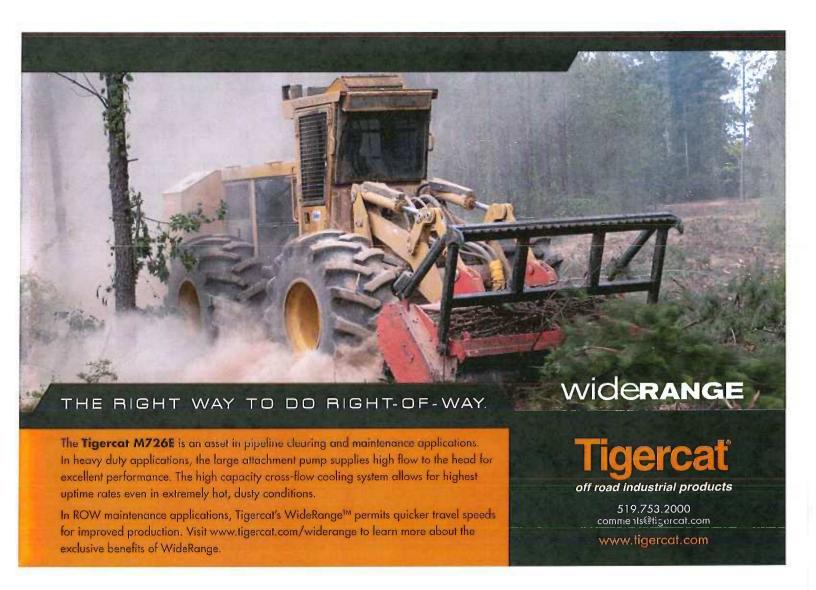
### Sprayers

S610C

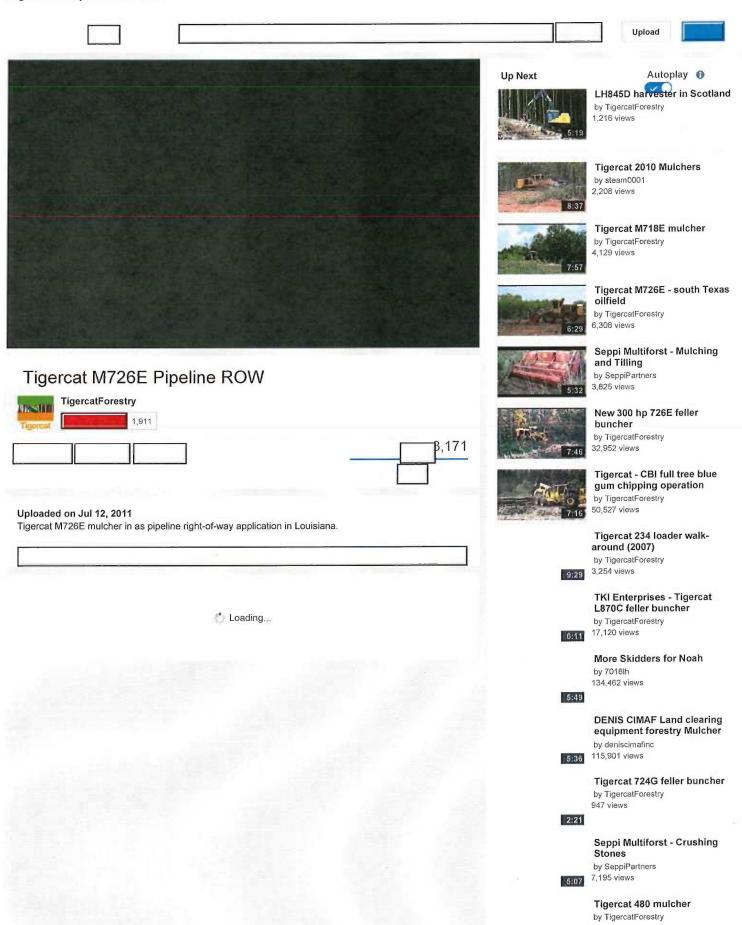
S630D



# **EXHIBIT H**



## **EXHIBIT I**



2,282 views

4:20

## Shovel Logger Tigercat LS855C

by woodharvesting

2:47 2,791 views

## Tigercat LX830C Working In A Douglas Fir Stand

by TREEKILLR

12:20 11,077 views

### mulching trees site clearance Agricontract.com and

by OLLY Agricontract

1:05 8,866 views

### Small tractor log skidder.mpg

by tarepko 355,829 views

1:41

### Massey Ferguson 6290 hill mowing

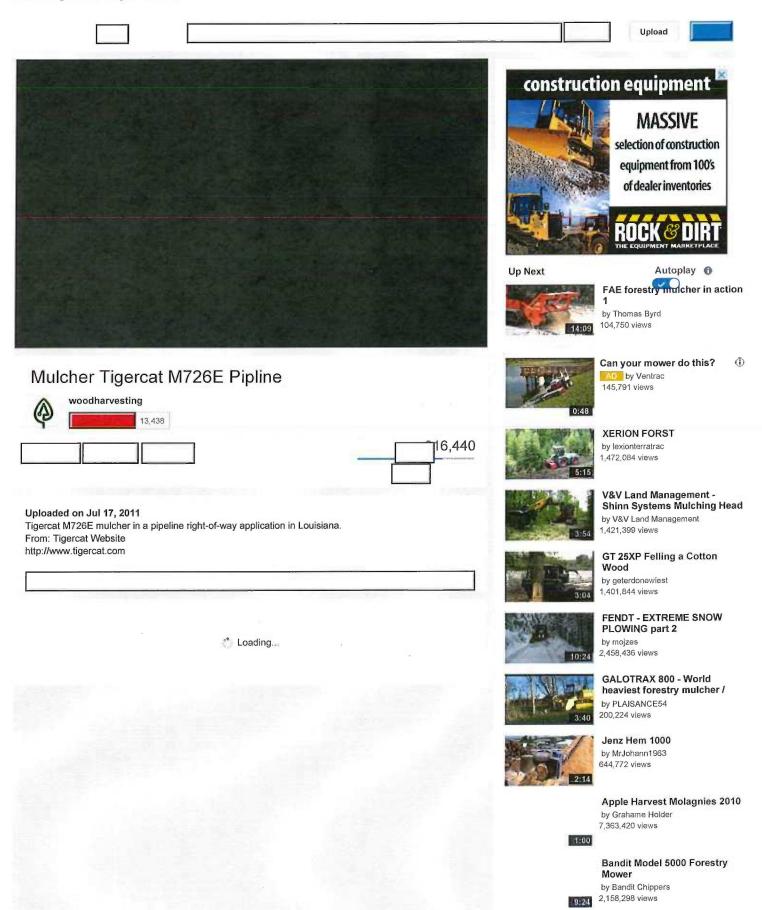
by JO5HII

4:00 5,470 views

### Loftness Timber Ax Hydraulic Skid-Steer Mounted Brush

by Loftness2010

6:13 83,021 views



### Terex Forestry Mulcher Mower - Land Clearing in VA by JR

by Jonathan Baigis 286,844 views

### Tigercat mulcher line-up Part 1

by steam0001 189,326 views

9:49

### Bemad GreenCargo + Joskin Tornado 3 in action

by Tractorspotter 778,122 views

### Rübenschnitzler Alligator

by Günter Schmihing 440,890 views

3:42

### Пилорама

by TheSterlitamak 708,191 views

7:11

#### PTH Stabicrusher, Aeschlimann Umwelttechnik,

by tomhol01 358,830 views

## Tree relocation. Giant Tree Spade at Work. Move trees up

by americantreescapes

14:12 1,567,652 views

#### Tigercat Southern Hemisphere Hervesting Systems(2007) Part

by steam0001 7:19 208,800 views

### Fall Harvest

by sandylandfarms, 2,990,180 views

9:50

### South Texas Brush Clearing

by AEHILLER 258,153 views

0:29

#### Spannungssimulator

by waldloesungen 1,717,230 views

5:54

## **EXHIBIT J**

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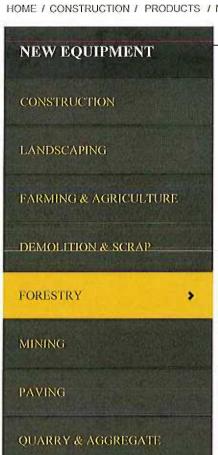
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FELLER BUNCHERS





SKIDDERS

**FORWARDERS** 





KNUCKLEBOOM LOADERS

WHEEL LOADERS





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WHEEL DOZERS



SITE PREP TRACTORS

## ZIEGLER CAT IS YOUR SOURCE FOR NEW CAT® FORESTRY EQUIPMENT

Ziegler CAT provides comprehensive sales and support for all new Cat heavy machinery for forestry, logging, and related industries. If you've been considering upgrading your fleet of forest machines, hydraulic excavators, feller bunchers, or other equipment, contact us today — new Cat logging equipment contains a number of improvements and advances that can increase your productivity, lower your operating costs, and improve on-the-job safety.

### BUILT FOR PRODUCTIVITY AND VALUE

The current generation of Cat logging equipment has been designed to meet the needs of today's owners and operators — that means smoother performance, better fuel economy and more flexibility to accommodate different work environments. Whether it's operating in rough or steep terrain, moving the most demanding loads, or traveling from one site to the next, Cat forestry equipment gets the job done better with more efficient powertrains, more responsive controls and more tooling options than ever before. Follow the links above for additional information about new Cat skidders, forwarders, knuckleboom loaders, and other forestry equipment for sale from Ziegler CAT.

## PROTECT YOUR INVESTMENT WITH EXTENDED WARRANTY COVERAGE

Forestry demands a lot from your machinery. While our logging equipment can be relied on for years of trouble-free use, the extended warranty plans and maintenance packages available for new Cat forwarders and other heavy machinery provide you peace of mind knowing you'll be protected at all times. Our plans are flexible and allow you to choose the

amount of coverage you want. In the event of a breakdown, Ziegler CAT offers 24 hour emergency field service from Caterpillar® factory certified technicians that will get you back up and running quickly.

### **EXPANSION MADE EASY**

Forestry and logging operations looking to grow their business with new Cat forestry equipment have a number of convenient financing options available through Ziegler CAT. Our team will work with you to find a plan that respects your budget and lets you expand sustainably. Contact your sales representative, or stop by a location near you for more information.

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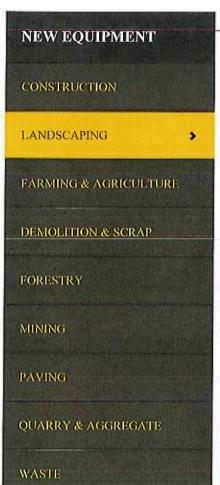
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COMPACT TRACK AND MULTI TERRAIN LOADERS



WHEEL LOADERS



HYDRAULIC EXCAVATORS



**BACKHOE LOADERS** 

## BUY NEW CAT® LANDSCAPING EQUIPMENT AT ZEIGLER CAT

Let Ziegler CAT match you with the new Cat landscaping equipment that will help you grow your business. We offer the latest selection of both heavy and compact equipment delivering the power and flexibility required to take on the most demanding jobs. The current lineup of new Cat landscaping equipment includes:

Skid steer loaders: The latest generation of Cat skid steer loaders from Ziegler CAT
have operating capacities ranging from 1,400 to 3,600 lbs. Cat skid steer loaders feature
improved controls, greater fuel efficiency, and a wide range of tooling options and can
be used for general purpose landscaping, landscape design and more.

Compact track and multi-terrain loaders: Cat multi-terrain loaders are well known for their versatility, flotation, and their ability to operate in tight spaces and rough terrain. Today's compact track loaders feature improvements like a fully pressurized cab, the proprietary Caterpillar® Advanced Machine Information and Control System, and an available 3.8L turbocharged engine.

- Wheel loaders: From the 994H the world's largest wheel loader to the compact 907H2, the current selection of Cat wheel loaders for sale from Ziegler CAT delivers power, operator comfort and precision controls at a price that makes it easy to upgrade your fleet of landscaping equipment.
- Hydraulic excavators: Dig deeper, reach farther, and lift more with Cat hydraulic excavators. With operational weight ratings ranging from 2,060 lbs (the compact 300.9) to 190,016 lbs (the 390), our new Cat hydraulic excavators handle jobs of any size.
- Backhoe loaders: Cat backhoe loaders include center pivot models to handle all your digging, trenching, back filling, and material handling needs. With powerful hydraulics, newly redesigned controls and improved fuel efficiency, a new Cat backhoe loader is an investment that will improve your productivity and lower your operating costs.

As an authorized dealer of Caterpillar® products, Ziegler CAT offers comprehensive warranty service, the best selection of replacement parts, and a number of convenient financing options that allow you to expand your fleet on terms that work for you.

For more information, contact our sales team today, or visit the Ziegler CAT location nearest you.

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**TELEHANDLERS** 



**DOZERS** 

CAT® FARMING EQUIPMENT

Owners and workers in today's agricultural markets demand equipment that rises to the challenges of 21st century farms. Ziegler CAT the latest selection of Cat agricultural equipment. We are your source for new Cat multi terrain loaders, bulldozers, backhoe loaders, and more — everything you need to take care of demanding jobs quickly, efficiently, and with a lower cost of ownership than any other product on the market.

### WHY PURCHASE NEW?

While Ziegler CAT offers a large selection of quality used farm equipment by Caterpillar® and many other brands, there are a number of compelling reasons for investing in new Cat farming equipment:

- Lower cost of ownership: New Cat ag equipment for sale from Ziegler CAT incorporates a number of fuel-saving efficiencies that will reduce your overhead costs and better prepare you for future emissions requirements, including US EPA tier 4 standards.
- Ease of repair: New Cat bulldozers and other equipment for sale from Ziegler CAT are
  less expensive to maintain and faster to repair than older models. Extended warranty
  coverage is available to protect your investment, as well as 24 hour on-site emergency
  service from our team of factory-certified technicians.
- Operator comfort: Buy new Cat farming equipment and you can take advantage of the latest advancements in control technology and cockpit design, improving your productivity and reducing operator fatigue.

### ASK ABOUT FINANCING OPTIONS

Buying a new Cat skid steer loader or backhoe loader, is easy with flexible, affordable financing options available from Zeigler CAT. Our team can work with you to find a realistic credit solution that works with your budget.

Contact Ziegler Cat for more information about our full lineup of new Cat ag equipment for sale. Visit a location near you to see for yourself the benefits of adding a new Cat backhoe, telehandler, or track-type tractor to your farming operation.

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MOTOR GRADERS







**HARVESTERS** 

FELLER BUNCHERS





**SKIDDERS** 

**FORWARDERS** 





KNUCKLEBOOM LOADERS

WHEEL LOADERS





**TELEHANDLERS** 

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### BUILT FOR PRODUCTIVITY AND VALUE

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## PROTECT YOUR INVESTMENT WITH EXTENDED WARRANTY COVERAGE

Forestry demands a lot from your machinery. While our logging equipment can be relied on for years of trouble-free use, the extended warranty plans and maintenance packages available for new Cat forwarders and other heavy machinery provide you peace of mind knowing you'll be protected at all times. Our plans are flexible and allow you to choose the

amount of coverage you want. In the event of a breakdown, Ziegler CAT offers 24 hour emergency field service from Caterpillar® factory certified technicians that will get you back up and running quickly.

### **EXPANSION MADE EASY**

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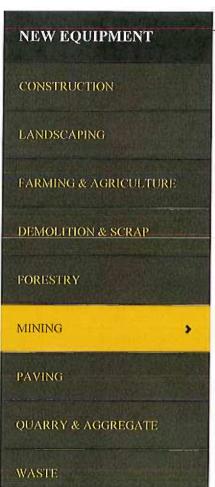
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**DRAGLINES** 



DRILLS



**ELECTRIC ROPE SHOVELS** 



**OFF-HIGHWAY TRUCKS** 



WHEEL TRACTOR-**SCRAPERS** 





**DOZERS** 

WHEEL DOZERS



WHEEL LOADERS

### NEW CAT® MINING EQUIPMENT

Mining professionals have been relying on the legendary quality and durability of Cat equipment since 1925. Contact Ziegler CAT today for everything from draglines and hydraulic shovels to off-highway trucks, tractors, and drills. We offer unparalleled sales, support, and service for all new Cat mining equipment. Our experienced staff have years of experience serving clients in the mining industry and can help you select the best product for your needs.

### CAT MINING EQUIPMENT: WHY BUY NEW?

The current generation of new Cat mining equipment — available at Ziegler CAT — is the broadest and best-equipped yet. New Cat drills available for sale include both rotary and track models incorporating advanced features for improved fuel efficiency and serviceability, including the Smart Drill hydraulic control system. We also offer Cat off-highway trucks built specifically for use in surface and strip-mining operations that feature improved altitude compensation for use in depths up to 14,000 feet. Contact a Ziegler CAT mining equipment specialist to discuss your specific needs.

### FINANCING AND MAINTENANCE PLANS AVAILABLE

When you're ready to expand your fleet by purchasing new Cat mining equipment, Ziegler CAT can help safeguard your investment with extended warranties and maintenance plans backed by our team of factory-trained heavy equipment technicians. We have around-the-clock emergency field service to minimize downtime when repairs are needed. We also offer several different flexible financing options, so you can get the equipment you need without a large initial capital investment.

## ONGOING SUPPORT FOR THE FUTURE OF YOUR INDUSTRY

Ziegler CAT is committed to being your partner for the long term, with superior support and the best selection of heavy equipment available. Let us help you find solutions that harness the leading-edge technology the Caterpillar® brand has been consistently delivering for over 80 years. For more information about how Ziegler CAT can help you, contact our team today.

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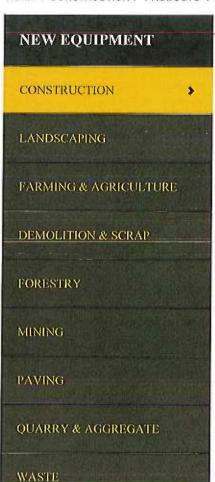
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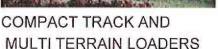


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COMPACTORS



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MOTOR GRADERS



**OFF-HIGHWAY TRUCKS** 



SKID STEER LOADERS





**TELEHANDLERS** 

**DOZERS** 





WHEEL DOZERS

WHEEL LOADERS





TRACK LOADERS

WHEEL EXCAVATORS

### **NEW CAT® CONSTRUCTION EQUIPMENT**

With the full-line of new Cat construction equipment for sale, Ziegler CAT has what you need to take on any job. The latest generation of Cat equipment combines the power and durability the brand is famous for with a low cost of ownership made possible by recent advances in powertrain technology. If you've been waiting to upgrade your fleet of heavy equipment, there's no time like now, and there's no dealer with the selection, experience and unparalleled customer support Ziegler CAT offers.

## QUALITY EQUIPMENT THAT MEETS THE NEEDS OF YOUR INDUSTRY

Whether it's roadwork, construction or demolition, Ziegler CAT has the equipment today's contractors rely on to get the job done right. Choose from a wide selection of new Cat articulated trucks, dump trucks, backhoe loaders, bulldozers and more — we are the exclusive provider of new Cat construction equipment in Minnesota and lowa and offer full warranty support, financing, maintenance plans and more. Contact your salesperson for more information about our full lineup of Cat skid steer loaders and other new equipment for sale.

### MEET TODAY'S CAT CONSTRUCTION EQUIPMENT

Visit a Ziegler Cat location near you, and discover for yourself how the current generation of Cat equipment is:

 More fuel efficient: New Cat telehandlers, bulldozers and other heavy equipment feature several innovative new fuel saving technologies that can lower your cost of ownership. Easier to control: It's now easier than ever to harness the legendary power of Cat equipment — new Cat backhoe loaders feature completely redesigned operator stations with ergonomic, automotive-inspired controls that maximize comfort and productivity on the job.

More flexible: The expanded tooling options on new Cat skid steer loaders and other
products are adaptable to a wide range of tasks and operating conditions — contact the
Ziegler CAT team today to discuss your specific needs and how we can meet them.

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# EXHIBIT K



### **FEATURES AND ADVANTAGES:**

- · Powerful CAT 3196 425 hp engine
- Durable construction based on woods-proven Tigercat feller bunchers
- Quiet, comfortable and climate controlled operator's station Excellent all-around visibility
- High capacity cross-flow cooling
   Hydraulically driven reversible fan to easily clear debris
- Excellent Service Access
   Easy access to pumps and filters through the rear engine house door

The M760 mulcher effectively clears trees, stumps and brush, leaving behind a coarse wood mulch.

The M760 is ideal for commercial landclearing and right-of-way applications as well as site-preparation work.

### **SPECIFICATIONS:**

DIMENSIONS (WITH 30.5 x 32 TIF	RES)
LENGTH (Approx. with head) .	320° (8,100 mm)
(Less head)	
WIDTH	
HEIGHT (Overall)	
(Less removeable skylight)	135° (3,450 mm)
GROUND CLEARANCE	25" (635 mm)
WHEELBASE	
FRAME ARTICULATION	
WEIGHT (Less attachment hea	ad) 33,000 lbs (14,970 kg)
POWER	
ENGINE	
COOLING	Aluminum fin radiator, oil
	cooler and charge air cooler
	Variable speed, reversible
	hydraulically driven cooling fan
FUEL CAPACITY	210 (US) gal. (795L)
POWER TRAIN	
HYDROSTATIC	Variable speed hydrostatic
TRANSFER CASE	1-speed mechanical
AXLES	Conventional differential Inboard
	planetaries; Independent
	differential locks, front and rear
Front	Fixed
Rear	15° degree oscillation each way
BRAKES	
DYNAMIC BRAKING	Hydrostatic
SECONDARY BRAKES	Enclosed, oil immersed
PARK BRAKE	
TIRES	
STANDARD 30.	.5L-32
	VAL DO DO DOVID DO DO DOL DO

OPTIONAL ...... 67X34.00-26, 66X43.00-26, 28L-26

ELECTRICAL	
BATTERY	(2) 12 volt 950 cca
	145 amp
HYDRAULIC SYSTE	M
RESERVOIR	Drive, Mulcher, Fan, Boom/Steer/Cooling 
BOOM CYLINDER	S 4.5" (115 mm) bore lift and tilt IS 3" (75 mm) bore
OPERATOR'S STAT	ION
	Pully enclosed and insulated 2 doors and removeable skylight Air conditioner, heater and pressurizer Forward sloping, thick polycarbonate windshield; Sliding glass side windows Side door screens AM/FM stereo cassette with clock
SEAT	Heavy duty suspension, fully adjustable Armrest mounted joysticks
CONTROLS	Hydraulic pilot for boom, travel and steering
OTHER STANDARD	EQUIPMENT
	tage engine alr cleaner e extinguisher; Pressurized water system
OPTIONAL EQUIPM	ENT
Work lights; Wiper/	washer, Variable rate, power steering

13.2 CFM air compressor with 20 gallon tank

Flexible hydraulic system can be tailored to accept various horizontal drum brush cutter heads with drives requiring over 400 hp

**MULCHING ATTACHMENT** 



## Tigercat<sup>®</sup>

40 Consolidated Dr. P.O. Box 544 Paris, Ontario Canada, N3L 3T6 Tel: (519) 442-1000 Fax: (519) 442-1855



The M760 mulcher efficiently clears heavy brush, standing trees, blowdown and stumps, leaving behind a coarse wood mulch.

Ideal for right-of-way, commercial land-clearing and site-preparation applications, the M760 is a powerful, durable and reliable carrier designed for extreme duty.

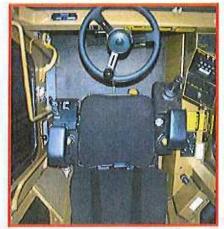
### **Features and Advantages:**

- Powerful CAT C-12 425 hp electronic engine
- Unique hydraulic system directs full power to the mulching attachment as required
- Travel speed control lever
  - For improved machine control and reduced operator fatigue
- Extreme duty carrier
  - Based on the woods-proven Tigercat feller buncher line
- Quiet, comfortable and climate controlled operator's station
  - Excellent all-around visibility

- High capacity cross-flow cooling system
  - Thermostat controlled, variable speed reversible fan for optimal fuel efficiency and machine warm-up
  - Automatically reverses to purge debris from the intake area
  - Nearly eliminates the requirement to manually clean the heat exchangers
- Excellent Service Access
  - Easy access to pumps and filters through the rear engine house door



High capacity cross-flow cooling system for efficient operation



Spacious and ergonomic operator's station



Excellent service access through large rear door

## Tigercat° specifications:

DIMENSIONS (with 30.5L-32 tires)	
LENGTH (approx. with head)	320 in. (8,130 mm)
WIDTH	115 in. (2,920 mm)
HEIGHT (Overall)	143 in. (3,630 mm)
(Less removable lights, skylight)	135 In. (3,430 mm)
GROUND CLEARANCE	25 in. (635 mm)
WHEELBASE	125 ln. (3,175 mm)
FRAME ARTICULATION	45°
WEIGHT (Less attachment head)	35,000 lbs (15,880 kg)

### POWER

ENGINE	CAT C-12 425 hp (316 kW)
	Aluminum fin radiator, oil cooler
	and charge air cooler
	Automatic variable speed,
	reversible, hydrostatically driven
TO A STATE OF THE PARTY OF THE	cooling fan
FUEL CAPACITY	210 US gallon (795L)

#### **POWER TRAIN**

1-speed mechanical
Conventional differential inboard
planetaries
Independent differential locks, front
and rear
Fixed, John Deere 1400
+/-15° oscillating, John Deere 1200

(2) variable displacement motors

HYDROSTATIC .......Variable speed hydrostatic

### HYDRAULIC SYSTEM

HYDROSTATIC PUMP	Variable displ. axial piston
CUTTER PUMP	Variable displ. axial piston
FAN PUMP	Variable displ. axial piston
BOOMSTEER/COOLING PUMP .	Double vane
RESERVOIR	90 US gallon (340 L)
FILTRATION	7 micron, full flow
BOOM CYLINDERS	5 In. (125 mm) bore lift and tilt
STEER CYLINDERS	3 in. (75 mm) bore
RESERVOIR FILTRATION BOOM CYLINDERS	90 US gallon (340 L) 7 micron, full flow 5 in. (125 mm) bore lift and tilt

### M760 Mulcher

DYNAMIC BRAKING	Hydrostatic
SECONDARY BRAKES	Enclosed, oil immersed
PARK BRAKE	Manual, driveline disc brake

#### TIRES

STANDARD	
OPTIONAL	24.5-32 Duals, 66X43.00-25,
15-31 (100)	73X44.00-32, 76X50.00B32

#### ELECTRICAL

BATTERY(2	) 12 volt
ALTERNATOR14	5 amp

#### **OPERATOR'S STATION**

CAB	Fully enclosed and insulated
	(2) doors and removable skylight
HE CAN DE LA CONTRACTOR	Air conditioner, heater and pressurizer
	Forward sloping, thick polycarbonate windshleld; Sliding glass side windows
	Side door screens
	AM/FM stereo cassette with clock
SEAT	Heavy duty suspension, fully adjustable
State of the state	Armrest mounted joysticks
CONTROLS	Hydraulic pilot for boom and travel
The second second	Variable rate power steering

### OTHER STANDARD EQUIPMENT

Precleaner and 2-stage engine air cleaner Back-up alarm; Fire extinguisher; Pressurized water system

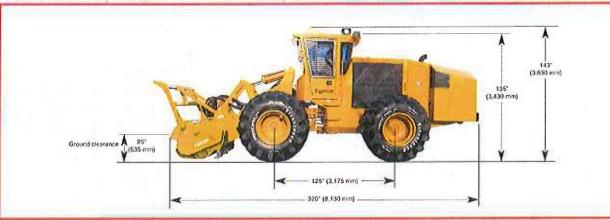
### **OPTIONAL EQUIPMENT**

Work lights; Wiper/washer, Joystick steering control 13.2 CFM air compressor with 20 gallon (76L) tank

### **MULCHING ATTACHMENT**

Internet: www.tigercat.com

Standard with FECON BH350H Bull Hog Flexible hydraulic system can be tailored to accept various horizontal drum cutters requiring 400 hp (298 kW)



WE RESERVE THE RIGHT TO AMEND THESE SPECIFICATIONS AT ANY TIME WITHOUT NOTICE

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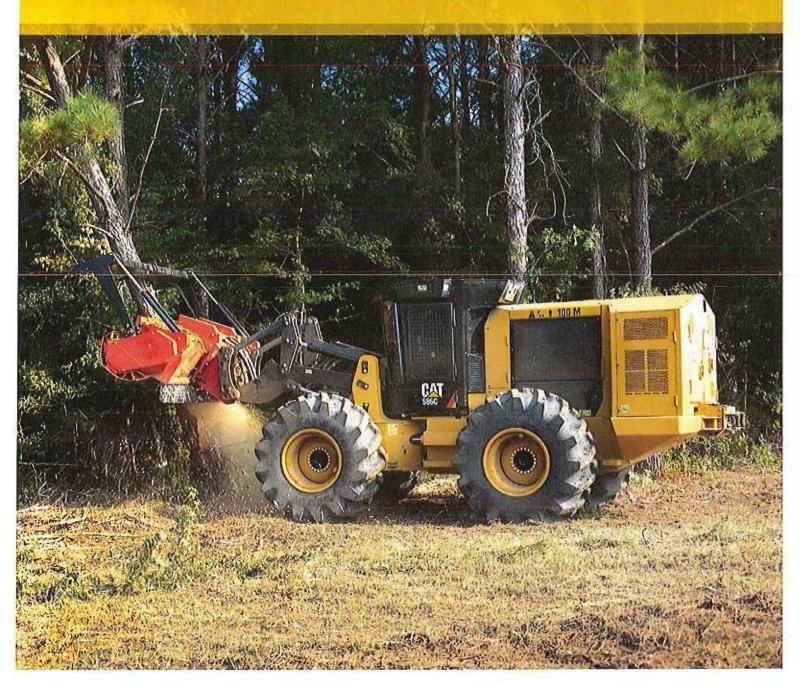
E-mail: comments@tigercat.com

(6050) 2 (002/7m\*Adv

# **EXHIBIT L**

# **586C**SITE PREP TRACTOR





586C

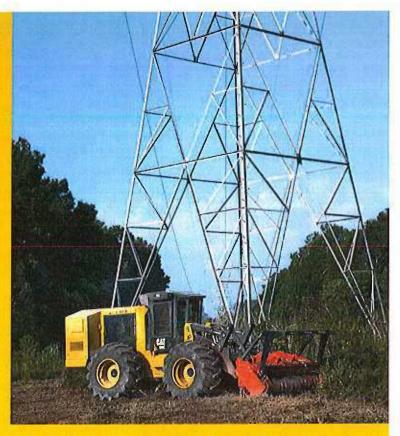
Engine Engine Power Wheelbase Cat® C9 ACERT™ 261 kW (350 hp) 3048 mm (120")

#### **586C Site Prep Tractor Features**

The new Cat® 586C Site Prep Tractor raises the bar to lower your owning and operating costs by improving performance, fuel economy, reliability, stability and operator comfort.

#### Significant advances include:

- Engine placed at the back of the machine for a new level of service access
- Machine weight distribution optimized for stability and agility
- First and only site prep tractor with ground level fuel and hydraulic oil fill
- New engine and machine design features deliver more horsepower using less fuel
- Oversized hydraulic system components for faster, smoother multi-functioning
- PowerDirect Plus new technology to optimize performance
- New hydraulic and power train components, high capacity cooling system, pressurized compartments, and robust and durable structures increase machine reliability
- An operator station that delivers superior comfort, while providing new operating functions and best in class HVAC system
- Advanced controls, including Terrain Selection Mode, Creep Mode, Road Steer Mode, and optional Attachment Float Control provide enhanced machine capability



The Cat 586C Site Prep Tractor is a multi-purpose, heavy-duty machine with the muscle to run power-hungry mulchers and brushcutters. Tackle a variety of land management projects with one machine and lower your owning and operating costs. Applications include residential/commercial development, utility and pipeline right-of-way construction and maintenance, wetlands and wildlife habitat management, plantation reclamation and management, and clearing for flood control and firebreaks.

The Cat HM825 Mulcher and BR624 Brushcutter, new Cat work tools that match the powerful capability of the 586C, are available from the factory and supported by Cat dealers.

#### Contents

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# **Built for Your Toughest Land Management Projects**

Runs cool, stays clean and powers high flow attachments.

#### **Lower Owning and Operating Cost**

You'll burn less fuel and get more power because of Caterpillar's advances in engine technology and machine design.

#### **Powerful Performance**

The 350 hp engine and oversized hydraulic system push more flow to power-hungry attachments, such as mulchers and brushcutters. The new PowerDirect Plus optimizes machine efficiency and performance by monitoring operator and attachment hydraulic demand and delivering power where and when it is needed. Simultaneous lift-tilt and lift-steer functions and attachment recovery are faster than major competitive machines.

#### Clean, Cool Operation

You need a machine that runs cool and doesn't collect debris when you're working in hot, dry and dusty environments. The high capacity cooling system and on-demand reversing fan keep the machine running cool. Compartments for key systems are pressurized to keep debris out and electronics and sensors cool. You'll have more uptime and spend less time blowing out this tractor. Additional features keep this tractor running at peak efficiency if your environment is cold and snowy.

#### Easy · aintenance

Daily service points are in easy reach. Add hydraulic oil with the electric pump and refuel with your boots on solid ground. Reach more components with the tilting cab, hinged access panels and three-sided access to the engine and hydraulic pumps.

#### Comfortable . ab

The weight distribution and cab positioned between the axles give you a stable, smooth ride. The standard air suspension seat with neck and back support and high capacity HVAC system add to your comfort. A clean three-piece front windshield, standard back-up camera and skylight give you a 360° view, including the rear tires. Additional functions enhance operation and reduce operator fatigue, including Control Adjustability, Terrain Selection Mode, Creep Mode, Road Steer Mode, and optional Attachment Float Control.

#### Stays in the · ield

This tractor does an extremely good job of staying in the field. Robust box section frames and a field-proven center hitch design provide a solid foundation. The control valve, pumps and cylinder seals were "torture" tested to ensure reliability. Steering cylinder mounts and chrome plated lift arm and tilt link pins are two more examples of structural features built into this tractor to increase uptime and machine life.

#### "Stuck-to-the-Ground" Stability

The engine is at the back of the machine providing better weight distribution and the counterbalance needed for heavy-duty mowing and mulching attachments. The center hitch is positioned between the front and rear axles to facilitate tire tracking. Combined with the improved weight distribution and balance that results from the rear engine position, the agility of this tractor is a distinct advantage.



# Engine

More horsepower, less fuel

### Cat® C9 ACERT™ Tier 4 Interim engine: Available in Highly Regulated Countries (HRC)

Field data and customer input have shown that the Cat C9 ACERT engine delivers more horsepower at lower engine speeds using less fuel than the previous series. The C9 meets U.S. Tier 4 Interim and EU Stage IIIB emission standards. In designing the C9, new technology was incorporated to ensure that changes to meet emissions requirements would not increase operating costs, reduce uptime or shorten service life.

Driven by customer input, Caterpillar's aftertreatment regeneration emissions solution works with no operator intervention needed. The machine comes with two modes of regeneration: automatic and manual. In automatic mode, the machine starts the regeneration process once the filtering system reaches a specified level and conditions are optimal. Productivity is not affected by the regeneration process. The system will not interrupt work and can regenerate during machine operation with no impact on machine performance.

With a touch of a button inside the cab, the operator can override the automatic mode and switch to manual mode for initiating or disabling the regeneration process. On average, regeneration is needed only every 10 hours and takes 20-25 minutes. The diesel particulate filter only needs to be cleaned every 5,000 hours – approximately every two years.

The C9 ACERT engine is equipped with an electroniccontrolled high-pressure fuel system that includes an electric priming pump and three-layer fuel hose to allow the use of biodiesel.

### Cat C9 ACERT Tier 3 engine: Available in Lesser and Non-Regulated Countries (LRC)

The Cat C9 ACERT engine performs at U.S. Tier 3 and EU Stage IIIA emission levels and provides clean, quiet operation while delivering superior performance and durability. The engine features a flat power curve for outstanding response in the working RPM range, noise reduction technologies, and patented ACERT Technology combined with common rail fuel system, smart waste gate turbocharger and crossflow head design for reduced emissions.

#### Biodiesel-ready

The C9 engine is designed to burn biodiesel fuel (meeting ASTM 6751 or EN 14214) up to B20 (biodiesel 20 percent mixture).

## **Cooling System**

High capacity, easy servicing

The high capacity cooling system and on-demand reversing fan keep the machine running at the proper operating temperature, optimizing performance, durability and fuel efficiency.

#### **Cooling System**

The cooling system is arranged in two panels for easy access to all components. The air conditioning condenser is in a hinged panel that tilts out for easy cleaning and to access the primary panel with the side-by-side mounted primary hydraulic oil cooler, dedicated case drain hydraulic oil cooler, engine radiator and air-to-air aftercooler (ATAAC).

In machines equipped with Tier 4 Interim engines, a fuel cooler is integrated into the same panel as the condenser.

#### **On-demand Reversing Fan**

The oversized, hydraulically driven fan spins at a slower speed overall and only turns as fast as needed to maintain proper hydraulic and engine temperatures. In colder weather or when the machine is first started, for example, the fan spins more slowly to conserve power and fuel and reduce noise. Air is pulled in from the side — not from the engine or from under the hood — preventing debris build-up around the engine. It automatically reverses every five minutes of run time to keep the cooling system free of debris. A manual override allows the operator to activate reversal between scheduled cycles. A heavy-duty fan shroud provides protection when servicing.

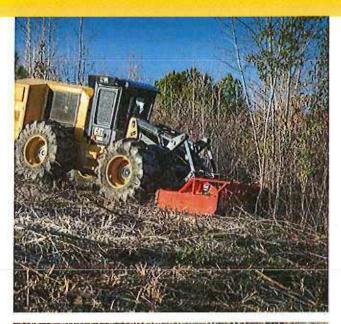






### **Power Train**

Reliable hydrostatic drive





Cat engines, field-proven hydrostatic drive and Cat axles make a solid, responsive power train. A new design to keep the gearbox well lubricated provides even more durability.

#### **Triple Pad Pump Drive**

The Cat C Series design features a triple pad pump drive. One drive runs the attachment pump; the second the main machine pump; and the third runs the hydrostat and fan pumps.

#### Two-speed Gearbox

The two-speed gearbox is mounted horizontally instead of vertically, eliminating the need for splash lubrication and improving durability.

#### Axles

Axles feature a full-length oil sump for excellent heat rejection and long component life. An oscillating rear axle absorbs shock loads caused by stumps and holes and helps isolate the cab from axle movement for a smooth, comfortable ride, while maximizing fore-aft stability.

#### **Brakes**

The inline parking brake is spring applied and hydraulically released. Inboard service brakes provide excellent performance and are protected from water, dust and oil.

#### **Differential Locks**

During normal operation all four wheels move independently to maximize agility. In extreme conditions like slippery or steep terrain, pressing and holding a trigger button on the joystick will engage the front differential lock to make the front tires turn in sync. The rear differential lock is easily engaged and disengaged by an on/off button on the right hand console.



### **Structures**

Durability built into every part

Robust box section frames provide a solid foundation for a machine designed to keep you working. Every structure was engineered for durability and verified through lab and field tests.

#### **Center Hitch**

The field-proven center hitch design features large dual tapered roller bearings and 76.2 mm (3 in) diameter pins providing maximum durability. With up to 90° articulation, maneuverability in tight applications is an advantage of the Cat site prep tractor.

#### Lift Arms

The precision manufactured lift arms are rugged and designed to support severe loading from the attachment.

#### Pins

Lift arm and tilt link pins are 63.5 mm (2.5 in) diameter and chrome-plated to prevent corrosion. Micro-cracks in the chrome plating help retain grease on the pin surface to increase durability.

#### Steering Cylinder Mounts

The steering cylinders are mounted to large, thick plates that are integrated into the frame and extend from the steering cylinders in the center hitch to the axle housings in the front and rear of the machine. These plates carry the steering cylinder force straight to the axles, rather than sending the load through the machine's frame, increasing structural life.

#### Other Structural Features Include:

- Robust guarding on the tilt arm cylinders to prevent damage from limbs.
- New cylindrical steering stops designed to take abuse and protect the frame when the machine makes a hard turn.
- · Big, rigid steps with gripper surface.

### **Hydraulics**

### Fast and smooth with PowerDirect Plus





The heart of the 586C hydraulic system is the new PowerDirect Plus system, which goes beyond load sensing to efficiently distribute power to increase the capability of each system and maximize productivity.

#### **Electrohydraulic Controls**

The new 586C features an electrohydraulic control system. The pedals and joysticks communicate through the machine controller to the pumps and motors using electrical signals, rather than hydraulic, to produce more precise and smoother control.

#### PowerDirect Plus

PowerDirect Plus is a new system that optimizes the machine's performance by monitoring operator and attachment demand and delivering power where and when it is needed.

PowerDirect Plus does not require the operator to reduce demand or do anything differently – just focus on the work. Critical machine systems in the 586C are oversized, which increases overall machine capacity. This gives each machine hydraulic system – attachment, hydrostat, main and fan – more capability than ever before.

PowerDirect Plus dedicates the horsepower needed to run power-hungry attachments, such as mulchers and brushcutters, without slowing other functions. The oversized attachment pump pushes more flow to the attachment for faster recovery and minimal stalling.

#### Control Valve and Pumps

Multi-functioning, an advantage for Cat site prep tractors, is the result of a high performance control valve. In addition to field-testing, we put the control valve and hydraulic pumps through extensive lab "torture" tests that simulated the most brutal conditions and environment.

#### **Cylinder Seals**

Rigorous testing similar to the control valve and pumps and side-by-side testing against competitive cylinders was conducted on the new cylinder seal packages to ensure durability.



#### **System Protection**

Spin-on hydraulic oil filters and tank suction line strainers keep hydraulic oil clean, which is critical for machine health. The electric fill pump uses a quick coupler hose stored on the machine to pump oil through the filtration system before it enters the tank, safeguarding the hydraulic system.

#### **Cold Hydraulic Oil Protection**

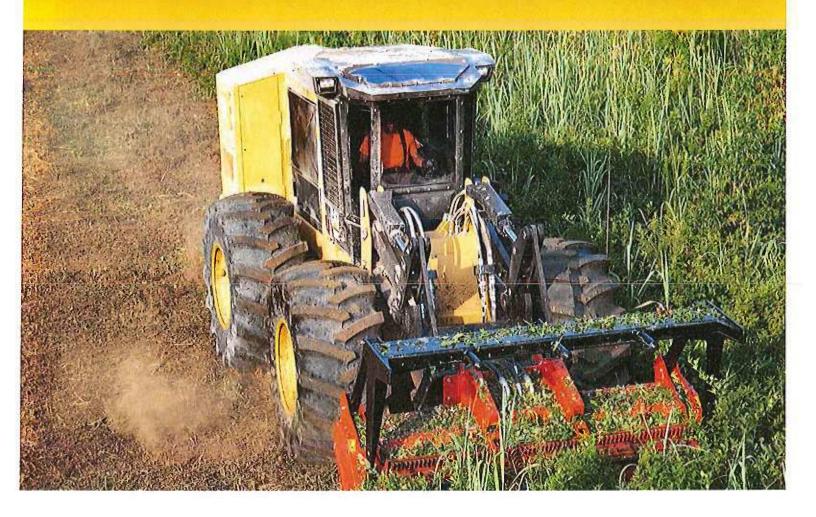
When you first start up the 586C, the hydraulic oil can be too cold to flow freely, which is important for machine performance and to protect components. A built-in safeguard won't allow you to operate the machine until a special recirculation circuit warms the oil to the proper operating temperature protecting the machine's powerful hydraulic system.

#### **Cat Hoses**

Cat ToughGuard<sup>m</sup> hoses and O-ring face seals throughout the machine improve machine life and reliability, particularly along the lift arms and through the center hitch due to the increased strength and flexibility. The ToughGuard cover consists of a layer of UHMW polyethylene bonded to the rubber cover, providing exceptional abrasion resistance.

# **Operator Station**

Superior comfort and visibility



Comfort and visibility, of course, but you'll find cab features that go beyond the basics to give you control options that can be customized and new operating functions.

#### Ride

The cab is centered between the axles for the most comfortable ride possible. No bucking. The standard air suspension seat with neck and back support adds to a smooth ride, keeping the operator comfortable and focused.

#### **HVAC System**

The durable, high capacity HVAC (heating, ventilation, and air conditioning) system provides dependable cooling

or heating no matter how hot or cold it gets. Vents in front and on both sides can be directed toward the operator or the windows. This also contributes to increased operator productivity and can help reduce mental and physical fatigue at the end of the day.

#### Visibility

A clean three-piece front windshield, standard rear view camera and skylight give the operator a 360° view. The operator can see the work zone easily without having to strain or reposition the machine.

#### Monitor

The display allows the operator to continuously monitor the machine's systems. Early indications give the operator the opportunity to react before potential problems become actual problems. A clean and clear monitor provides detailed machine data to maximize machine uptime and productivity. Finding information is intuitive:

- The home screen displays the condition of primary systems, such as
  fuel level, engine and hydraulic temperatures, and engine speed and
  attachment performance information. Press the corresponding button
  along the bottom of the screen to get more detail on any item. As an
  example, under the hydraulic system selection, the two-speed gearbox oil
  level indicator is displayed.
- If an engine or hydraulic problem occurs, the monitor will display an easy-to-understand text explanation, along with any applicable fault codes.
- If a machine condition requires immediate action, a warning buzzer
  will sound to draw the operator's attention to the monitor. The operator
  must acknowledge the warning to turn off the alarm. Depending on how
  serious the warning, the alarm will continue to sound until the condition is
  remedied.
- Everything the system does is recorded in the system log, a useful feature for monitoring machine health and operator activity.

#### **Control Adjustability**

All key operator functions – steering, lift and tilt – are fully adjustable through the machine monitor. Overall speed and response to operator input can be adjusted, maximizing operator comfort and performance.

#### Joysticks

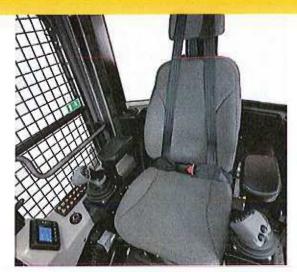
New electrohydraulic joysticks mold to the operator's hands for all day comfort and increased functionality. Electrohydraulic control also means there are no hydraulic pilot lines running to the joysticks, eliminating a potential source of heat in the cab.

#### **Button Pad**

The button pad on the right hand console features on/off buttons clearly labeled with large icons for many features, including the parking brake, hydraulic arming and reversing fan.

#### Other Cab Features Include:

- · Two cup holders
- · Two 12-volt power points for cell phone chargers etc.
- · Coat hook
- · AM/FM/CD/Sirius satellite radio package with USB and auxiliary inputs







### **Advanced Controls**

Maximize machine and operator performance





Unique operating modes, combined with complete electrohydraulic controls, provide the operator with a smoother machine with increased productivity. These modes include Creep Mode to easily adjust machine speed to improve mulching, Terrain Selection Mode to optimize performance on hills or flat ground, and Road Steer Mode for high-speed transport of the machine.

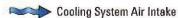
- Creep Mode: Pushing through thick vegetation or mulching and back dragging can be hard on the operator if speed is controlled strictly with the foot pedal. Creep Mode is a great feature that gives the operator the ability to adjust speed up or down on the fly with joystick buttons, instead of with a foot pedal. Productivity is increased and operator fatigue reduced.
- Terrain Selection Mode: Quickly and easily optimize
  machine performance based on application requirements.
  Select Hill Mode to boost drivetrain power for working in
  rough conditions like hills or wet ground. Select Flat Mode
  to maximize speed and optimize fuel efficiency when ground
  conditions are good.
- Road Steer Mode: Fast steering is required when working, but slower steering is preferable when driving down a road to a new job site. Road Steer Mode slows the joystick's response so the operator can steer the machine safely to the next site. The machine will automatically shift into Road Steer Mode when the two-speed transmission is shifted into high gear.

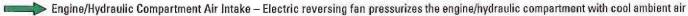
#### **Attachment Float Control (Optional)**

A touch of a button engages the optional Float Control so the attachment can follow the contours of the ground for a uniform, consistent mulch on uneven ground. This feature also reduces operator fatigue by reducing the continual adjustments needed when mulching on rough ground. Two buttons allow the operator to adjust the float pressure on the fly to maximize productivity and efficiency.











Aftertreatment Compartment Pressurization

💳 Engine/Hydraulic Compartment Pressurization – Hot air from the engine/hydraulic compartment is pushed out of 3 openings

# **Pressurized Compartments**

For a cooler and cleaner machine

In a typical land management or right-of-way project, the air is dry and dusty with a lot of vegetation debris kicked up during mowing or mulching. In designing the 586C, special attention was focused on keeping the machine cool and free of debris. The machine is segmented into separate compartments that are pressurized to prevent debris from entering. Less debris build-up means less time required for cleaning it out and better performance. The pressurized airflow keeps electronics, sensors and other key components cool during long workdays.

#### Engine/Hydraulic Compartment

The engine and hydraulics are located in a separate compartment at the rear of the machine. An electric reversing fan draws cool ambient air into the compartment. This forces hot air out of the engine compartment while pressurizing it, preventing debris from entering and keeping engine electronics and sensors cool.

#### **Cooling Compartment**

Removable rubber baffling separates the cooling system from the engine/hydraulic compartment. This prevents the cooling system from pulling hot air from the engine compartment through the cooler, maximizing the cooler's efficiency.

#### **Aftertreatment Compartment**

The aftertreatment compartment (only in machines equipped with Tier 4 engines), which contains the Cat Clean Emissions Module, is pressurized by airflow from the cooling package. As the air is pulled through the cooling package, the side screens provide resistance and some of the airflow enters the aftertreatment compartment and forces hot air out while preventing debris from entering the compartment.

## **Serviceability**

More ground level servicing to keep you safe



Daily service points are in easy reach on the 586C. Add hydraulic oil with the electric pump and refuel with your boots on solid ground. The tilting cab and hinged panels give you access to even more.

#### **Engine/Hydraulic Compartment**

Large hinged doors at the rear of the machine, along with hinged doors on both sides and the bottom of the compartment, provide access to key engine components, filters, hydraulic pumps, hydraulic test ports and other key components.

#### **Cooling Compartment**

Removable rubber baffling and a split side screen protect the cooling system while making it easy to access for servicing. A locking latch on the lower half of the side screen allows for quick and easy access for cleaning out debris.

#### **Aftertreatment Compartment**

The aftertreatment compartment (only in machines equipped with Tier 4 engines) has full three-sided access to the Cat Clean Emissions Module optimizing service and cleaning access.

#### **Engine Air Precleaner System**

A precleaner and scavenger system increase the life of primary and secondary engine air filters by filtering out debris before it even gets to the air filters. Air first passes through the turbine style precleaner, which ejects dust and debris through an integrated shoot. The scavenger system then suctions off material that passed through the precleaner. This system can help extend air filter maintenance and replacement intervals.

#### **Tilting Cab**

The tilting cab provides full access to the interior of the machine, where the two-speed gearbox and hydrostat motor are located. You can also access the hydraulic hoses and electrical harnesses where they enter the center hitch area. The tilting cab also improves access to clean the machine and remove the batteries.

#### **Fueling**

No climbing up on the machine, dragging a fueling hose to fill the tank. The fuel tank is located behind the rear axle and the fill is at ground level. Simple, easy, safe.



#### **Hinged Access**

Additional hinged panels are used throughout for easy access to other components, such as the batteries, hydraulic filters and strategic bulkheads. All hinged panels are fabricated of heavyduty steel for durability and can be completely removed for servicing if desired.

Large hinged mesh screens over the door windows protect the operator when the sliding windows are open. These mesh screens swing out to remove debris caught between the door and screen.

Heavy-duty belly pans are also hinged providing durable guarding and access to the bottom of the machine for machine clean out,

#### **Electric Hydraulic Oil Fill Pump**

Hydraulic oil is added to the system quickly and easily from ground level with the standard electric hydraulic oil fill pump and a quick coupler hose stored on the machine. Oil is pumped through the filtration system before it enters the tank, safeguarding the hydraulic system.

#### **Electrical Routing**

Electrical harnesses segregate the wiring and connections within the core systems they support and are bulkheaded between each system. So, for example, a separate electrical harness that supports the engine is bulkheaded where it connects to the cooling package electrical harness. No more complex, spaghetti wiring. Troubleshooting electrical issues and replacing wires are greatly simplified.

Just a single, short harness (bulkheaded on both sides) crosses the center hitch. This harness is protected, making it much less prone to damage, and is easily replaceable if necessary. All electrical harnesses are bulkheaded before they enter the cab, instead of lines fed in through holes in the floor. This keeps the cab quieter.

#### **Hydraulic Hose Routing**

The same thinking was applied to hydraulic hose routing. Strategically placed bulkheads keep hoses short. In the center hitch, hoses are short and positioned dead center as they cross through the center hitch, so bending is minimized as the machine turns.







# **Integrated Technologies**

Work smarter





Caterpillar offers solutions to help you work smarter.

#### **Machine Troubleshooting**

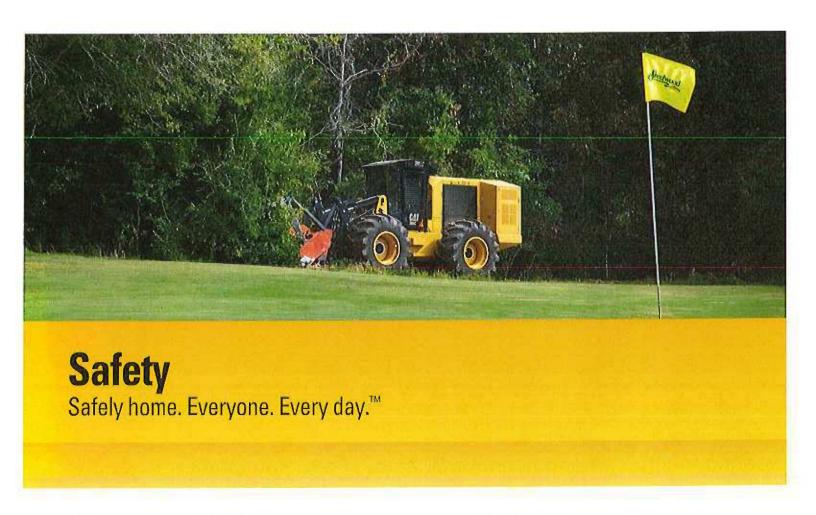
The 586C comes with a troubleshooting feature that allows the operator to drill down and pinpoint the root cause of a problem, reducing the need for service calls and holding down costs. The operator can also check the main hydraulic pump and attachment pump pressures through the monitor in the cab — a feature unique to Cat site prep tractors.

#### Cat Product Link™

It pays to know where your equipment is, what it's doing and how it's performing at any given moment, so you can maximize efficiency, raise productivity and lower owning and operating costs for your fleet.

Product Link is a remote monitoring solution that enables efficient and effective fleet management. Its easy-to-use interface, called VisionLink, enables customized health and utilization reports, enhanced mapping and mixed-fleet capabilities. And Product Link transmits the information via cell and satellite.

Visit www.cat.com/itpaystoknow for more information on Cat Product Link.



Safety features in the Cat 586C Site Prep Tractor include:

- · Ground level fuel and hydraulic oil fills
- · Four-sided access to the engine and hydraulic pumps
- · ROPS/FOPS/OPS certified cab with tough Lexan windows
- · Additional mesh screen guarding on side windows
- · 360° visibility of the work area from the cab
- Hydraulic disarm and parking brake automatically engage if door is opened
- Safe and secure access into and out of the cab with grab handles and big fixed steps with gripper surface

- · Extreme-duty cooling packages
- · Pressurized compartments to minimize debris accumulation
- · Ground level machine kill switch
- · Halogen working lights
- · Safety lights package (optional)

Caterpillar cares about worker safety and has developed many safety videos and checklists and safe job site practices. Visit safety.cat.com for more information.

# Sustainability

### Resourceful in every way

The 586C is designed to maximize efficiency and productivity while conserving natural resources.

- The 586C available in Highly Regulated Countries (HRC) is equipped with the Cat C9 ACERT engine that meets U.S. Tier 4 Interim emission standards.
- The 586C available in Lesser and Non-Regulated Countries (LRC) is equipped with the Cat C9 ACERT engine that meets U.S. Tier 3 emission standards.
- The C Series burns less fuel. Less fuel burned means reduced emissions.
- Fewer parts and longer component life, less fuel and fluids, means less to replace and less to dispose.
- Major structures and components are built to be rebuilt, reducing waste and replacement costs.

### **Attachments**

Work tool attachments to meet your needs





New Cat work tools have been developed to match the powerful capability of the 586C Site Prep Tractor. The Cat HM825 Mulcher and the Cat BR624 Brushcutter are available from the factory and supported by your Cat dealer. Other key 586C attachments include an attachment quick coupler and retrieval assist winch to increase versatility.

The HM825 and BR624 are both durable and reliable. Rugged structures, reinforced skids and internal abrasion-resistant plating minimize downtime and repairs. All daily service points are at ground level and adjustments are easy to make.

The operator has clear visibility around the attachments. Discharge is directed down and away from the tractor. When the attachments are turned off, the tractor's hydraulics slow the attachments' moving parts to a safe stop.

#### Cat HM825 Mulcher

The HM825 can produce either coarse or fine mulch. You may need to make multiple passes, depending on the material being mulched and the consistency you want. Mulched material can be worked into the soil or left as ground cover.

The HM825 is designed for mixed applications and is the best tool for mowing heavy mixed brush or single stems up to 40.6 cm (16 in) diameter. The cutting path is 2.54 m (8.3 ft).

Dual variable hydraulic motors optimize power and recovery. Oversized rotor hub and bearings are field proven for high cycle applications. The belt-driven rotor drum reduces shock loading on the tractor's hydraulic system. Three large sets of counter knives make it possible to mulch many projects in a single pass.

The HM825 features both a heavy duty hydraulic guide bar and mulching door. Both are activated with dual hydraulic cylinders.

The drum is designed to reduce fuel consumption by minimizing drag. Debris doesn't collect on the smooth surface and the double carbide-tipped teeth are staggered so that only one tooth is in contact with the ground at a time.

#### Cat BR624 Brushcutter

The BR624 produces generally coarser material, about the size of your forearm. Multiple passes can help shred material smaller, but if you want a fine mulch the HM825 is the better choice.

The BR624 is designed for mowing brush up to 11 cm (4 in) diameter or single stems up to 20 cm (8 in). The cutting path is 2.44 m (8 ft). Minimal mulch is worked into soil.

Designed for performance and reliability, the heavy-duty hydraulic motor optimizes power and recovery. The patented rotor bar shaft and bearing are field proven and feature independent upper and lower grease chambers maximizing reliability. Two free-swinging blades use centrifugal force for cutting. The front edge is beveled, which helps when mulching light material by creating lift. Rotation can be reversed.

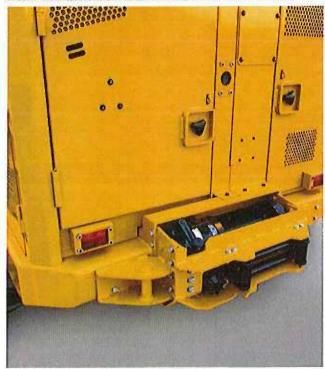
#### **Attachment Quick Coupler**

The attachment quick coupler can simplify and shorten the time needed to switch attachments. Non-powered attachments can be hooked up without leaving the cab. Powered attachments hook up to a hydraulic quick coupler bulkhead system in the front frame of the tractor. Quick coupler hoses and mounting system are integrated into the design of both the HM825 Mulcher and BR624 Brushcutter. The hydraulic system stays clean because it is not exposed to the environment.

#### **Retrieval Assist Winch**

The retrieval assist winch can help an operator get out of a sticky situation. The two-speed winch is hydraulically driven and can be powered in and out with in-cab controls.







# **Customer Support**

Count on Caterpillar and your Cat dealer

Your local Cat dealer is your land management consultant who can recommend the machines, work tools and services to maximize your operation and provide the support to keep you at top productivity.

- 24-hour parts availability, where and when you need them, to minimize expensive downtime
- · Operator training to get the most out of your Cat equipment
- · Field services to provide on-site help when needed
- · Timely repair and replacement services
- · Customer Support Agreements to lower your operating costs
- State-of-the-art diagnostic programs, such as S·O·S<sup>SM</sup> oil analysis, inspection services and trend reporting to help avoid unscheduled repairs

- Financing programs for buying, renting or leasing Cat equipment
- Cat Financial Commercial Account, a fast and convenient way to pay for or rent anything offered at any Cat dealer or The Cat Rental Store
- Cat Insurance to cover equipment losses from theft, collision, flood, upset or overturn, fire, vandalism and more
- Product Link to manage your equipment fleet through remote monitoring

For more information on Cat products, dealer services and industry solutions, visit www.cat.com.

### **586C Site Prep Tractor Specifications**

Engine		
Engine Model		
586C HRC*	C9.3 ACE	ERT
586C LRC	C9 ACER	T
Gross power		
586C HRC	261 kW	350 hp
586C LRC	261 kW	350 hp
Engine Speed		
586C HRC	1,880 rpm	1
586C LRC	1,880 rpm	

<sup>\*</sup> Machine requires Ultra-Low Sulfur Diesel Fuel (ULSD) of no more than 15 ppm fuel sulfur.

Service Refi	S	
Fuel Capacity		
586C HRC	494 L	130.5 gal
586C LRC	494 L	130.5 gal

Hydrostatic Pun	1p**	
586C HRC	242 L/min @ 37 370 kPa	64 gpm @ 5,420 psi
586C LRC	242 L/min @ 37 370 kPa	64 gpm @ 5,420 psi
Primary Hydrau	lic Pump**	
586C HRC	155 L/min @ 27 579 kPa	41 gpm @ 4,000 ps
586C HRC	155 L/min @ 27 579 kPa	41 gpm @ 4,000 psi
Attachment Pun	1p**	
586C HRC	378 L/min @ 37 921 kPa	100 gpm @ 5,500 psi
586C HRC	378 L/min @ 37 921 kPa	100 gpm @ 5,500 psi

** Variable	Think	lacomont	Dinton	Danner
variante	LHSO	acemen	FISION	L. HILLIAM

Drive		
Travel Speed (Low Range v	vith 30.5L-32 tire	es)
586C HRC	0 - 8.4 km/h	0 - 5.2 mph
586C LRC	0 - 8.4 km/h	0 - 5.2 mph
Travel Speed (High Range v	vith 30.5L-32 tire	es)
586C HRC	0-19.8 km/h	0-12.3 mph
586C LRC	0-19.8 km/h	0-12.3 mph

#### Weights

Weight includes Quick Coupler, Retrieval Assist Winch with Cable, and Full Fluids; Subtract 164 kg (362 lb) for 28L-26 Tires and add 40 kg (88 lb) for 67-34 Tires

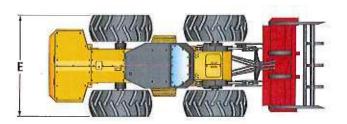
-	586C HRC	17 440 kg	38,450 lb	
	586C LRC	17 214 kg	37,950 lb	

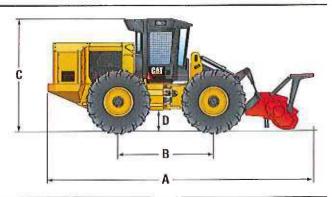


### **586C Site Prep Tractor Specifications**

#### **Dimensions**

All dimensions are approximate.





Model	586C	HRC	586C	LRC
A Overall Length*				
Length (with HM825)	9000 mm	354.3"	9000 mm	354.3"
Length (with BR624)	8855 mm	348.6"	8855 mm	348.6"
B Wheelbase	3048 mm	120"	3048 mm	120"
C Rear Axle Center Line to Hitch Pin	1702 mm	67"	1702 mm	67"
D Overall Height**				
28L-26, NOAW	3223 mm	126.9"	3223 mm	126.9"
28L-26, STD	3223 mm	126.9"	3223 mm	126.9"
30.5L-32, NOAW	3324 mm	130.9"	3324 mm	130.9"
30.5L-32, STD	3324 mm	130.9"	3324 mm	130.9"
67-34, STD	3251 mm	128.0"	3251 mm	128.0"
D Ground Clearance				
28L-26, NOAW	527.2 mm	20.8"	527.2 mm	20.8"
28L-26, STD	527.2 mm	20.8"	527.2 mm	20.8"
30.5L-32, NOAW	628.2 mm	24.7"	628.2 mm	24.7"
30.5L-32, STD	628.2 mm	24.7"	628.2 mm	24.7"
67-34, STD	555.2 mm	21.9"	555.2 mm	21.9"
E Overall Width		-:		
28L-26, NOAW	2793 mm	110.0"	2793 mm	110.0"
28L-26, STD	2920 mm	115.0"	2920 mm	115.0"
30.5L-32, NOAW	2980 mm	117.3"	2980 mm	117.3"
30.5L-32, STD	3140 mm	123.6"	3140 mm	123.6"
67-34, STD	3222 mm	126.9"	3222 mm	126.9"

<sup>\*</sup> Subtract 214 mm (8.4") for Tow Hooks in lieu of Retrieval Assist Winch. \*\*Add 211 mm (8.3") for Road Ready Light Package.

### **586C Site Prep Tractor Standard Equipment**

Standard equipment may vary. Consult your Cat dealer for details.

#### **ENGINE**

Engine, Cat C9 with ACERT Technology EPA/ARB Tier 4 Interim and EU Stage IIIB Equivalent Engine with Cat Clean Emissions Module (CEM)

--OR--

Engine, Cat C9 with ACERT Technology EPA/ARB Tier 3 and EU Stage III

Equivalent Engine

Engine, Cat C9 with ACERT Technology

Fuel priming pump, electric

Engine over speed protection

Air Precleaner

Scavenger System Air Cleaner

2 Stage Air Cleaner

#### COOLING SYSTEM

Cross-Flow Cooling System

Side by Side Cores

Integrated Air Conditioner Condenser

and Fuel Cooler (Tier 4 only)

Hydraulically Driven on Demand Reversing Fan

#### POWER TRAIN

Cat Axles

Front and Rear Differential Locks

**HD** Drivelines

Brakes

**Enclosed Disc Service Brakes** 

Hydraulically Released and Spring Applied

Parking Brake

#### STRUCTURES

HD Front and Rear Frames

Dual Tapered Roller Bearing Upper

and Lower Center Hitch

Chrome Plated Lift Arm and Tilt Pins

Hinged Access Panel

High Capacity Fuel Tank

Heavy Duty Hydraulic Oil Tank

#### HYDRAULIC SYSTEM

PowerDirect Plus System

Load Sense Hydraulies with Variable

Displacement Main, Attachment, Hydrostatic,

and Fan Pumps

High Performance Multifunctioning

Main Control Valve

Cat ToughGuard Hoses

#### ELECTRICAL

24-Volt Electrical System

130-Amp Alternator

Maintenance Free (2-1,000 CCA) Batteries

Cat Jump Start Receptacle

Dual Bulb Halogen (6 total) Working Lights

Main Disconnect Switch

Diagnostic Connector

Warning Horn

Product Link Ready

IQAN MD3 Full Function Control System

Working Lights

Product Link - 321

Radio Ready Package

#### **OPERATOR STATION**

Reverse Slope 3-piece Windshield

High Capacity HVAC System

Knee Action Air Suspension Seat

Headliner

Non Permeable Removable Floor Mat

Dome Light

Rearview Camera

**Dual 12V Outlets** 

2 Beverage Holders

#### ADVANCED CONTROLS

Operator Control Adjustability

Terrain Selection Mode

Creep Mode

Road Steer Mode

#### SERVICEABILITY

Pressurized Engine/Hydraulic and Cat CEM

(Tier 4 only) Compartments

Tilting Cab

Ground Level Engine/Hydraulic

Compartment Access

Ground Level Fuel Fill

Electric Hydraulic Oil Fill Pump

Diagnostic Monitor

Hinged Access Panels

Oil Sample Ports

#### SAFETY

OPS/FOPS/ROPS Certified Cab

Back-Up Alarm

Ground Level Kill Switch

Harness Seat Belt

Pressurized Water Tank

### 586C Site Prep Tractor Optional Equipment

Optional equipment may vary. Consult your Cat dealer for details.

MACHINE ATTACHMENTS

AM/FM/CD/Sirius-Satellite Radio Package Safety Lights

Attachment Float Control Arm Control

Attachment Quick Coupler Tow Hooks

Retrieval Assist Winch

WORK TOOL ATTACHMENTS

HM825 Mulcher

BR624 Brushcutter

TIRES

28L × 26 16 PR, NOAW Offset

28L × 26 16 PR, Standard Offset

67 × 34 14 PR, Standard Offset

30.5L × 32 20 PR, NOAW Offset

30.5L × 32 20 PR, Standard Offset

For more complete information on Cat products, dealer services, and industry solutions, visit us on the web at www.cat.com

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Materials and specifications are subject to change without notice. Featured machines in photos may include additional equipment. See your Cat dealer for available options.

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AEHQ7272 (02-2014)



# **EXHIBIT M**

# Tigercat Mulchers

igercat has opened a new division that specializes in the engineering and development of specialty machines for off road industrial applications. Applications and industries currently served include land clearing and ROW maintenance, aerial device carriers for utilities industry applications and off road carriers for broadcasting herbicides and fertilizer.

Tigercat Off Road Industrial Products Division has developed three mulcher carriers for clearing applications: the M726E rubber tire mulcher, the M822C track-based swing machine and the 480 track mulcher.

Tigercat's expertise at designing and building productive, reliable and efficient machines for full-time forest duty translates well to mulching and vegetation management applications. Few other mulcher carrier manufacturers have the depth of knowledge and experience necessary to fabricate components and design complex hydraulic and electronic systems that will survive serious and continuous forest duty cycles.

Tigercat also has a strong dealer network

and a large machine population with strong accompanying parts and service support in many important mulcher markets throughout North America.

The M726E is a 224 kW (300 hp) carrier for right-of-way maintenance, vegetation management, land improvement and small-scale commercial clearing applications.

An optional multi-function hydraulic system and quick attach boom adapter allow the machine to be easily converted to a feller buncher. This provides the contractor with the flexibility to fell merchantable trees when required.

Based on the field-proven 822C feller buncher, the 224 kW (300 hp) M822C is ideal for clearing applications on slopes, gullies, embankments and extremely soft or wet terrain.

The 480 is a 370 kW (500 hp) class track driven mulcher carrier suitable for tough terrain, sensitive site applications and large scale land clearing, pipeline, exploration and right of way (ROW) projects.

High production and extremely low ground pressure combine to offer exceptional performance in the most demanding mulching jobs. With a Cummins QSX15 Tier III, engine, the 480 is a powerful machine with 328 kW (440 hp) available to the mulching attachment. The machine is compact and maneuverable with a narrow overall width and a light footprint for soft soil conditions.

A highly refined closed loop track drive system propels the carrier and a dedicated pump powers the attachment. The 480 uses heavy duty track frames and a robust mounting system for the oscillating tracks. The efficient, high capacity cooling system uses a variable pitch fan with an automatic reversing cycle.

The machine incorporates high-lift boom geometry for improved performance on uneven terrain. The counter-rotate function or CRF allows the 480 to pivot about its centre axis at the touch of a button for quick, effortless "on a dime" turns at the end of a row. All functions including the joystick steering are electronically controlled allowing for operator customization.

As always, Tigercat has strived for the best possible access to daily service points and major components with large swing-out engine compartment doors and a tilting cab.



# **EXHIBIT N**

### **Virtual Stringline**

sectional method relies on sections that are reasonably close together, and it assumes that the material between sections is the average of the material computed for the two sections in question.

In order to correct this, you could pull sections say, 0.1 foot apart, thereby narrowing the possibility of anything critical from being unseen. On a computer this is easy to do, and it is an interesting experiment to see what happens when the sections are pulled closer and closer together.

For the grid method, several assumptions come into play. One is that the elevations of the corners of the grids are interpolated from the surfaces. Anytime you hear "interpolate," it means a level of error has been introduced into the computations. An interpolation is a guess—arguably, it is an educated guess—however, a guess nevertheless. Another failing of the grid method is that most software routines will disregard any grids that do not fall completely on both of the surfaces in question.

#### Ways to Improve

But what improvements could be made by the developers of the software? For instance, why not have a slide bar when performing section method volumes? This slide bar would increase and decrease the intervals between sections. Why not allow for sections that have multiple vertices in them? If might be helpful if we could "bend" the sections based on the surface features. Most proj proposed su methods do we need is

cate differing of the site. Inneed a strip Another acts like a lathe cursor, results are

Perhaps

to accomplish, it would result in an automated argormobserve the entire process as a single feature. It should be part of one exercise where we import/export earth and cap it off with engineered material to complete our project.

My next column will discuss the prismoidal method, which I believe is theoretically the best method. I'd also love to hear your thoughts on ways the algorithms could be improved. SP

Harry O. Ward, PE, is president of Harken-Reidar Inc. He can be reached at hward@harken-reidar.com or hward@gmu.edu.





- One lanyard hook should be attached and locked to an approved attachment point on technician's safety harness, belt or wrist strap;
- The other lanyard hook should be attached and locked to selected tool;
   and
- Before climbing or moving location, tools should be secured inside bag/ pouch.

#### **Enhanced Accountability**

A tools at height kit also aids in tool accountability. All tools come in a container with foam cutouts. When tools are

returned at the end of a project, any open space alerts the technician of a potentially missing tool. As an example of unaccounted tools, a socket left in the shaft of a nuclear reactor ended up causing so much damage that the reactor was shut down almost six months for repairs. To aid in tool identification, tools can come etched with company name, logo, serial number or any other ID marker. The identification number also is etched into the specific storage space for the tool.

Another aspect of a tools at height program is tool accountability. While the need for tool accountability has existed in the aviation industry for years as a way to reduce foreign object damage (FOD) to aircraft, a push is now underway in other industries to look at similar initiatives. FOD prevention is dedicated to managing tool usage, accountability and the systems necessary to ensure tools are secure at all times.

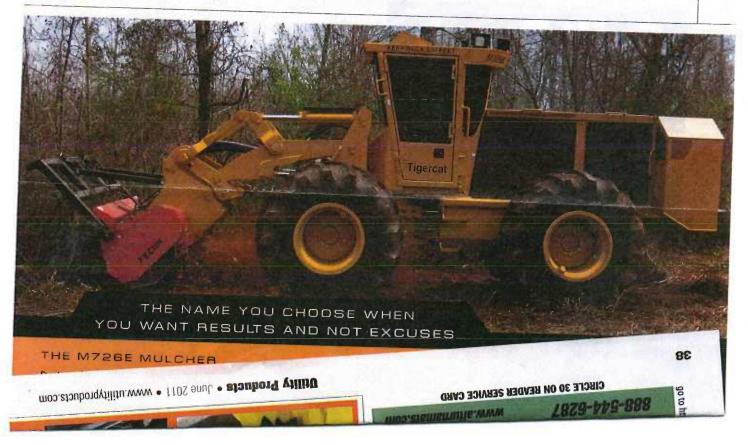
A dropped tool poses a significant risk to equipment and personnel on the ground. The main goal of a tools at height program is work-site safety; utilities and



municipalities cannot afford accidents because of dropped tools. Fortunately, new tooling advances and protocol guidelines have been made that greatly reduce the threat of falling tools, which is a win-win scenario for everyone involved.

About the author:
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Business Development for Snap-on
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CIRCLE 108 ON READER SERVICE CARD



uptick in sales this year, and we project that to continue into the next year."

Earlier in this article we touched on tooth design, which is a critical element and perhaps worthy of an article of its own.

To give you a taste of what's going on, we talked with Joe Leonardi of Leonardi Manufacturing, maker of teeth and blades for tree care products and who has a new tooth design for smaller machines. It is based on their M1 model cutting wheel.

Says Leonardi, "The original M1 was revolutionary in that it greatly simplified tooth changing and maintenance. For example, on the Model 752 from Vermeer, there was originally a mix of 42 left, right and straight teeth. With the M1 system, there are just 12, all the same tooth. This is part of a patent-pending wheel and tooth design," according to Leonardi.

"It relies on an existing patent, the Phantom Wheel, which has a unique contour and cutouts so that as it spins the operator can see the work through it. This is great in tight situations, and you can see the cut to determine whether to take a 1- to 3-inch cut, for example."

"On our Gold Series wheels, we offer a rock shock absorber, which reduces overall machine wear." Leonardi also features a chip deflector to help keep material from being thrown around site.

The new Blueshark cutting system is based on the

M1, but it is built for smaller machines. It includes all the M1 features, with the added benefit of indexable teeth (meaning they can be rotated or indexed to present three fresh cutting surfaces before replacing or resurfacing the tooth. They are available on stump cutting units such as those from Husqvarna and Dosko.

Speaking of Husqvarna, they have a new, small SG13 stump grinder that they are tout-

ing as a "well-balanced, maneuverable machine that provides commercial power and high productivity." While this machine

can be used by homeowners and in the rental market, it is a professional grade unit, the company says.

> The unit's cutting system provides sharp, fast cutting that Husqvarna attributes in part to reduced weight and a new tooth

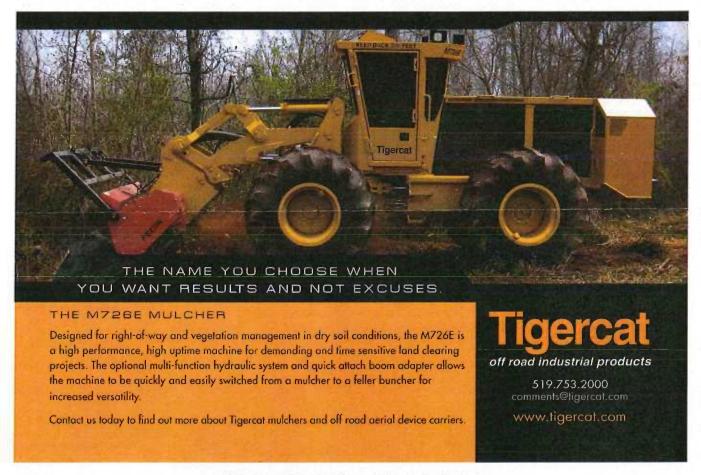
> > design. Cutting teeth are available for various soil con-

ditions and feature three independent edges and can be rotated in a matter of seconds using a %-inch wrench. The machine's stability, balance and adjustable handle allow users to grind objects up to 12 inches below the ground while maintaining a comfortable and safe stance throughout the job.

The new SG13 provides sharp, fast cutting that Husqvarna is attributes in part to reduced weight and

a new tooth design.

From small to large, the desire is the same, to grind more efficiencies out of the new age stump cutters.



"This is far and away the most meaningful project with trees that I've ever been involved with, and I doubt I'll have anything to compare it to going forward."

#### Wayne Dubin Bartlett Tree Experts

the country. A subsidiary company in the UK, Southern Tree Surgeons, has the Royal Seal, so we care for the trees at Buckingham Palace. But certainly in the almost 23 years that I've been at Bartlett, this stands by itself. This is far and away the most meaningful project with trees that I've ever been involved with, and I doubt I'll have anything to compare it to going forward.



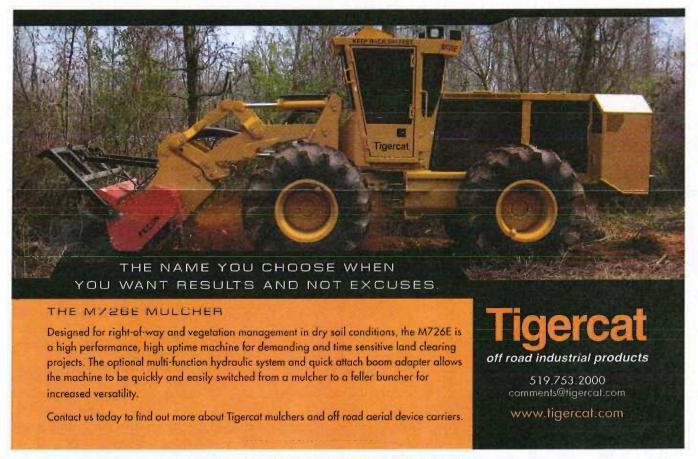
Several of the trees in place at Ground Zero in May 2011. Photo courtesy of Bartiett Tree Experts Inc.

"Even at the holding yard, where we've been caring for these trees for the past four years, every time you go there, even though it doesn't have anything to do with Ground Zero, just seeing those trees out in a field, your chest swells with pride."

A self-professed news junkie who can

recall watching the horrific events of September 11, 2001, for four hours, Cox says he's proud to be part of the rebirth.

"My kids and grandkids will know forever that I contributed to that, it's really valuable," Cox says. "It's made the intolerable tolerable."



#### Safety

#### Conqueror Safety Glasses Vanguish Workplace Impact Hazards

Gateway Safety introduces its newest line of safety equipment—Conqueror protective eyewear. This new safety glasses style is an upgrade over existing design technologies.

Most employees will find that Conqueror is more comfortable than similar alternatives, it's reported. At the

same time, employers

will find that it's a more cost-effective solu-

Highlighted by an attractive, contemporary design, Conqueror features include a soft rubber nosepiece and ergonomic, contoured temple tips that don't pinch, ensuring all-day wearability with no slipping. The sleek, strong frame is extremely lightweight and available in both a glossy black as well as Gateway Safety's new Camo frame pattern. The Camo frame-a very good solution for workers who just want to look a bit sportier on the jobsite-is available with clear anti-fog, gray anti-fog, amber anti-fog and bronze mirror lenses.

**Gateway Safety** 

CIRCLE 126 ON READER SERVICE CARD

#### Web Strap Pullers Provide High Lifting, Pulling Power with Lighter Weight Frame

The new Model 35 and 40 web strap hoists from LUG-ALL provide workhorse lifting and pulling power with a lighter weight frame. The Model 35 and 40 provide a 3000- or 4000-lb. pulling capacity with a smaller, medium frame design starting at 12.5 lbs. The smaller frame makes these hoists easier to handle and makes repetitive lifting or pulling less cumbersome.

Both models are available in a standard or convertible arrangement. The convertible model eliminates the need for a third hook by incorporating a bracket that bolts directly to the frame. While the Model 40 2-ton hoist provides 10 feet of strap length, the Model 35 1 1/2-ton hoist provides an extra 6 feet of strap for an overall strap length of 16 feet.

All LUG-ALL web strap hoists are designed to meet American National Standards Institute (ANSI) B30.21.

UG-ALL Corp.

CIRCLE 124 ON READER SERVICE CARD

OUR EXPECTIONS ARE HIGH WHEN IT COMES TO OFF-ROAD MACHINERY



#### THE AD610C AERIAL DEVICE CARRIER

This four-wheel drive off-road carrier can handle rough terrain and access hard to reach job sites with ease.

Ideal for tree trimming, line clearing and aerial work around energized conductors, the AD610C can be easily adapted to accommodate a wide variety of devices.

Contact us today to find out more about the AD610C gerial device carrier and other Tigercat off road industrial products

off road industrial products

go to http://utilityproducts.hotims.com/ for more information

CIRCLE 17 ON READER SERVICE CARD

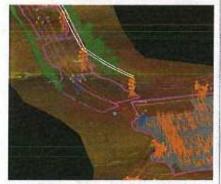


Shown is a Thermal Direct collection console and the line it is flying from inside the helicopter.

Linemen are expected to work in less than ideal conditions. Emergency situations, such as terrorist threats and natural disasters, place much stress on linemen. The long hours can lead to fatigue, reducing alertness and increasing accidents. While emergencies are inevitable, the industry can do a better job of planning by reducing the number of sites that require attention. Fewer sites visited will equal fewer accidents.

To improve the performance of transmission lines, thereby reducing maintenance visits, operators must conduct asset management studies so they can identify the most cost-effective upgrade opportunities with the minimum amount of social and environmental impact.

As has always been the case in the utility industry, a fundamental problem can be found in the verification process. While the relationship between the line's temperature, sag and tension requires an accurate measurement so utilities and line operators can plan accordingly, they have largely been left to calculate conductor temperature through a steady-state heat balance equation. This

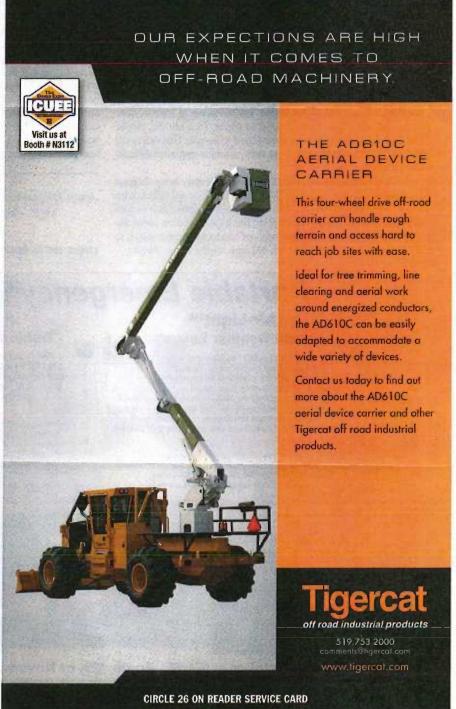


A screen shot of light detection and ranging from a substation (lower left corner) and beginning of the line. The green is vegetation and brown is the ground.

often directly limits conductor capacity, results in artificially constrained circuits and generates significant margins of error—primarily because of weather variables, such as

wind and ambient temperature.

High temperatures and a large margin of error can result in a significant waste of energy, resources and money. It is



# **EXHIBIT O**





#### Engineering Software - GASCalc™ 5.0 ...

Asuite of design tools including calculations for pipe, service line, regulator, relief valve, metersizing-sonic velocity, gas properties, crossings, gas loss, MAOP, and more.



Visit www.b3pe.com for information and demonstration version of the software.



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#### **LANE Trailer Manufacturing Company** LCP 0807-Deluxe Coiled Pipe Trailer



#### Standard Features-

7K axle -ST235/80R16 tires

Heavy duty frame, fenders and tongue

Adjustable height hitch-safety chains -break away system LED lighting-enclosed wiring -soldered and heat shrink

connections 8' self loading turn table with brake

Power up/down elec/hyd pump with corded remote

4'x4' storage area with gate

Walkway with side access steps

Aluminum storage boxes -2)24x24x24 & 3)48x24x24

#### Optional Equipment-

Dual 3.5' turn tables

Custom size storage and generator boxes

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- Quarter-turn for fast operation

Safely Locking Handle option is also available

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# **EXHIBIT P**

# Virtual Stringline

# 4 WAYS TO IMPROVE BUSINESS DEVELOPMENT

- 1) Client retention: Do whatever you can to retain your existing clients. Offer an open house for them to see what your technologies are and how you can save them money on projects. Show your classrooms for internal training, your machine guidance equipment, your calibration lab and your investments in heavy iron. Bring home that you aren't just a contractor, but a project resource as well.
- 2) Attract new clients: In addition to hosting an open house, attend bid meetings, where upper management is often present these days. You can develop relationships with people you had previously not had easy access to.
- 3) Add business units: Add a demolition department to clean up sites and remove unneeded materials. Add a materials department for supplying crushed stone, aggregate or sands to the project. Add services to be supplied by these new departments that you have not yet capitalized on.
- 4) Write white papers on your successful projects: These can be used in a variety of ways, including your own marketing materials, manufacturer communications and in trade magazines, including Site Prep. Get your message out there!

- area is four months. Infrastructure spending is increasing due to a new transportation tax structure in Virginia. Public Private Partnerships (PPP's) are a continuing source of funding for large projects, evidenced by work along Route 28, the Inter-County Connector (ICC) and the HOT lanes for VDOT. Energy of all types seems to be thriving, new sites are being developed for coal mining and natural gas exploration, and new companies are arriving on the scene. Investment in the expansion of energy is occurring at a significant rate—and yes, we're talking the Mid-Atlantic, not Texas.
- Southeast: Florida's economy has markedly improved over the past year. Southern Florida is experiencing a reduction of housing inventory, the growth of new development for the first time in years and an increase in infrastructure funding in anticipation of a growth of baby boomers during the next decade or so. Record high funding for seaport and coastal improvements have passed the state legislature, helping land development, cruise companies and cargo companies.
- Texas: Austin, Dallas and Houston continue to be standouts for their growth and new development. Our company worked for a survey firm in Houston that performed 35,000 house locations in one year. Houston may partially attribute its growth to the ability it has to simply annex any part of the



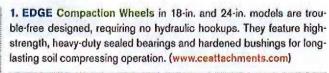
# **Attachment Focus**

# COMPACTION WHEELS

Information for Site Prep's attachment focus on compaction wheels has been provided by the respective manufacturers. For more specs on their attachments, visit the websites listed under each entry.



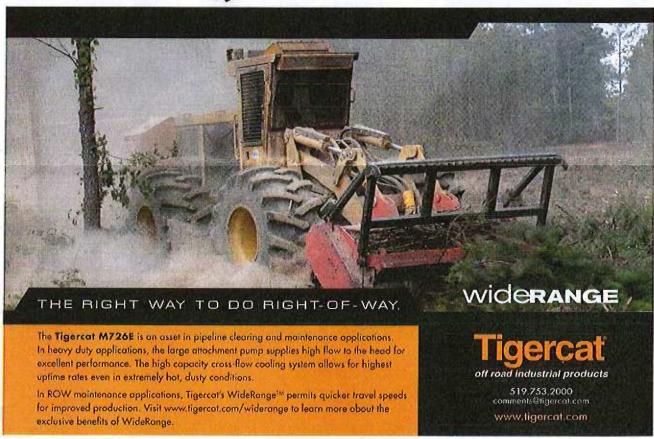








- 2. M. C. FAULKNER & SONS Compaction Wheels are designed to quickly and efficiently compact dirt. A custom lip allows for moving dirt easily and can be tipped up during compactions. The broad-based feet increases soil density and compaction density. (www.mcfaulkner.com)
- 3. The FELCO segmented style compaction wheel has an open rim design and is capable of 1-2 ft. lifts, which allows the segments to penetrate the lift, compact from the bottom up and achieve 95 percent or more density. (www.felco-ind.com)
- 4. MBW's UVW Vibratory Wheels combine vibration at 3,000 VPM with up to 33,000 lbs. of down pressure. All of MBW's static and vibratory compaction wheels come with integral knock down blades, and are available in 24-in. and 36-in. working widths. (www.mbw.com) 5P



# A.T. Kearney Study Addresses Long-Term Natural Gas Prices

Global management consulting firm A.T. Kearney has released a report analyzing key actions needed by the natural gas industry to reduce the volatility of gas prices and reach a balanced market that will provide investment incentives for producers, midstream players, marketers and consumers of natural gas products.

The report "With Fortunes to Be Made or Lost, Will Natural Gas Find its Footing?" addresses long-term pricing in the natural gas market and provides insight Into five different natural gas 2020 scenarios that could impact the balance of natural gas supply and demand.

"The North American natural gas market is structurally out of balance and cannot stay this way," said Herve Wilczynski, A.T. Kearney partner and co-author of the study. "Speculative investment combined with diverging incentives and investment horizons have plagued the industry for years. There is some hope for the future. The increased role of global players and more prevalent use of long-term contracts should bring some stability to pricing."

Understanding future natural gas pricing is critical for businesses as gas producers and gas users (primarily chemical companies, power generators and gas exporters) must make major infrastructure investments.

"We believe the price of natural gas in the free markets scenario will find equilibrium by 2020 in the \$6 to \$7 range," said Patrick Haischer, A.T. Kearney partner and study coauthor. "Any lower than that price and production from dry-gas wells would not increase sufficiently to meet demand; any higher and demand from power plants will decline."

The industry is not structured for short-term win-win scenarios. Understanding what is going to happen requires understanding the players, their economics and incentives. The economic model that is the basis for the report analyzed the key participants in the natural gas supply and demand market and the dysfunction caused by each player too often focusing on only their interests.

For instance, the study shows that independent producers are fond of short-term plays and have an investment time horizon of just a few years. They can bring on capacity quickly and inexpensively, but if gas prices stay below \$4 per million Btu, many players with predominantly dry gas portfolios will continue to struggle and possibly go out of business.

"The encouraging news is that some of the natural gas market suppliers are already pairing up," said Andy Walberer, A.T. Kearney partner and study co-author. "Chemical companies are signing long-term ethane supply agreements with shale NGL producers and midstream companies. LNG companies are doing the same with the suppliers and their customers."



sult, demand falls for both LNG exports and ethane-based chemicals from the United States, challenging the overall economics of shale gas plays in North America.

**High output.** Robust global GDP growth and lack of global shale developments lead to the highest level of U.S. natural gas demand.

These scenarios represent a combination of various, and sometimes drastic, supply and demand discontinuities. Nevertheless, the resulting gas prices are spread across a surprisingly narrow range of \$5 to \$8 per thousand cubic feet (mcf). We believe market trends point to a strong future for natural gas and its ability to pull prices up structurally, with upstream production economics determining the floor price and competition between coal and gas defining the ceiling price.

# Navigating Turbulent Times for Midstream Decision-Makers

One of the biggest difficulties in looking forward is knowing when

a current trend represents lasting change and when it is merely a bump in the road. Shale gas represents lasting change, but every change has many paths to balance. And on the road from here to long-term balance, there will undoubtedly be many short-term irritations — a mild winter, a Middle East crisis — that will send some analysts to wrong conclusions.

The regulatory certainty and more balanced pricing reflected in the free-market scenario could provide a foundation of stabilized demand on which to build investments. That's a likely path to long-term balance, but even it would be filled with both short-term bumps and more serious detours caused by players with different incentives.

The continued rise of the MLP business model in midstream has been in direct response to the low return on capital of these assets and the shifting focus areas of upstream production. This will most likely continue but there are some situations where integrated oil and gas companies should consider pipeline ownership: being able to secure economically effective

transportation capacity to link upstream and downstream markets can be a matter of strategic importance, especially in areas of new development.

Those companies interested in expanding their midstream business have to pay careful attention to the shifting production and demand patterns created by the combination of how the gas equilibrium is reached and how the access to cheap gas and chemical feedstocks is exploited. While many opportunities have been and will be created, there is a danger of over-building and getting stuck with underused assets. The winners will be those that fundamentally understand the cross-industry dynamics and can create a stable position with proper economic return.

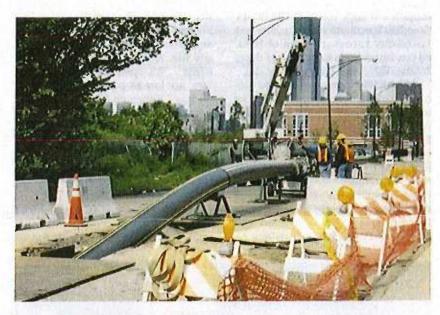
Herve Wilczynski is a partner and Brian Forbes is a principal in A.T. Kearney's Energy Practice. They are both based in Houston and can be reached at Herve.Wilczynski@ATKearney.com and Brian.Forbes@ATKearney.com. A.T. Kearney is a global management consulting firm.



der license from Operations Technology Development (OTD) which can be found at www.ComponentID.org, a website that acts as a clearinghouse for the registration of all gas pipe and component manufacturers' identification codes.

"This website provides a universal portal where manufacturers can easily inaugurate their efforts toward compliance by creating their own ID codes as the critical part of the tracking and traceability system," said Tony Radoszewski, PPI's executive director. "It was developed to jump start manufacturers implementation procedures for product traceability and it allows gas utilities a centralized location for identifying components used within any gas distribution system.

"PPI has agreed to operate and maintain this registry developed in coordination with the OTD consortium of gas utilities to support the registration of a unique manufacturer identifier in



With increased demand for natural gas comes the need to for more distribution pipelines. Safety concerns have led the Plastic Pipe Institute to develop a pipe tracking system to improve industry accountability.



more equipment on a job of that size but we were making such good headway that we could start another project. This particular job had a little of everything in it. Standing timber sections, heavy underbrush sections, and a section that was nearly 1 mile long of nothing but old slashing from a logging operation. We did that last mile in three days with the Fecon. It was perfectly suited for that type of job. The material was too rotten for a chipper and the access was too small to bring in a horizontal grinder."

In this instance, having the right equipment not only eliminated downtime, but it also boosted productivity since the company was able to start another project with equipment that was not needed on this jobsite.

# WHERE THE MULCHER MEETS THE MUD

Once there, the mulching is accomplished with fixed hammers mounted to a solid rotor that is 109 in. wide - ample distance to more than cover the 98-in. machine width. The heavy duty mulcher head has a lift range of 125 in., which in-

cludes 93 in, above ground to attack standing trees. As important for White and his crews is the 32 in. of belowground range that the FTX600 offers. This allows stumps to be ground to sub-soil level and incorporated into the earth for faster decomposition with a single step.

Grinding of stumps, especially those pushed out of the ground, is huge for White and his crews because they push the trees over, which creates another problem to deal with: the root ball. This is mulched along with any other clearing debris which is left over.

"Some of the companies that we work with do not like the chips left on the ground because of the effect they have on the soil pH," White says.

That is in contrast to chipping materials and blowing them into a truck to carry off-site, because of the reluctance to allow chips to remain as ground cover in some counties. Even with the severe duty of grinding big wood — such as 20- to 30-in. diameter oak, cherry and sumac - as well as grinding stumps and then incorporating that into the soil, White is still getting 140 hours on a set of mulching teeth.

"At that point they are rounded and produce longer shreds than when they are new," White says, "so we change them out. If we were doing underbrush, saplings and smaller diameter materials, we might get 400 to 500 hours out of the teeth."

The time required to change out teeth is about an hour, according to White. While tooth service life is certainly a visible component of mulcher maintenance, it is still just one consideration.

"Everything forest related requires maintenance, it's just the nature of the beast," he says. "But the FTX600 has been great."

In the oilfield services business, the name of the game is uptime — being ready to answer the call when it comes. Having the right equipment, including the new 600-hp mulching tractor, has helped White Energy Services eliminate downtime and boost productivity. And that has these crews whistling as they work their way through the woods, from jobsite to jobsite along the Marcellus shale region.

Tom Hoyer is product manager for Fecon, based in Lebanon, Ohio.



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# **EXHIBIT S**



# **FEATURES AND ADVANTAGES**

The S640 is a purpose-built prime mover for silvicultural applications. Advantages include infinitely variable speed range and a unique cooling system arrangement.

# **Benefits of the Hydrostatic Drive**

- · Maximum horsepower available at all speeds.
- · Infinitely variable speed control
- The skidder automatically applies the required torque to the terrrain without operator guesswork.
- Simple to operate: (lower operator fatigue)

No shifting gears

Dynamic braking

No clutch or throttle pedal

Faster turns (at the end of the row)

# **High Capacity Cooling System**

The innovative side-by-side cross flow cooling system with a reversible fan (the fan is hydraulically driven) improves cooling capacity and allows for less frequent cleaning of the heat exchangers. Airflow is unimpeded by the engine.

A mechanical linkage from the pump to the cab allows the operator to control the fan speed and reverse the fan to purge the coolers if necessary.

# Structural Integrity

Site preparation work is an extremely demanding application for a skidder. The S640 is designed and built to meet these demands with thick steel plate, precision line boring and high quality components. The 230hp Cummins engine provides plenty of power for the application.

# Versatile

The carrier comes standard with valving to easily connect with a variety of trencher and plow-type site-prep attachments. The S640 can also be easily converted to a grapple skidder. The connections are the same.

#### **Bullet Hitch**

The winch bullet hitch allows the attachment to be diconnected if the machine gets stuck and winched back to the machine once it is free.

# PRELIMINARY SPECIFICATIONS:

Power	Electrical
Engine Cummins 6CT8.3, 230 hp	Battery (2) 12 volt
Top Speed 10m.p.h (16 km/h)	Alternator 105 amp
Cooling Cross-flow; reversible fan; aluminum	Operators Station
Power Train	Cab Pressurize mounted
Transmission Variable speed hydrostatic	2 doors, sl
Axles	hinged scr
Front Inboard planetary; front 15° oscillating,	windshield Air conditio
Differential locks Independent front and rear	AM/FM ste Seat Extreme d
Brakes	lumbar su
Dynamic Braking Hydrostatic	Controls Hydraulic
Secondary Brakes Enclosed, oil cooled	Steering Variable ra
Park Brake Manual driveline disc brake	Other Standard Equi
Tires	Precleaner and 2-stage en
Standard 30.5 x 32	Back-up alarm
Hydraulic System	Fire extinguisher
Main Pump Variable displacement axial piston Filtration 10 micron, absolute	Optional Equipment Halogen lighting package Pressurized water system

Electrical
Battery (2) 12 volt
Alternator 105 amp
Operators Station
CabPressurized, insulated and isolation mounted
2 doors, sliding side windows with hinged screens; forward sloping windshield
Air conditioner and heater AM/FM stereo cassette
Seat Extreme duty, fully adjustable with
lumbar supports and arm rests
Controls Hydraulic pilot operated
Steering Variable rate, orbitral

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Blade extensions

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# **EXHIBIT R**



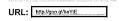
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 $Polyguard \ Products, Inc., \underline{www.polyguardproducts.com} \ (\underline{http://www.polyguardproducts.com})$ 

Power Associates International, www.paiinc.com (http://www.paiinc.com)

PPSA, www.piggingassnppsa.com (http://www.piggingassnppsa.com)

Proline Pipe Equipment, Inc., www.prolinepipeequipment.com (http://www.prolinepipeequipment.com)

Quorum Business Solutions, www.qbsol.com (http://www.qbsol.com)

Reynolds French, www.r-f.com (http://www.r-f.com)

Rig Source, www.rigsourceinc.com;www.terramac.com (http://www.rigsourceinc.com;www.terramac.com)

Rock Guard

Rosen Group, www.roseninspection.net (http://www.roseninspection.net)

Rotork Controls, Inc.

Safety Wrap Corp., www.safetywrapcorp.com (http://www.safetywrapcorp.com)

Sawyer Manufacturing Co., www.sawyermfg.com (http://www.sawyermfg.com)

Schneider/Telvent North America, <u>www.telvent.com</u> (http://www.telvent.com)

SEC Energy Products & Services, <a href="www.sec-ep.com">www.sec-ep.com</a> (<a href="http://www.sec-ep.com">http://www.sec-ep.com</a>) Smart Pipe Company, Inc., <a href="www.smart-pipe.com">www.smart-pipe.com</a> (<a href="http://www.smart-pipe.com">http://www.smart-pipe.com</a>)

Snelson Companies, www.snelsonco.com (http://www.snelsonco.com)

SOCAP Srl, <u>www.socapnet.it (http://www.socapnet.it)</u>
Steel Etc.

Step-Ko Products, www.stepko.com (http://www.stepko.com)

Stroud Diving & Hydrography, www.mesco-offshore.com (http://www.mesco-offshore.com)

Structural Integrity Associates, www.structint.com (http://www.structint.com)

T.D. Williamson, Inc., www.tdwilliamson.com (http://www.tdwilliamson.com)

**TEAM Industrial Services** 

Tek Rock Trenching

TMK IPSCO

Topcon Positioning Systems, www.topcon.com (http://www.topcon.com)

Triple D Bending, www.pipebending.com (http://www.pipebending.com)

Troy Construction, Inc.

TX, OK, KS Caterpillar Dealers

U.S. Trencher & Supply, Inc.

U.S. Valve Services & Training, www.usvalveservices.com (http://www.usvalveservices.com)

Vacuworx Global, www.vacuworx.com (http://www.vacuworx.com)

Vermeer Corporation

Vitec, Inc., www.vitec-inc.com (http://www.vitec-inc.com)

Volvo Construction Equipment

Weamco/Metric, www.weamco.com (http://www.weamco.com)

Weldbend Corporation, www.weldbend.com (http://www.weldbend.com)

Wilcrest Field Services, Inc., www.wilcrest.com (http://www.wilcrest.com)

Wm. Riggs Co., Inc., www.flangespreader.com (http://www.flangespreader.com)

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**Operations optimization** 

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News > To Be removed > Trade Shows & Events

Nederlands 🗸

#### Caterpillar in the News

#### Corporate Press Releases

Media Information

#### **RSS Newsfeeds**

## To Be removed

- » Press Releases
- » Trade Shows & Events
- » TBR Cat Machine & Engine Press Releases
- Trade Shows & Events (Regional Trade Shows & Events)
- » Cat Magazine
- » Sustainability->Reman->Produ
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- » MWM
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- » Officers
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- » U.S. Exports & Jobs
- » Investors (old)
- » Dealer Network
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- » Operations
- » NEXUS
- » Preparing the Next Generation
- » Caterpillar Chopper
- » Grant Information
- » FCC Equipment Financing
- » Eurenov
- » Metrics
- » Engineers for Tomorrow

# TRADE SHOWS & EVENTS

#### **FEATURED TRADE SHOWS**

2010 Green Industry Conference and GIE+Expo

October 28 - 30, 2010, Louisville, KY

If you're already a Cat customer, you know there's a difference. If not, this is your chance to find out. Come see us at the 2010 Green Industry Conference and GIE+Expo, and discover the Caterpillar difference for yourself.

Learn More

Upcoming Shows & Events

- » Snow & Ice Management Association (SIMA) Symposium, Providence, RI
- » World Workplace Conference and Expo, Atlanta, GA
- » 7x24 Change International Fall Conference, Phoenix, AZ
- » Expo Richmond, Richmond, VA
- » WasteCon, Boston, MA
- » Rocky Mountain Fleet Management Association (RMFMA), Colorado Springs, CO
- » American Public Works Association (APWA), Boston, MA
- » Federation of Canadian Municipalities (FCM), Toronto, Canada
- » 7x24 Change International Spring Conference, Boca Raton, FL
- » Green industries Expo, Louisville, KY
- » National Institute of Government Purchasers (NIGP), San Antonio, TX
- » National Motor Vehicle and Aviation Workshops and Exposition (FedFleet), Chicago, IL



2.

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- » Product News & Events
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- » Sustainability Report
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Caterpillar is the world's leading manufacturer of construction and mining equipment, diesel and natural gas engines, industrial gas turbines and diesel-electric locomotives.

# Company

- » Careers
- » Financial Information
- » Global Footprint
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- » Caterpillar In The News
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- » Plan Your Visit
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# Our Brands

Caterpillar Inc. owns a complex portfolio of brands whose roles and relationships support the growth to achieve our enterprise goals.

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2-D As-Built Floor Plans

360 Technologies

4N Corporation

A & A Manufacturing

A1A Software

A2K Technologies

AARC Environmental Inc

AB Bruzaholms Bruk

**ABL Lights Group** 

About Time Technologies

Access Construction Equipment

ACE Group LLC

Ace Torwel Inc.

ACE-CO - A Libra Systems Company

Acme Specialty Manufacturing Company

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ACTech North America, Inc.

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Advanced Drainage Systems, Inc.

Advant-Edge Paving Equipment

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Aggregate Machinery Inc.

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Aggregates Equipment

Aggregates Manager

AGL Construction Lasers & Machine Control Systems

AGL Manufacturing Ltd.

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AJIN KSB CO., LTD.

AKG of America, Inc.

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Alaska Structures

Albarrie Environmental Services Ltd.

Alemite

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Alkota Cleaning Systems, Inc.

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Astec Mobile Screens

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HammerHead Trenchless Equipment

Hammeroc Corporation

Han Kook Multi Line Co., Ltd.

Handheld

HANDOK HYDRAULIC

Hangzhou Dongjiang Friction Materials Co., Ltd.

Hangzhou Henli Friction Material Co., Ltd.

Hangzhou Shengchi Machinery Co., Ltd.

Hangzhou Vika Vibrators Co., Ltd.

Hangzhou Xiaoshan Honggi Friction Material Co., Ltd.

Hannay Reels Inc.

Hansung Special Machinery Co., Ltd.

Hard Hat News

HardSteel, Inc.

Harrington Hoists, Inc.

HARTL Engineering & Marketing GmbH

Hatz Diesel of America Inc

Hauck Manufacturing Company

Haulotte Group

Hazemag USA Inc

HBC-radiomatic Inc

HCSS

Headwaters Resources, Inc.

Heat Design Equipment Inc.

Hebei Oriental Industry Co., Ltd.

Hebei Zhongmei Special Rubber Product Co., Ltd.

Hebonilube Pte.Ltd.

HEIN, LEHMANN US, LLC

**Helac Corporation** 

Hella, Inc.

Hemisphere GPS

Henan USA

Hendrickson

Henkel Corporation



Hennessy International Inc.

Hensley Industries Inc.

Hercules Machinery Corp

Hetronic

Heungkuk Metaltech Co., Ltd.

Hidromek

**Highland Safety Systems** 

Highway Care USA

Hill Engineering Ltd

Hilti Inc

Hino Truck Sales U.S.A., Inc.

HIPOWER SYSTEMS

Hirschmann Automation and Control (PAT)

Historical Construction Equipment Association

HITACHI Construction Machinery Company

HKX

HMI Trailers (Hawkes Mfg Inc)

Hoist Liftruck Mfg., Inc.

HoistCam - Crane Tech Solutions

Holcim (US) Inc.

Holcombe Mixer

Honda Power Equipment

Honeywell Safety Products

Hongwing Heavy Industry Co., Ltd.

HookCam

Horton Inc

Hougen Manufacturing Inc

Houston International Insurance Group - HIIG Construction

Howard Leight/Honeywell

Humboldt Mfg Co

Humdinger/Tana North America

Hunan Kingcera Engineering Co., Ltd.

Hunan Osaint Heavy Industries Co., Ltd.

Husky Equipment Inc.

Hutchinson

Hyco Heavyparts

Hydra-Tech Pumps

Hydraulic Breaker Services LLC

Hydraulic Power Systems Inc.

Hydraulic Technology Co., Ltd., Qingdao Lean Chungwei

HydrauliCircuit Technology, Inc.

Hydrema U.S. Inc.

Hydro Engineering Inc.

Hydro Mobile Inc

Hydronix Ltd

Hydro-Ram

Hypertherm Inc.

Hytorc, Division of Unex Corp.

Hyundai Construction Equipment

I Make America

ICE - International Construction Equipment, Inc.

ICM Heavy Industries Co., Ltd

ICS Blount, Inc.

ICUEE

Ikusi - Cervis

**ILERI** Mechanics Ltd

ILLUMAGEAR Inc.

Illumiți

IMDER TURKEY Construction Equipment Distributors & Manufacturers

Association

IMETRIX, A Division of Infologistics, Inc.

IMSI/Design

Inan Makina A.S.

Indeco North America

Independence Tube Corporation

Independent Parts & Service

Indexator Inc

Indian Construction Equipment Manufacturers Association



Indiana Phoenix Inc

Industrial Hygiene News/Rimbach Publishing Inc

Industrial Lift and Hoist

Industrial Matting, LLC

Industrial Seats, A Division of United Group, Inc.

Infinity Tool Mfg.

Infotech Enterprises

Insero Equipment

Insight Mobile Data, Inc.

Insite Software Inc.

Intec Video Systems Inc

InterClean Equipment Inc

Intercomp

Intermat 2015

International Communication by Design

International Equipment Solutions (IES)

International Equipment Solutions, LLC (IES)

International Powered Access Federation (IPAF)

International Society of Explosives Engineers

International Truck

International Union of Operating Engineers

Interpart

Interstate Trailers Inc

Interstate-McBee

Intersystems

Intertractor America Corporation

Invarion

Iowa Mold Tooling Company Inc (IMT)

IPD

Iridium Communications, Inc.

**IROCK Crushers, LLC** 

IronPlanet

ISC / Impact Service Corporation

ISCO Industries

iSqFt

Isringhausen Inc

Isspro Inc

Isuzu Motors America LLC

Italvibras USA, Inc.

ITC SA

J J Kane Auctioneers

Jack Doheny Companies Inc.

Jantsa Wheel Industry

JCB Drivetrain Systems Ltd./ JCB Power Systems Ltd.

JCB Inc

JDA Global LLC

JDH Pacific, Inc.

Jean Lutz SA

Jeffrey Rader, a brand of TerraSource Global

JEKKO Minicranes

Jennmar

Jet Materials Ltd

Jetstream of Houston

Jewell Attachments LLC

Jiangsu Shenxi Construction Machinery Co., Ltd.

Jiangsu Yinghe Industry & Trading Co., Ltd.

Jiangxi Aoyu Rubber Track Co., Ltd.

Jiangxi Jinlilong Rubber Track Co., Ltd.

Jiangyin Huafang New Energy Hi-Tech Equipment Co., Ltd.

Jiashan Epen Bearing Co., Ltd.

Jiashan Sinhai Precision Casting Co., Ltd.

Jinnings Equipment

Jisung Heavy Industry Co Ltd

JLG Industries

JMG Cranes

JMG Systems LTD.

John Deere Construction & Forestry Company

John Deere Harvester Marketing Services



John Deere Power Systems

Joka Industries Inc.

JOMAC Ltd

Jonas Construction Software

Jonel Engineering

Jones Mfg

Joy Global

Jrone Turbo Technology

JTI Trade Inc

Juniper Systems, Inc.

Junjincsm

Jura Filtration- HIFI Filter

K & M Manufacturing

Kaeser Compressors Inc

Kalas

Kalyn Siebert

KAMAG Transporttechnik GmbH & Co. KG

Kamar Infrastructure America Corp.

Kampco Steel Products

Kaper II Inc

Kawasaki Wheel Loaders

Kaydon/Cooper Bearings

Keestrack

Kelch

Kelly Tractor Company

Kemaico USA Corporation

Ken Cook Co

**Kenco Corporation** 

Kennametal Inc

Kenneth Clark Company Inc.

Kenworth Truck Company

Kesho Publications Inc

Kessler & Co. GmbH +Co.KG

Kevin's Wholesale

**Keystone Aniline Corporation** 

Keystone Engineering & Mfg.

Keystone Plastics Inc.

KHL

Kimble Mixer Company

King Kong Tools LLC

Kinshofer NA

Kissling Electrotec Inc.

KITECH

Klein Electronics

Klein Products Inc

KLEMM Bohrtechnik

K-Line Industries

Kloeckner Metals Corporation

KM International

Knapheide Manufacturing Company (The)

Knott Brake Company

Kobelco Construction Machinery USA

Kobelco Cranes North America Inc.

KOCEMA (Korea Construction Equipment Manufacturers Association)

Kohler Engines

KOMAC - Korean Hydraulic Machinery Co Ltd

Komatsu America

Komex Electronics Co., Ltd.

Komplet Italia srl

Komptech USA Inc

**Kondex Corporation** 

KOOLGATOR, Cooling Neck Wrap

Kormann Rockster Recycler GmbH

KPI-JCI

K-Tec Earthmovers Inc

KTR Corporation

Kubota Engine America

**Kubota Tractor Corporation** 



Kumru Otomotiv

Kunshan Kensetsu Buhin Co., Ltd.

L & M Radiator Inc

Labor Finders International

**LADD Distribution** 

Lampson International

**Lanair Products** 

Land Improvement Contractors of America

**Landoll Corporation** 

Lang Mekra North America LLC

Lansas Products Mfg by Vanderlans & Sons Inc

Lapham-Hickey Steel

Laser Technology Inc

Layher USA

LayMor

LB Performance Paving

LB Steel/Concord Steel

LBX Company LLC

LE - Light Engineering Inc

Leachrod, LLC

Leading Edge Attachments Inc

Lectura Verlag

Ledwell

LeeBoy

**Legacy Building Solutions** 

LEICA Geosystems Inc.

LeMar Industries

Leons Mfg Company Inc

**LHP Telematics** 

Libra Systems Inc.

Liebherr Construction Equipment Co.

Lift and Access Magazine

Lift Safety Zone

Lift Systems, Inc.

Lifting Gear Hire Corporation

Lifting Technologies Inc

Lincoln Electric

Lincoln Industrial

Linden Comansa America

Linemaster Switch Corporation

Link-Belt Construction Equipment Company

Linkwell Corp./Taibang Heavy Machinery Mfg. Co., Ltd.

LINTEC GmbH & Co. KG

Lippmann Milwaukee Inc

LiquiTube Marketing International

Little Beaver Inc.

Little Giant Ladder Systems

Littlefuse CVP - Cole Hersee

Liugong Machinery Co., Ltd

Load Systems International

Loadcraft Industries, Ltd

LoadMan On-Board Scales

Loadrite

LOFA Industries, Inc.

Logan Corporation

Logix ICF Ltd.

LoJack Corporation

LONKING(FUJIAN) INTERNATIONAL TRADE CO.,LTD

Los Angeles IBEW NECA LMCC

Loup Electronics Inc

Lowe Manufacturing Company Incorporated

LUBE-A-BOOM

Lubecore

Lucerix International Corporation

Luff Industries Ltd

Luoyang Diron Parts Co., Ltd.

Luoyang Sinorock Engineering Material Co.,Ltd

Lynx Attachments



M&B MAG LTD

M&P Specialty Insurance

M.S. Eng Co., Ltd.

Ma'anshan FangYuan Slewing Ring Co Ltd

Maanshan Huadong Wear Resisting Alloy Co., Ltd

MAANSHAN TONGLI SLEWING RING CO.,LTD

Mabey Bridge & Shore Inc.

MAC Trailer Mfg

MAC, Inc.

Machine Service Inc.

Machinery & Equipment Access

Machinery Trader/MarketBook

Machinery-User Limited

MachineryZone

Mack Trucks Inc

MacLean-Fogg Component Solutions

Macro Plastics Inc.

Maeda Seisakusho Co Ltd

Magna Tyres Group

Magnetics Division, Global Equipment Mktg. Inc.

Magnum Attachments Inc

Magnum Power Products LLC

MAHLE Clevite Inc.

Mahorsky Group Inc

Maintainer Corporation of Iowa Inc

MAIT SPA

Major Wire Industries Ltd.

Makersan

MALA GeoScience USA Inc

Manac Trailer

ManagerPlus

Manitex International

Manitou Group

Manitowoc Company Inc

Mankiewicz Coatings LLC

MANN+HUMMEL

Mansfield Oil

Maradyne Corporation

Maradyne Mobile Products

MARANDA ENTERPRISES, Cooling Vest

Marcotte Systems

Marsh Buggies Inc

Martin Engineering

MASABA Mining Equipment

Mascus USA

MAT Mischanlagentechnik GmbH

Matec America LLC

Materion Corporation

Matrix Design Group

Mauldin Paving Products

Max USA Corp

Maxam Equipment Inc

Maxam Tire International

Maximatecc

Maximum Capacity Media

Maximus Crushing and Screening

Maxon Industries Inc.

Maxwell Systems

MB America Inc

M-B Companies Inc

MBW Inc

McCloskey International Ltd

McElroy Manufacturing Inc.

McGraw Hill Construction

McLanahan Corporation

McLaughlin Body Company

McLaughlin Group Inc

McLellan Equipment Co Inc



McLellan Industries

McNeilus Truck and Manufacturing Inc

MCR Safety

Meadow Lark

MEC Aerial Work Platforms

Mechanical Products/ ICONN Systems

Meeker Equipment Co Inc

Mefro Wheels

Mega Corp Inc.

Mellott Company

Memo Corporation

Meritor

Mesabi Tool Company

Messinger Bearings

Metal Forms Corporation

Metso

Michelin North America, Inc.

Middle East Plant & Equipment

Midwest Equipment Sales

Midwestern Industries Inc

Millars Products Srl

Miller Electric Manufacturing Co

Miller Fall Protection/Honeywell

Miller Lifting Products

Milsco Manufacturing

Milspec Industries

Mincon Inc

Minda Industries

Miner Elastomer Products Corporation

Miners News

Minimizer

Mining Industry

Mining Machinery

Mining Media International

Minnich Manufacturing Co Inc.

MinnPar LLC

Minyu Machinery Corp., Ltd

Mitsubishi Engine North America Inc

Mitsubishi Materials

Mitsuboshi Belting

mJobTime Corporation

MKT Manufacturing Inc

MMI Tank and Industrial Services

MOBA Corporation

Mobil Delvac

Mobile Track Solutions

MobyDick Wheelwashing Systems/Frutiger Company AG

Modern Contractor Solutions

Modustri

Mody Pumps Inc.

Moffat Publishing Co. Ltd.

Monarc Industries

Montabert / Geith / Tramac Corporation

Morbark Inc

Morooka USA- East

Morris, LLC

Morton Manufacturing Company

Mosmatic Corporation

Motion Computing

Mould Mate Co, Ltd

MPAQ Automation Inc

MSB Corporation

MTG

MTU

MTU Onsite Energy

MTW-Blades Mechanical Equimpent (Su Zhou) Co.,LTD

Multiquip Inc

Multi-Seal Corporation



Multi-Wing

Mustang Manufacturing

Muv- All Trailers - Palomino Mfg Corporation

My Little Salesman Inc

Myers-Seth Pump Inc

Naex Corp

Nanjing Ourui Machinery & Forging Co., Ltd.

NANTONG ANT MACHINERY CO., LTD

National Asphalt Pavement Association

National Association of County Engineers

National Association of Women in Construction

National Attachments Inc.

National Commission for the Certification of Crane Operation Kohki USA Inc.

**National Construction Rentals** 

National Equipment Register

National Fenestration Rating Council

National Ready Mixed Concrete Association

National Stone, Sand & Gravel Association (NSSGA)

National Trench Safety

National Utility Contractors Association (NUCA)

National Workzone Safety Information Clearinghouse

Naylor Publications Inc.

NBB Controls, Inc.

**Nelson Global Products** 

**Nelson Manufacturing Company** 

Nelson Stud Welding, Inc.

Neptune Automated Wheel Wash Systems

Neron Pumps SRL

**NESCO** 

New Building Materials & Construction World

**New Construction Products** 

New Millennium Building Systems

Nexiq Technologies Inc **Next Generation Power**  NexTraq

Nicks Boots

NICOLAS Industrie S.A.S.

Niftylift Inc

Ningbo Adecali Import & Export Co., Ltd.

Ningbo Pehel Machinery Factory

Ningbo Ruiyin Machinery Co., Ltd.

Ningbo Win Machinery Parts Co., Ltd.

NINGBO YINZHOU COMMERCIAL PRECISION CASTING CO.,LTD

Ningbo Yinzhou Precision Casting Hardware Factory

Ningbo Zhedong Precision Casting Co Ltd

Ninghai Shenhai Rubber and Plastic Factory

NLMK Clabecq s.a. NorAm

**Nordic Lights** 

Nord-Lock Inc

Norseman Structures

North American Crane Bureau Inc.

North American Quarry News

North American Signal Company

North/Honeywell

Northern Ireland Materials Handling

Northern Radiator

Northrock Industries, Inc.

Northwest Instrument/Rosenberger

No-Spill Systems, Inc.

NoteVault, Inc.

Novapick

NPK Construction Equipment, Inc.

NUMA

Nurock Mixers Ltd

NuStar Asphalt LLC

Nycon Corporation



Nylacast Ltd.

O.F.S. S.R.L.

Oatey SCS/Cherne Industries

Obermann GmbH

Occupational Safety & Environmental Assoc., Inc.

Ocean Construction Supplies Ltd

OCI Div. \_ Global Drilling Suppliers, Inc.

Odisa Concrete Equipment

**OEM Data Delivery** 

Off Grid Energy

Off-Highway Research Ltd.

Oiles America Corporation

Okada America

Oman Systems, Inc

Omega Mixers, L.L.C.

**OMI Industries** 

OMSI Transmissions, Inc.

On Center Software

Operating Engineers Training Institute Ontario

ORBCOMM Inc.

Orica

Orlaco Inc.

Orscheln Products

**OSHA Training Institute Ed Centers** 

OTR Wheel Engineering, Inc.

Otto

**Overton Safety Training** 

Oxford Plastics USA

Oztec Industries Inc

Pacific Shoring, LLC

Paladin - Powerful Attachment Tools

Palfinger North America Group

Pall Corporation

PANOLIN International Inc.

Pantera Global Technology

Paradigm Software, LLC

Partsmaster

Pathway Polymers

Pavement Maintenance & Reconstruction

Pavijet / Hitek Equipment

Payroll4Construction.com

PC Scale Technologies

PDI-Professional Demolition International Magazine

PEAK Commercial & Industrial

Peak Innovations

Pearce Pump Supply & Foundries

Pearson Heating Systems Inc.

Pedigree Technologies

Peerless Industrial Group

Pemberton Inc

Pengo Corporation

Penny Pockets, Ltd.

Penta Geotech Co., Ltd.

Peterbilt Motors Company

Petersen Products Company

Peterson Pacific Corporation

Petro-Canada

Petrocon Corporation

Pettibone/Traverse Lift, LLC

Philoonstruct / Philippine Constructors Assn.

Philippi-Hagenbuch Inc

Phillips & Temro Industries

**Phoenix Industries** 

**Phoenix Process Equipment Company** 

Pierce Distribution Services Company

Pierce Pacific Manufacturing

Pilosio Spa

Pilosio, SpA



**Pilot Seating** 

Pinnacle Drilling Products LP

Pioneer Dredge Pioneer Pump Inc

Piper Industries

Pirtek Fluid Transfer Solutions

Pit & Quarry Magazine PP&E Magazine

Plusi USA, Inc Planetary Power PlanSwift Inc

Plastic Components Inc

Plastiform Concrete Forming Systems LLC

Platt & Associates Inc PM North America LLC PMP Industries Inc Point-of-Rental Polaris Laboratories

Polycast Trench Drains (Hubbell)

Polydeck Screen Corporation

Polylok

Portadam Inc

Portafill International Ltd

Porta-Pit

Portland Cement Association Poseidon Barge Corporation

POSITAL - FRABA, Inc

Power & Communications Contractors Association

Power Curbers and Power Pavers
Powermoon Enterprises Ltd

Powerscreen

**Powersource Transportation** 

Praxair Precision 3D

**Precision Components** 

Precision of New Hampton
Precision Pulley and Idler

Premier Mfg. Co.

PreView Radar by Preco Electronics

Primary Machinery Primax Shoring Inc PRINOTH LTD.

ProAll International Mfg. Inc.

**Process Engineers and Equipment Corporation** 

**Process Heating Company** 

PRO-DIG LLC Proemion Corp.

ProEst Estimating Software
Progress Solar Solutions, LLC

Promac Mfg

Propex Operating Company, LLC

Pro-Tec Equipment

Pro-Vigil Inc Proxibid, Inc. PT Tech Inc

PTC

Publinet SRL

Pulltarps Manufacturing

Pure Effect, Inc.
Putzmeister America
Putzmeister America, Inc.
PVE Cranes & Services Ltd
Python Manufacturing Inc.

QEM - Quarry Equipment Marketplace Qingdao Sugu Precision Machinery

Quadco USA

Quadrel

**Quality Mat Company** 

Quanzhou Henglida Engineering Machinery Co., Ltd.



Quanzhou Hongshengxing Engineering & Machinery Co., LR&Mdevice srl

Quanzhou Minda Machine Manufacturing Co., Ltd.

Quanzhou Red Hill Engineering Machinery Co., Ltd.

Quanzhou Yongchun Machinery Development Co., Ltd.

Quick Cable Corporation

**R&R** Lotion

R. Cushman Division

RAAL SA

Radiator Supply House, Inc.

Rail-Veyor Technologies Global Inc.

Rain For Rent

Ram Commercial Trucks

**RAM Mounting Systems** 

Ramco Construction Tools Inc

Ramsey Industries

Ramsey Winch

Ramvac Vacuum Excavators

Rapid International LTD

Ratec LLC

Rayco Manufacturing Inc

Rayco-Wylie Systems

Rayner Equipment Systems Inc.

**RCI Safety** 

RCP Inc

RDS Technology

ReachMaster, Inc.

Redi Rock International

**REED Concrete Pumps & Shotcrete Equipment** 

Reed Construction Data

Reelcraft Industries Inc.

Reel-O-Matic

REICHdrill, Inc.

Rema Tip Top North America, Inc.

**REMco** 

Rent Italia SRL

Rental Equipment Register

Rental Product News

Res Manufacturing Company

Revista Construtores

RexCon LLC

Rexius / Conveyor Application Systems, LLC.

Rexnord

RGC/Reimann & Georger Corporation

Rhino Equipment Group

Ricardo Inc

Rice Lake Weighing Systems

Richway Industries

Richwood

Rigid Industries

Rigid Lifelines

Rimex Supply Ltd.

Rinstrum

Rio Rubber Track, Inc.

Ritmo America LLC

Riviera Brush Co

RM Michaelides Software & Electronic, Corp.

RMC China Quality Machine Parts Inc

RMP Capital Corp

RMT Equipment Inc

RNP Industries Inc.

Road Widener LLC

RoadMixer

Roads & Bridges

Roadtec Inc/Astec Industries

Robit Rocktools Ltd

**ROC Equipment** 



Rock & Dirt

**Rock Products** 

Rockland Manufacturing

Rockmore International Inc

Rock-Tech International

Rogers Brothers Corporation

ROHR-IDRECO Dredge Systems

Roll Form Group A Div of Samuel

Romac Industrial Parts Inc

Romanelli

RoMix Chemical, Inc

Rosco Vision Systems

Rosta Inc.

Rotex Global

Rotochopper Inc

Rotorcomp Verdichter GmbH

Route One Publishing Ltd

RP Group Ltd

RR USA Inc

RTG Rammtechnik GmbH

Rubber-Cal

RUBBLE MASTER AMERICAS, Corp.

RUD Chain, Inc.

Rulmeca Canada

**Rulmeca Corporation** 

Rumber Materials LLC

Ruukki

**RWF BRON** 

S.C.I. SrL

S.D.P. Manufacturing, Inc.

SAF-HOLLAND

Sage

Sage Oil Vac Inc

Sakai America Inc

Salmon River Innovations

Salsco Inc.

Sambo Construction Machine Co, LTD

Samoter 2014 - Veronafiere

Sampierana spa

Sandvik Construction

Sanveo

Sany Heavy Industry Co Ltd

Saskatchewan Trade & Export Partnership

Sauls Seismic, Inc.

SBM Mineral Processing GmbH

Scaffold & Access Industry Association

Scan-Link Technologies INC

Scan-Pac Manufacturing

Scanreco North America

Scenario Virtual Project Delivery

Schaeffer's Specialized Lubricants

Schaeffler Group USA, Inc.

Scheuerle Fahrzeugfabrik GmbH

Schurco Slurry Pumps

Schwarze Industries, Inc.

Schwing America Inc.

Scientific Dust Collectors

Scotchman Industries

Scrap Magazine/ISRI

Screen Machine Industries

Screen USA Inc

Scrommel Reclaimers

Sealeze, A Unit of Jason

SealMaster

Sears Seating

Seats Incorporated

Sellick Equipment Limited

Sellstrom Manufacturing Co



Selwood Pumps

Semper Fi Fund

Semperit Industrial Products Inc

Sennebogen LLC

Sensors & Software Inc.

Separ of the Americas LLC

SEPPI M. S.p.A.

Service Supply America

Service Trucks International

SETCO Solid Tire

SH PAC

Shandong Longyuan Rubber Co., Ltd

Shandong Wanda Boto Tyre Co., Ltd.

Shanghai Chuangshen Machinery Equipment Co., Ltd.

Shanghai Fulangjie Import & Export Co., Ltd.

Shanghai Huaxiang Rubber Track Co., Ltd.

Shanghai Jintai Engineering Machinery Co Ltd

SHANGHAI SANME MINING MACHINERY CO.,LTD

SHANGHAI SHIBANG MACHINERY CO.,LTD

SHANGHAI YIWEI INDUSTRY EQUIPMENT CO.,LTD

Shaw Development

Shell Lubricants

Shenzhen Everest Lighting Co., Ltd.

Shenzhen U-Man Ind. Co. Ltd.

Sherex Fastening Solutions LLC

Sherwin-Williams Automotive Finishes

Shockim, Inc.

Shur-Co, LLC Tarps

Shuttlelift

Shuttlewagon Mobile Railcar Movers

Sibeco-Asia

Sichuan Y&J Industries Co., Ltd.

Sicoma North America Inc.

SideTool, Inc.

Sidump'r Trailer

Sierra International Machinery Inc

Sigalarm

SignalQuest

Signature Systems Group (MegaDeck)

Sika Corporation

Simex, srl

Sioux Corporation

SIP & T

Sirtres srl

Shandong Shantui Triumphal Construction Machinery Co., Sitel Prep

Sittab Inc.

SkyBitz

Skyjack

Slide Sledge

SMART Safety Group

SmartBidNet

Smico/ Symons Screens

SMIE

Shanghai Zenith Mining and Construction Machinery Co., Strdiley Monroe Ltd SmithCo Mfg Inc

Snorkel

Snyder Industries

SOBRATEMA - Brazilian Association of Technology for Construction and

Soilmec North America Inc

Solar Technology Inc

Solesbee's Equipment & Attachments LLC

Solomon Colors

SonicSampDrill

Sonneborn Inc

SoundOff Signal

Souriau



Southwest Products

SPAL USA

SPANCO, Inc.

Spancrete Global Services

Sparta Innovations, Inc.

Spartan Mat LLC

SpecDrum Engineering

Specialized Carriers & Rigging Association

Specialty Bar Products Co.

Speco Asphalt Plants

Specs2compare

Speed Shore Corporation

Spinner II

Spiradrill

Sprinter Vans

Spydercrane Sales

SRJ Inc

SSAB

St. Louis Metallizing

STA S.r.l.

Stabilus

Stanadyne Corporation

Standard Filter Corporation

Stanley Vidmar

Stansteel-Hotmix Parts

Stanton Tire Washes

Stedman Machine Company

STEINBAUER Performance LLC

Stellar Industries Inc

Stephens Manufacturing

Sterling Lumber Co.

Stertil-Koni USA Inc.

StoneTerra, Inc

Strata Worldwide

Striker Hydraulic Breakers/Toku-America, Inc.

Strong Hold Products

Strongbridge - Tega

STROS-Sedlcanske Strojirny, a.s.

StrucSoft Solutions

Sturgeon Tank & Equipment

Sturtevant Inc

SubSurface Instruments Inc.

Sullair, LLC.

Sullivan-Palatek Inc

Sulzer Pumps/ABS USA

Summit Truck Equipment

Sumner Manufacturing Company Inc.

Superior Broom (SB Manufacturing)

Superior Industries

Superior Signals Inc

Superior Tire & Rubber Corp - Track Pads

Superior Tire & Rubber Engineered Components

Supertrak

Surface Systems & Instruments LLC

Sutter's Mill Specialties

SVE Portable Roadway Systems, Inc.

Swaploader USA Ltd (an EFCO Subsidiary)

Swedish Lorry Parts AB

Swivel Storage Solutions

Sysdyne

T & C Plumbing, LLC

T&R Electric Supply Co.

T.Rad North America

TABE

Tadano America Corporation

Tadano Mantis Corporation

TAG Employer Services

Taizhou Jingiu Mechanical and Electrical Casting Co., Ltd.



Takeuchi

Talbert Manufacturing Inc

Tandem Products/ Rhino Hyde Division

Tank Connection

**TAPCO** 

Tapestry Partners, Ltd. Target Marketing, Inc.

Taylor Machine Works Inc

Taylor Made Glass Systems/Taylor Made Glass Ohio, LLC The Crosby Group

**Taylor Power Systems** 

TEAMCO, Inc.

Tech Safety Lines Inc.

Techflex Inc

**Techking Tires Limited** 

**Technical Translation Services** 

TECO- Westinghouse

Tecsys Inc.

**Tectron Engineering Company** 

Tecweigh / Tecnetics Industries Inc

TEI Rock Drills

Tele Radio America LLC

Telestack

Telestack Ltd.

Teletrac Inc

Telogis, Inc.

Telsmith Inc

Tema Isenmann Inc

Tensar International Corporation

Tenstar Simulation AB

**Terex Corporation** 

Terex Washing Systems

Terminal Supply Co

Terra Select Inc

Terramac LLC

Terramite

TerraSource Global

Tesab Group

Tesmec USA Inc.

TEUFELBERGER Seil Ges m.b.H.

Teupen USA, Inc.

TF-Technologies A/S

The Blue Book Network

The Flat Stopper

The Hilliard Corporation

The Mine Safety Center

The Parts Book / Mason Publishing Inc

The Toro Company

The Western Group

Thermo Scientific

Thern Incorporated

Thompson Pump & Manufacturing Inc

Thor Global Enterprises Ltd.

Three B Brush Corp

Thunder Creek Equipment

Thurman Scale

Tifco Industries

Tiger Tool International Inc.

Tigercat Industries Inc

TIGHITCO Inc.

TIMCO Inc

Time Manufacturing Company

Tingley Rubber Corp.

Titan Machinery

Titan Tire Corporation

TJM Drilling Equipment & Supplies

**Tonkin Replicas** 

Tons Per Hour, Inc. / Jingjin Environmental



Top Dril Co., Ltd

Top Global Parts Co., Ltd.

**Topcon Positioning Systems Inc** 

Topcon Sokkia

TOPS Equipment-Truck & Tool Box Equipment

TorcUp Inc

Tornado ACS

Torspec International Inc

Toshiba International Corporation

**Towmaster Trailers Inc** 

Track One/USCO/Heavyquip

Tracked Lifts Inc

Trackmobile LLC

TracMec

Trade Link Media PTE Ltd

TrafFix Devices Inc

Trail King Industries Inc

Transfluid/Kraft Power Corporation

Transhield

**Transport Topics Publishing Group** 

TransTech Systems, Inc.

TREK Inc.

Trelleborg Wheel Systems Americas, Inc.

Trench Grader Inc. Trevi Benne SPA

Triaso SA de CV

maso sa de cv

Trident International P Ltd

TriMark Corporation

Trimble

**Trimble Construction Logistics** 

Trim-Lok Inc

Trio Engineered Products

TRIP

Triple Crown Products

Triple/S Dynamics Inc.

Triumphal Precision Engineering (ZheJiang) ltd.

Trojan Tire Inc.

Troxler Electronic Laboratories Inc.

TruckTrax Inc

Tsurumi Pump

TT Technologies Inc

Tuff Bucket, Inc

Tungco, Inc.

Tushogg

TVH

Twin Disc Inc

Twinkle Co.

Ty Cushion Tire

**TYMCO** 

TYRI Lights

U.S. Nameplate Company

U.S. Tsubaki Power Transmission, LLC.

**UB Equipment Corporation** 

Ueda Industries Co., Ltd

Ultra Plant

**Ultra Seat Corporation** 

UNACEA - Italian Construction Equipment Association

**Underground Construction** 

Underground Solutions Inc

Uni-Grip Incorporated

Unique Business Systems

Unique Paving Materials Corp

United Equipment Accessories

United Rotary Brush Corporation

Universal Flow Monitors Inc

Universal Steel America, Inc.

US Radar Inc

**US Rigging Supply** 



Uvex/Honeywell

Vacall

Vactor Manufacturing

Vacuworx Global, LLC

Valew Quality Truck Bodies

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Valley Industries, LLC

Valuepart Inc

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Verizon Networkfleet

Ver-Mac Inc

Vermeer

Versa-Lift

Verti-crete

Vertigraph Inc

Vandhal Dasas Lta

Vertikal Press Ltd

VIBCO Vibrators

Vibra-Ram Inc

Victor Technologies, Inc.

Viewpoint Construction Software

Vince Hagan Co.

Vision Plus

Vision X Lighting

Visionaire Inc

VisionLink – Technology Solutions For The Mixed Fleet

**VMAC** 

VMI Inc

Vogelsang Fastener Solutions

Volvo Construction Equipment NA, Inc.

Volvo Penta of the Americas

Volvo Trucks

Vortex/CM Labs

Voss Automotive Inc

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VSS Macropaver

Vulcan On-Board Scales

Vytek, Inc.

W.S. Tyler

W.V. Trailers

Wabtec- Railroad Friction Products Corporation

Wacker Neuson Corporation

Waipahu Servicing LLC

Walz Scale/Pfreundt North America

WAM USA Inc.

Wanco Inc

Warn Industries

Washout Watchdog

Waste Handling Equipment News (WHEN)

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Webasto Thermo & Comfort North America, Inc.

Weber MT, Inc

Webster Industries, Inc.

Webtech Wireless Inc

Weg Electric Motor Corp

Weiler Inc

Weir Minerals Linatex

Weir Minerals North America

Weldco-Beales Mfg.

Welding Alloys USA

Wells Fargo Equipment Finance



WEM Automation Inc.

Werk-Brau Co., Inc.

Wescon Controls

West Plains Electric Controls and Automation

Western Dredging Association

Western Drilling Tools Inc.

Western Global

Western Star Trucks

West-Mark

Wheels India Ltd.

Wheelwash

Whelen

Whiting Corporation

Widos LLC

Wilco Marsh Buggies

Wildcat Rock Drilling Tools/ Kwang Sung GM

Williams Form Engineering

Willow Designs LLC

WingFan

WireCo WorldGroup

Wirerope Works Inc

Wirtgen America Inc

Wise Company Inc (The)

Wohwa Distribution North America Inc.

WOJUN (Guangzhou) Rubber Co., Ltd.

Woods Equipment Company

WORD International Inc.

World Diamond Source

World of Asphalt

World of Concrete

World Tech Solutions Ltd

World Union Engineering Limited

Worldwide Drilling Resource

**WPT Power Corporation** 

WRT Equipment Ltd.

Wuxi Camray Machinery Co., Ltd.

Wuxi Hongsheng Heat Exchanger Manufacturing Co., Ltd.

WUXI XINSHENG HEAT EXCHANGER CO.,LTD

Wyco Tool Company (The)

Xcira

Xiamen Helong Industrial Co., Ltd.

XL Specialized Trailers

XPOWER Manufacture, Inc.

Xtreme Manufacturing

Xuzhou Construction Machinery Group Imp. & Exp. Co.,Ltd.

Xuzhou Jiufa Construction Machinery Co., Ltd.

**Xylem** 

Y & J Industries, Inc.

Y. Raunisto Ov

Yamaha Motor Corporation USA

Yanggu Haoquan Rock Tools Co., Ltd.

Yanmar America Construction Equipment

Yanmar America Industrial Engines

Yantai Moon Heat Exchange Technology Co., Ltd.

Yantai Shengteng Concrete Pump Pipes & Spare Parts Co.,Ltd

Yokohama Tire Corporation

Yongzhou Yixiang Machinery & Equipment Co., Ltd.

Yoochang Hi-Tech Co., Ltd.

York Portable Machine Tools

Young Corporation

Young Windows, Inc.

Yulin Chuandi Machinery Manufacturing Co., Ltd.

Yuyao Kanat Hydraulic Fittings Co., Ltd.

ZAOZHUANG JINTONG RUBBER HOSE CO.,LTD

ZF Friedrichshafen AG

Zhejiang Dingli Machinery Co., Ltd

ZHEJIANG FENFEI RUBBER & PLASTIC PRODUCTS CO.,LTD

Zhejiang Hongfei Industry Co., Ltd.



Zhejiang Jiuyun Vehicle Parts Co., Ltd.
Zhejiang Stronger Hydraulic Co., Ltd.
Zhejiang Tiancheng Controls Co., Ltd.
Zhejiang Yinlun Machinery Co., Ltd.
Zhejiang Yuanchuang Rubber Track Co Ltd
Zhejiang Yunzhou Technology Co Ltd
Zhenjiang Tonly Rubber Co Ltd

ZHONGCE RUBBER GROUP COMPANY LIMITED
Zimmerman Ind., Inc.
ZIPLEVEL/Technidea Corporation
ZMac Transportation Solutions
Zonar
Zoomlion Heavy Industry Science & Technology Co., Ltd
ZTR Control Systems



HIZZI ZIHT MI

4...Tough Choice During Barsh Economy Lends to Success for PA Logger, Josey Kosigancies Josey Kocporce's recent more noto mechanisation has proven to be a successful venture despite the downtoin in the seconomy. In the has year, production has hir an all time high.

8...The Kocjancie Legacy-One of the Founding Families of PA Logging: The Kocjancie family is considered one of the founding families of the logging leature in PA. Eighty work-ad-kibn Kocjancie So gives as isoide view of what it was like to grow up in its family's logging comp.

12...dohn Decreis Stump Treatment A New Business Opportunity: Auron Businesser has the fort John Decre that prostances watern read in the thornel Sutes. This spraying system is providing a new business opportunity for Businesser Logging.

18...Cat CTL Equipment Keeps Queber Lagging Contractor Golag Strong: North of Lac Saint-Sean, deep in the opena e and fir forests of central Quebec, Fascal Bombard varies on with the business his father scored 40 years ago.

22...EXPO Richardus: Find out vito is going to be at our of the most important site we for the industry every two years.

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4151 West St Rte 18, Tiffin, OH 44863 Phone: 419-937-2100 ext. 106 Email⊬d roush@tiffingrane.com

# **EXPO RICHMOND 2010**



#### Richmond Show Pallet/SawmIII/Logging Exhibitors

The Richmond Expo will be largest display of suppliers of pallet, sowmill, logging and related manufacturing equipment, supplies and services in the Eustern U.S. in 2010. The trade show will be held on May 21-22 in Richmond, Va.

For the convenience of our readers, on this page we have provided a list of exhibitors who will be at the show.

Come by and meet the starf of TimberLine, too! We will be at Booths 632 and 634.

Advance Welching Systems Aftermarkal Paris. I Air Systems Mig. of Lenair, Inc. Alderman Saw Shop Inc. Alemite/Ferebes-Johnson Czu American Lumber & Pellet American Signumet Ltd. Amedniulch<sup>\*</sup> Antique Chainsaus Appalachizo Forest Management Applied Mechining, Inc. Arbor Equipment Co. Automated Machine Systems, Inc. Autron Endustrial Astromation, N.C. B & CTauck Salss, Inc. Dad Dog Tools Bailey's Baker Producte Bandil Industries, Inc. Saxley Equipment Gal/Price Leg Pro-RC Market Sciutions Bower Inc. Brewso, Inc. Bridgestone Americae The Bronco Pallel Systems, Inc. BRUKS Reckwood, Inc. Built-Rife Min. Com. Canadian Clisins Cardinal Rubber & Seal Inc. Carnjing prepention Services, Inc.

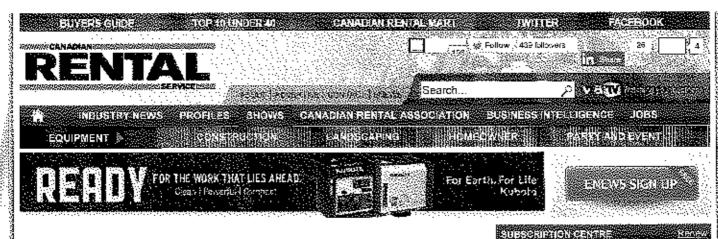
Cel/Carler Machinery Company Cemar Electro Inc. Cinereman Incustries, Inc. Concept Products Corporation Construction Safety Products, Inc. Continental Biomass Industries, Inc. Cooper Machine Company, Brg., Coxley Vilg. Co. Country Saw & Knile. Inc. Gresswood Shreckling Machinery Delta Conguler Systems, Inc. Diehl-Clayton Equipment Inc. Discount Hydraulic Hose,com Dyna ₹roducte EB Associates Inc. Eennotaal, ha Roge Marvischming, Brd. Excelsion Marking
Farm Credit Feson, Inc. Forebse-Johnson Co. Foree Trisler Florraire Manufacturing Inc. Flying Cutchman, Inc. Faresity 5 Cunstruction, Inc. Farestry Vubust Insurance Co., Inc. Forcetry Suppliers, Inc. Forestru Sustama, Inc. Gaines & Criber, Ltd. GBN Machine & Engineering Gorp.

Goodman Truck & Tractor Co., Inc. Green Vanufachuing Greenville Colorant Bale Trailer Broke & Whee? Inc. Hall's Bafety Equipment Gosp. Handver Tool, Inc. Hatton-Brown Publishers, Inc. Haywood Community College Harriland Franketinn & Mightine Inc. H⊌C Corporalici: reyville Melal Hub Industrial Buggily Hilbira Bros. Bro. Hud-eon Forest Equipment lac. Hurst Boiler & Welding Co., Inc. Husqrama Hyster Co. Industriel Reporting Inc. Innutel2ve Trailers, Inc. Interpack Systems Inc. |SX Blockdos, Inc. Jeckman Edulutuent, Inc. Jackson Lumber Harvester Co., Inc. Jem Machine, Inc. Dabney Lancaster Community Call John Deere Construction & Forestry Kaman Industrial Technologies Kasco/Shaqqtach Keilh Wfa. Co. Kenne-Baw & Supply Co. Keystone Machinery Corp. ii-ditect.com Kimber Wood Shovers Kitteli Anetiens, LUG XML Holdings, LLC Landon Etrapping Lauta Systams & Service Co., Inc. The Logger's Wife Logical Systems, Inc. The Lumberman's Exchange Manry-Rawle Insurance Maltei Fraumnee Services, Inc. West Mill, Inc. McDonaligh Maturesturing Co. **Vellott Verschacturing Company, Inc.** ⊌anominee Say and Supply Co., bic. Metel Detectors, Inc. Millard's Machinery, Inc

Mobile Manufacturing Co. Moon's Saw Shop Supplies Inc. Multitek North America LLC James Murphy Co. National Hardwayel 5 amber descrip-National Wooden Pallet & Container Немтап Machine Сотрапу, Гге. Nobile Madivisary Co. Inc. Korso Equiament Korthern Logger Magazine Korwood Industries Inc. Olegon Salu Optima Heelth Outback Heating, Inc. • Heatmor Outdoor Underwiters, Inc. PAC Strapping Products, Inc. Paglage Research Laboratory Palkt Chst Mg. Pellet Mechinery Group Pallel Repair Systems, Exc. Parker Parches-Johnson G Fayeur Distributions inc. B. H. Payne & Co. Inc. Peerless Eme Co. Pendu Manutertudo<u>u, Inc</u> Feberson Portable Sewnülls Pierce Construction & Maintenance Prentice Prentice Leader Champlonship Primax Tira Profile Technology, Box. Cuadro Rayco Manufacturing, Inc. Redwood Plastics Corp. Reimier Perte Manufacturing, Inc. Resolute Recovery Systems, Inc. Ratochopper, Inc. RT Pellet Equipment Ryan's Equipment Salson, Inc. Samual Strapping Sew Service & Stipbly Inc. Savmili ND Sennehngen L. L.C. Sharp Tool Co. Inc. SII Dry Klins

Bingly Computing International, Inc. Smart Producte Slanley-Boslilch Stapling Machines Co., LLC 80h) Vid-Atlantic T. S. Manusaduring Talladega Machinary & Supply Co. Taylor Mashine Works, Inc The Knilesource LLC Tigercal Industries Inc. Timber Products Inspection, Inc. Than/Goodyear Ferm Tires Trace Equipment Corporation Tree Services Magazine Tri-State Auction & Righty LLG Truck Enterprises Richmond, Inc. Aler Tite & Associates LD LPG Coztings Corporation UniverselTen, Inc. US Bisces LLC **USDA Forest Service** VA Dept of Agriculture VA Tech Center for Unit Load Design VA Tech College of Slateral Beson VAITech Dept. of Forest Resources VA Tech Dept. of Wood Science Vermeer Mid-Atlantic, Inc. verneer niewamie, ne. Vlang Engmearing & Development Vlagt a SHARP Logger Program Virginia Department of Ferestry Virginia Forest Landewper Education Virginia Forest Products Association Virginia Forestry Association Virginia Loggers' Association. Virginia Truck Center of Rishmond Voice Directed Fally Systems, Inc. Volvo Construction Equipment NA Wallingford's Inc. Webster Industries, Inc. ультопа Group West Plains Electric Controls West Salem Machinery Co. Wastern Branch Diesel, Inc. VAlleria Trallera Woodsave Ltd.





Home is Spains

# Atlantic Heavy Equipment Show starts this week

April 25,











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April 5, 2010 – The Maritimes' largest Heavy Equipment show is back and bigger than ever at the Moneton Colliseum. April 8-9, 2010, Since 1986, the Atlantic Heavy Equipment Show (AHES) has evolved much must-attend event for the heavy equipment, road building, forestly and legging sectors.

"The 2010 edition of the AIIES is a complete wall-to-wall so'llow, harde space for the large equipment exhibitors is maxed-out with a growing waiting list every year! We are using every square inch we can find in all 6 buildings and could use more. The outside exhibit space is also at capacity with almost as much space being used there as uside the actual facility and we could not be more pleased," says Show Manager, Mark Cusack. "It's a unique problem to have, but we are squeezing every inch out of this facility," says Cusack.

Atlantic Canada is a hot bed for infrastructure spending and it shows no signs of slowing. Many highway and construction projects that have been supported by all levels of government have been toyoffed and as early as lost month several major contracts were awarded that will keep those in the heavy construction and read-building industries busy for several years. 72 million has been carmarked for 32 community infrastructure projects, including 8.6 million in road improvements in Miramichi, more than 7.5 million for roads and forces, and countries others that span the entire martine region

All the major players in the heavy equipment inclustry will be at this fantastic show, highlighting the latest and most impossive heavy equipment that will be needed to get these mega projects done on time, and on budget.

"It's not just dozers and big tractors," explains the President of the Atlantic Lend Improvement Contractors Association Mike Shea. "This show encompasses many industries, including the forestry and logging sectors, which are also on the cusp of an apswing," said Shea. "We are proud to be involved with this huge event and are excited to watch it grow as it has."

Housing starts are on the rise in North America, mills are reopening and a Royal Bank of Canada Executive recently said tumber could be the oil of the acxt decade. The most efficient and innovative heavy forestry equipment will be required to keep up with the increased demand. The AIIIS coincides with the three-day spring meetings of the Canadian Woodlands Forum and will likely draw a significant litrestry and error on top of the massive tumout expected from the heavy equipment and construction sector.

This hig event also leads to big economic spin-offs for Monoton and the surrounding columnaties. "Hosting trade shows such as the boat show, heavy equipment show. MEET, etc. has a very important impact on the hospitality industry in Greater Monoton, and is especially beneficial to lodging, restaurants and hars, restil, transportation and other related industries" says General Manager of the Delta Beausejour Hotel. Raymond Roberge. "These shows bring in travelers from the local markers and beyond, quite offer during off season periods and showcase the community and its businesses. Visitors to these shows quite offer return to the metric stea as fruitists and leasure marker consumers, with a positive economic spin-off to the community" explained Roberge.

Here is just a sampling of exhibitors on board for this colossal event, Komatso, Caso, Cat. John Doore, New Holland, Volvo, Tigoreat, Wajax, JCB, Liebbert, Valmet, Cruig, Kobelco, Ponsse. Sennebogen, Luchs.... and many

#### MOST POPULAR

- Fore Expands Masonry Lineup with All New UltraMix™ Mortar Mixer Models March (1.2015) Tha Fore Company Continues to expand.
- Foint-of-Renial® Software and Positick REID Launch Industries' First REID Integration with Rental Inventory Management

March 4, 2015 - Point of Rental® Softward and Positek RFID logether

- Wacker Neuson Hires New Regional
   Manager for Eastern Салада
   March 4, 2015 Wacker Neuson has nired
   Scott Ferguson
- NHES set to kick off this week March 4, 2015. This Thursday and Friday (March 6th...

more. There is no doubt the BiG IRON will be in Monoton. For a complete exhibitor list, please visit were obey co **go**game : More In this category: a CANADIAN RUNFAL MART 2000 | Profit you CRM a Add comment Name (recuired) E-mail (required, but will not display) Website STOCKY STREET, TO SECOND STREET, STREE 22200000000 Notify me of follow-up comments Security code **2**4 ∮ Reiresh Send back to top



# MID-ATLANTIC Loging & biomassexpo

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Welcome to the Mid-Atlantic Logging & Biomass Expo, the most comprehensive show of its type on the Central East Coast.

The sponsors sincerely thank all participants and acknowledge the exceptional support of Selma-Smithfield organizations and merchants.







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# You're the driver.

We haved you loud and short at every steps of development of the all-new C Series wheel feller buncher. The result is a machine with significant advances in first officiency, surpropositly and proved the moved the engine to the back for rock-solid stability. We designed a new employ to generally more power and burn less fuel. And we put everything in reach. The C Series is the first and only wheel feller buncher truly serviceable at ground level. You can even refuel with your boots on solid ground.

Wate focused on Estening to you and developing machines, like the C Senas wheel feller buncher, that will keep your business strong for generalizes to come.

www.cat.com/forestry







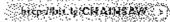
# Simmed down and powered up. Explore the new Husqvarna 562 XP<sup>2</sup>.

Historiew alterspressing 562 AP combines steppies, beingiful design with inspressive performance. An advanced version of our unique X-Toog beging technology produces high power in

insubination with up to 20% for that communications and up to 60% less emissions. The new RevBoest" testure region de-limiting more estations, and Amedians "unother new testure, conservation the engine above times perfectly 1966, with a large of this result reports for 20° see bear. This sile confined difficult duries in definiteding elections.

Additionally, the saw's few weight, reduced good Series and new bratche. Easign in size ( hogger) majoratementals and easy to expension.

See the \$63XP in action at 2011 GIE Espai Indian Beath #9094, October Beath #78090.



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#### **AXIS Capital**

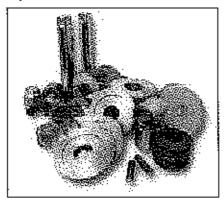
300-12 Treybrooke Cr. Greenville, NC 27834 252-341-8348 Web: axiscapitaline.com

Expo location: TB-3

#### Aftermarket Parts

150 Market St. New Bern, NC 28560 (252) 633-2155 Web: rightparts.com

Expo location: TB-7



Celebrating 40 years in the forestry equipment parts business, Aftermarket Parts, Inc. has the experience and knowledge that is rare in today's marketplace. We supply parts for many brands of machines and components, including John Deere, Timberjack, Franklin, Tree Farmer, Tigereat, Ranger, Prentice, Esco, Gearmatic, New Process, Rockwell and more. We take pride in our parts; they meet or exceed OEM quality and we stand behind every part we sell—all without the high OEM dealer prices.

As a worldwide supplier, we provide handreds of independent distributors with quality parts and superior service. Our distributors have the flexibility of accessing our inventory for price and availability 24/7 via our web site This allows customers to get parts and get back to work quickly.

If you are interested in saving time and money, stop by our booth and let us refer you to the Aftermarket Parts distributors in your area.

#### Alliance Tires

800 Waterson Curve Trussville, AL 35173 (205) 322-7001 Web: atgire.com Expo location: \$-5

#### **Bandit Industries**

6750 Millibrook Rd. Remus, MI 49340 (800) 952-0178 Web: banditchippers.com Expo location: L-2



Bandit equipment is favored by logging companies and biomass plants the world over thanks to unbeatable production, exceptional consistency, quality of the end product and legendary reliability. Many customers who switch to Bandit soon find that biomass plants and other customers are willing to pay a premium to get the sized, dimensional chips from Bandit machines. With Beast horizontal grinders you can create mulch, wood chips or bio-sawdust-a. 14-inch minus product ideally snited for pellet production. Our machines are in operation around the world, processing everything from hardwood to switchgrass and the end results are always the same---high production, high quality products and industry-leading levels of durability, reliability and dependability.

Learn more about our machines, see our #42 banditchippers.com NASCAR Sprint Cap cat and register for a free vacation courtesy of getmorevacations .com at the Mid-Atlantic Logging & Biomass Expo.

### Barko Hydraulics

(See John Woodie Enterprises)

# Big John Trailers

10514 U.S. Highway 1 Folkston, GA 31537-4808 (912) 282-2105 Web: bigjohntrailers.com

Expo location: TT-1



Big John Trailers will be exhibiting two of its most popular log trailer models along with the patented Kodiak Series 3 loader/delimber trailer.

Model 42LPRC-8IL, Pull Load Series Plantation Trailer, weighs 10,240 lbs. with 11R-24.5 tires and steel unimount wheels. The drop-deck design allows for maximum payload. The first and second bolsters are 102 inches wide and the third and fourth bolsters are 96 inches wide to allow for standard track axles and provide less tare weight. The drop deck section has an 8 inch recess to allow for additional clearance during unloading. It can be modified to haul cut-to-length logs by use of a "riser" placed on the second bolster.

The model 42RC-8FL, Full Load Series Four Bolster Trailer weighs 9,500 lbs, with 11R-24,5 tires and steel unimount wheels. Its 102 inch wide design and 8 inch recess center section will accommodate both treelength, and cut-to-length logs. Both models come standard with drag load bars on the rear bolster as well as a grapple grabber on the bumper. Many options are available for either design. Big John log trailers are backed with a 2 year frame warranty. Customers purchasing the Big John Full Load Series trailers have reported gains of between two to six tons of net payload over their previous trailers.

Also on exhibit will be the only patented hydraulic landing gear loader/delimber trailer on the market. The Kodiak Series 3 loader/delimber trailer is manufactured exclusively by Big John Trailers.

#### Bowen, Inc.

7026 Dry Bread Rd. Lawrenceville, VA 23868 434-577-2831

Expo location: TG-3

# Bullock Brothers Equipment Co.

1323 W. Market St. Smithfield, NC 27577-3340 919-934-1174 Web: bullockbrothers.com

Expo Jacatian: L-6

Bullock Brothers Equipment Co. was established in 1987 as a single line forestry equipment dealer located in Smithfield, NC by John and Landis Bullock. As a full service distributor, Bullock Brothers Equipment Co. has had excellent growth over the years and has seen many changes in the industry. As a Tigercat distributor for sections of North Carolina, Virginia and Maryland,

# Min-Mantie Syno Exhibitors



Bullock Brothers represents the entire Tigereat product line and supports the equipment with full service from locations in Smithfield and Roanoke Rapids, NC and their newest location in Dillwyn, Va. Other manufacturers represented are Barko, CSI, Cummins, Pitts Trailers, Big John Trailers, Rotobec grapples and Northshore Manufacturing. John and Landis have an excellent knowledge of the forestry industry and enjoy building relationships with their customers.

#### CRTS, Inc.

3301 Integrity Dr. Garner, NC 27529 (919) 773-4000 Web: crtsinc.com Expo location: TT-4



CRTS is the Peerless trailer dealer in the Carolinas and Virginia. From humble beginnings in 1971, CRTS has grown into one of the largest and most trusted semi-frailer dealerships in the Southeast. We earry the full Peerless line, including in-woods chip trailers, walking floor trailers and drop center chip trailers.

Our sister company, Commonwealth Trailer Rental, also rents and leases these trailers by the day, week, month or year. With six locations to serve you, we will exceed your expectations by providing professional service at every level in our organization, from our large parts inventory to our full service state-of-the-art shop facilities, to rental and leasing, or financing to suit your specific needs, and by providing new and used trailer equipment that is second to none.

#### CTR

(See Caterpillar Forest Products)

#### Caribou Software

P.O. Box 6421 Hinton, AB T7V 1X7 Canada (706) 749-1541

Web: caribousoftware.com Expo location: TB-20

Caribou Software provides software to logging and timber companies to help

them manage their business more efficiently and profitably. Our easy-to-use load ticket tracking software lets you generate professional-looking pay statements for landowners, contractors and employees. Enter the tickets once and the software takes care of putting those loads on the proper pay statements with the proper rates. It's easy to monitor your production and deliveries by mill, crew, etc., and to reconcile revenue receipts.

We also have an equipment maintenance tracking system to help you maximize the up-time of your trucks and equipment. Mechanics love having all their machine and parts usage history available at their fingertips, and they can generate valuable reports to help owners make more informed buy-versus-repair decisions.

At Caribou, we thrive on providing efficient technology tools with good old-fashioned service. Visit our tent booth for a software consultation and demo.

### **Carolina Forestry**

314 W. Millbrook Rd. Raleigh, NC 27609 919-510-4663 Web: carolinaforestry.com Expo location: TB-11

#### Carolina Machinery Sales

5919-A Stockbridge Dr. Monroe, NC 28110 (704) 288-1904 Web: carolinamachinerysales.com Expolacation: TB-16



Carolina Machinery Sales (CMS) is a used equipment dealer that specializes in woodworking, forestry, sawmill and pallet machinery. CMS buys and sells equipment and also works on consignment, brokering, liquidations and auctions. CMS sells equipment globally, but our primary area is in the eastern USA, with offices in North Carolina and New York. The representatives at CMS specialize in different areas of the wood industry and offer their knowledge to customers on a daily basis.

#### Caterpillar Forest Products

P.O. Box 469 Raleigh, NC 27602 (919) 815-8970 Web: cat.com Expo location: L-5



New Caterpillar and Prentice wheeltype feller buncher families will be introduced. The completely redesigned C Series has advances in performance, reliability and serviceability, and is the first and only wheel-type feller buncher that truly can be serviced at ground level, including fueling.

The new Cat C7.1 ACERT engine delivers more power and burns less fuel. New technology, PowerDirect Plus, optimizes machine performance in all functions, including saw recovery. Simultaneous lift-tilt and lift-steer functions are over 60% faster than major competitive machines.

Caterpillar's revolutionary design moves the engine to the back of the machine, with the weight evenly distributed over the rear axle for rock-solid stability. Large hinged doors on three sides and at the hottom of the compartment provide ground-level access to the engine, hydraulic pumps and all key components.

A new SH-56B high capacity bunching saw will be shown, featuring Caterpillar's patented Strait Grip banching linger and no-pinch-point tower.

North Carolina Caterpillar dealer Pioneer Gregory Poule Equipment will share the Caterpillar Forest Products site and display construction equipment, trailers and generators while also operating a Peterson 4300 whole tree chipper.

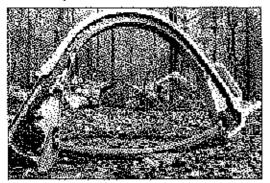


# Million and Allocs

#### Chain Saw Collectors

11321 Rodophil Rd. Amelia Court House, VA 23002 804-822-2751

Expo Location: SP-1

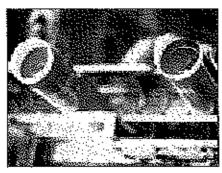


David Harsh will display and occasionally operate several antique chain saws from his impressive collection.

#### Chemsearch RLS

P.O. Box 152170 irving, TX 75015 (800) 527-9921 Web: nch.com

Expo location: TB-15



Chemsearch Reliable Lubrication Solutions is a leading global provider of industrial maintenance and lubrication solutions. Founded in 1919, Chemsearch has served over 90 years as a leader in industrial maintenance and lubrication. We offer over 450 superiorquality products to customers in 55 countries around the world. Through highly trained local representatives, Chemsearch customers receive patented technologies and the highest quality lubrication and industrial maintenance products. We offer a full line of specialty lubrication products including solid lubrication, fluid lubrication, and aerosol specialty lubricants.

Chemsearch offers a variety of products to improve equipment reliability and reduce downtime. They include

lubricants, industrial specialty solvents, fleet maintenance products, fuel treatment and degreasers.

Stop by our table to view demonstrations of our superior-quality products and enter a drawing for a chance to win great prizes.

#### Cleanfix Reversible Fans

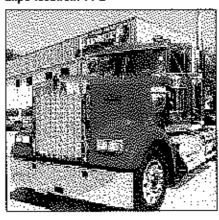
90 Linton Ave. Stratford, ON N5A 283 Canada (519) 275-2808 Web: cleanfix.org Expo location: TB-26

#### Colony Tire

1415 N. Broad St. Edenton, NC 27932 (252) 514-3402 Web: colonytire.com Expo location: S-1

#### Gooper Konwarth, Inc.

P.O. Box 1396 Durham, NC 27702. 800-672-0069 Web: coopertracks.com Expo location: TT-2



Cooper Kenworth sets the standard in North Carolina, having served the state's forest industry for more than 38 years. With locations in Durham, Raleigh, Rocky Mount, Clinton, Wilmington, Greensboro, Concord, Charlotte, Hickory and Asheville, the Cooper Kenworth family salutes the North Carolina Association of Professional Loggers,

### Cutting Systems Inc.

774 Zeb Rd. Union Grove, NC 28689-9148 877-844-1274 Web: curtingsys.com Expo locations: 1-4, L-6

#### Davis-Garvin Agency, Inc.

P.O. Box 21627 Columbia, SC 29221 803-732-0060 Web; davisgarvin.com Expe Incation: TB-5



Do you have the right insurance covcrages at the right price?

Davis-Garvin Agency is a full service insurance agency incorporated in 1981. Headquartered in Columbia, SC, we have branch offices throughout the Southeast. As an independent insurance agent, we have access to a wide variety of insurance companies and specialty markets to take care of your unique business. Through our 38 employees, we offer a full range of insurance products and services, including commercial lines, employee benefits and personal lines.

We work with all participants in the forest products industry, including lagging contractors, mills, landowners and consulting foresters. In addition, we have developed several specialty programs, including hunt club liability, timherland liability, standing timber and reforestation insurance. Protect your business and personal assets. Call Chris-Daves, 1-800-845-3163. Our hunt club and timberland liability programs are proudly endorsed by the North Carolina. Forestry Association.

### Ditchwitch Of The Carolinas

(See Bandit Industries)

#### Dyna Sales And Service

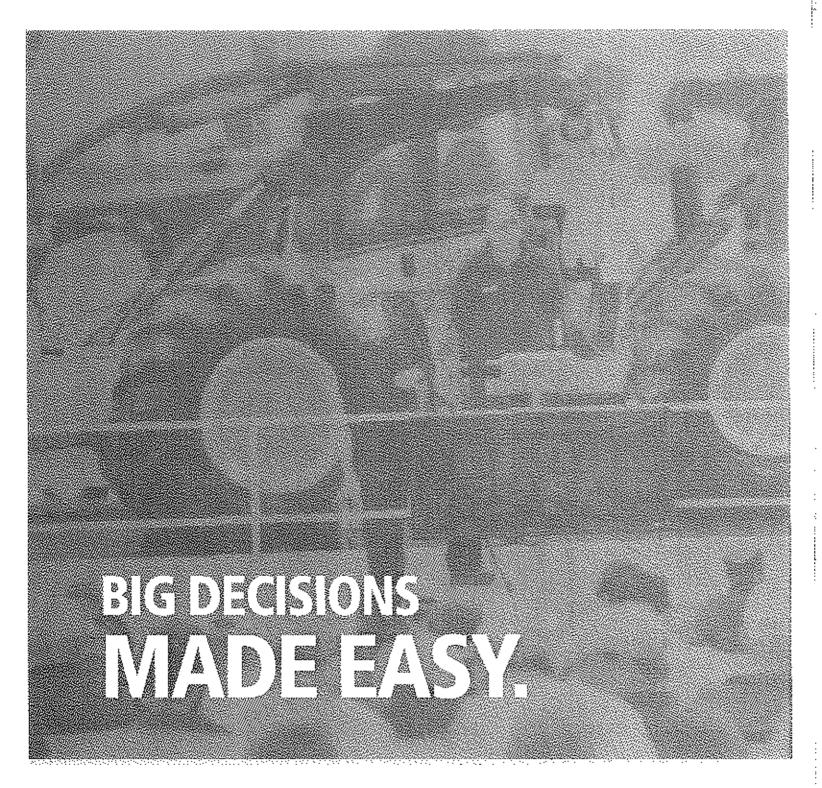
6228 60th Ave. Eyart, MI 49631 888-820-3962 Expo location: FW-1

#### Fastenal

8124 Statesville Rd. Charlotte, NC 28269 704-631-9207 Web: fastenal.com Expo location: T8-13

#### Feree Trailer

5806 York Martin Rd. Liberty, NC 27298 336-708-1586 Expo location: TT-3



# THE WORLD'S EQUIPMENT MARKETPLACE.

Established in 1958, Mitchie Bros. Auctioneers now selfs billions of dollars of equipment and trucks every year. When you need to buy or sell forestry equipment, let us do what we do best — simplify the process for you. Bachase we're more than just an auctioneer — we're your industry expert, with the size and know-bow to give you the bost experience possible.

Ritchie Bros. - it's one of the easiest decisions you'kleves make.

Statesville, NC 704.873.6633 | rbauction.com Moving to a new site in Raleigh-Durham in mid-2012

RITCHE BROS.

Visit us in the tent at booth #4







# , Milianda and Anidiors

## First Carolina Agency

P.O. Box 1833 Roanoke Rapids, NC 27870 252-532-3986

Web: firstcarolinaagency.com

Expo location: TB-2

Pirst Carolina Agency is a locally owned agency recently endorsed as carrier for the North Carolina Association of Professional Loggers. PSC is also the endorsed carrier for the NC State Firemen's Association and the NC Association for Rescue and EMS. In addition, First Carolina Agency offers health, disability, dental, life and Aflac policies.

### Forestry Mutual Insurance Co.

P.O. Box 19467 Raleigh, NC 27619 (919) 880-1006 Web: forestrymumal.com

Expo location: SP-5



Forestry Mutual Insurance Company has been providing high quality insurance to the timber and wood products industry for 40 years. Operating in North Carolina, South Carolina, Tennessee and Virginia, Forestry Mutual emphasizes safety, loss control, competitive pricing and professional service to our customers. We are proud to support and be a part of the forest industry.

#### Forestry Parts Resource

329 Hopewell Dr. Forsyth, GA 31029 478-550-2330

Web: forestrypartsresource.com

Expe location: \$-4

#### GCR Tires

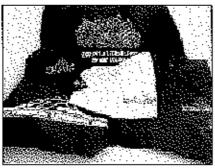
6853 Ward Blvd. Wilson, NC 27893 (252) 243-0444 Web: gertires.com Expo location: \$-7

#### Goodson's All Terrain Logging

173 Goodson Trail Jacksonville, NC 28546 (910) 347-7919

Expo location: SP-6

Goodson's All Terrain Logging, Inc. (ATL) is a family owned and operated



business. Featured on the Discovery Channel's hit reality show, Swamp Loggers, our crew is made up of highly skilled, hard-working men and women who know how to get the job done right. We invite you to stop by to meet the crew and get your official ATL mer-

We will have a full selection of prodacts to choose from, including hats, short-sleeve (-shirts, long-sleeve tshirts, and sweatshirts in a variety of styles and colors. (Sizes run from children's small to adult 3XL). We look forward to meeting you!

### Gore's Military

P.O. Box 2 Carolina Beach, NC 28428 910-279-4697 Expo location: TG-5

#### Halifax Linen

Expo location: SP-4

P.O. Box 129 Roanoke Rapids, NC 27870 252-537-2565 Web: halifaxlinen.com

#### Hatton-Brown Publishers, Inc.

P.O. Box 2268 Montgomery, AL 36102 334-834-1170 www.hattonbrown.com

Expo location: LC-1 Founded in 1948, Hatton-Brown publishes the forest industry's leading trademagazines in Timber Harvesting,

Smuthern Loggin'

Times, Timber Processing, Wood Bioenergy and Panel World-all known for their unmatched editorial integrity and superb circulation quality control.

Through its subsidiary, Hatton-

Brown Expositions LLC, the company also sponsors conferences and trade shows, one of which is Timber & Biomass Expo Southeast, scheduled for the spring of 2013 at a yet-to-be announced. site in Alabama or Georgia.

#### Helen Adkins Art

5501 Highway 90 Clairfield, TN 37715 423-784-4592

Expo location: T8-19

#### Husqvarna

9335 Harris Corners Pkwy. Charlotte, NC 28239 (800) 448-7543 Web: husqvama.com Expe (ecation: 8-2



Husqyarna has developed two new professional chain saws, the new 555 and 562 XP, which will challenge the way the industry classifies best-in-class.

The slimmed-down height and width of the saws' chassis makes them easier to handle in almost any application. Disrance between the front and rear handles has been optimized for efficient, comfortable operation. The design also incorporates a lowered front handle with an overmold gdp. The 555 and 562 XP take. advantage of Husqvarna's revolutionary. reduced gyro force technology. By reducing the weight of the saws' key moving parts there is less interior movement in the engine, which creates less gyration. These features provide for the ultimate in

Available on the 562 XP is the latest. breakthrough feature from Husqyama, Revboost, which allows for acceleration in chain speed over short periods to increase efficiency during cutting, specifically in delimbing. Revboost is controlled by the ignition and enables users to increase to maximum RPMs for about two seconds. It is designed to provide an optimum ratio of power to RPMs without having the engine run wide open for extended periods of time. To make field maintenance easier, both new saws come with captive bar nuts that remain attached to the clutch cover.

# James River Equipment

(See John Deere)

# Milenie Bao Baillios 🚫



## Job Ready Services

2300 Westinghouse Blvd, Suite 107 Raleigh, NC 27604 (919) 256-1400 Web: jobreadyservices.net

Expo location: T8-4

Don't hire your next worker's compclaim! Make sure your new bires are physically able to do the job and don't. have pre-existing conditions that put them at risk of injury. Job Ready Services provides post-offer employment testing to ensure a safe and physically fit workforce, increasing productivity and reducing costs. The average worker's compclaim in North Carolina is \$42,000. If you are able to negate the hire of just one. worker's comp claim, you have more than paid for the cost of testing your employees! In just the first year of testing, employers will save from 50 to 80% in worker's comp and disability costs.

We also offer fit-for-duty testing. work conditioning, functional capacity evaluations and job/ergonomic analyses. Let Job Ready show you how

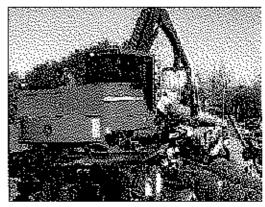
to prevent the hiring of your next worker's comp claim and/or help you reduce the cost of the claims you have now.

#### John Deere

1515 5th Ave. Moline, IL 61265 (309) 781-7937 Web: johndeere.com Expo location: L-4

John Deere will introduce two new options for its 700J Series track-type feller-bunchers: the U7 undercarriage "big bottom" with 36-inch pads for the 753J and FR21B high-rotation felling head option for both the 753J and 759J Series models. It will also showcase a 437D knuckleboom, 648H and 848H. grapple skidders, 643K and 843K. wheel-type feller-bunchers and a 2154D live-heel loader, among other machines. and attachments.

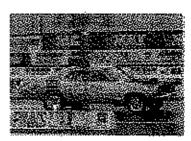
The company will also provide a special attraction for young children, host a Log A Load For Kids fundraising event and have Deere clothing and other gear available for purchase.







Reduce Your Fuel Cost: Reduce Emissions! Extend Engline Life!



Come see our race can on Saturdays

# Stop Wasting Fuel!

Finally there is a complete fuel treatment that really works! Xtreme Fuel Treatment has 20 years of proven results with large mining companies all over the world! Works in gas or diesel.

Low Dosage:

1 gallon treats 10,000 gallons

Test Results:

7-8% Minimum Savings

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Come by our booth and learn how you can save!



Calvin Pippin 919-632-5748 www.XFTFueiSaver.com



# Mil-Adamie Expo Exilitions

## John Woodie Enterprises

1836 Shelton Ave. Statesville, NC 28677 704-878-2941 Web: jweinc.com

Expo location: SP-7

# L. I. Johnson, Inc./Wilson Clearing & Mulching

785 Gardner Rd. Four Oaks, NC 27524 (919) 625-5157

Expo logation: SP-8

L.I. Johnson, Inc. and Wilson Clearing & Mulching will showcase their mulching equipment, which was used to improve access roads and groom the Mid-Atlantic Expo site. The companies have mulching machines ranging in size from skid steers to large excavators. The skid steer is a highly portable machine capable of mulching 8-inch diameter trees and brush. The excavator has a second engine that powers the cutterhead and is capable of mulching 36inch trees. We also have a third machine that is about the size of a D5 dozer that. rides on robber and steel tracks. It is capable of mulching 18-inch trees and is a low ground pressure machine.

# Lilly International/Pitts Trailers

P.O. Box 670 Williamston, NC 27890 252-792-4192

Web: lillyinternational.com Expo location: TT-7

#### **Maxiload Scales**

133 Highland Park Rd. Brunswick, GA 31523 (912) 265-1486 Web: maxiload.com Expo location: TG-1

## Mayberry Safety Solutions

1005 S. Lebanon St. Mt. Airv, NC 27030 336-429-5351

Web: safetysolutions.com Expa location: TB-1

#### Mid-Atlantic Stihl

315 Executive Court. Hillsborough, NC 27278 (919) 643-4006 Web: stihl.us Expe location: TG-2

#### Morbark inc.

(See John Deere)

#### Multitek

P.O. Box 170 Prentice, WT 54556 (715) 490-4450 Web: multitekine.com Expo location: FW-2

## NC Agromedicine Institute

1157 VOA Site C Road Greenville, NC 27834 919-880-4225

Web: neagromedicine.org Expo location: SP-3

# NC Association Of Professional Loggers

(919) 271-9050 Web: nologgers.com Expo location: LC-2



As one of the three primary. sponsors of the Mid-Atlantic Logging & Biomass Expo, the

its members will be pleased with the quality and quantity of equipment and support companies serving the region's loggers. The NCAPL offers more than 15 benefit programs and services for loggers. Stopby to see how you can save!

# NC Department Of Labor

1101 Mail Service Center Raleigh, NC 27699 (919) 807-2896 Web: labor.nc.gov Expo location: TB-25

## NC Forestry Association

1600 Glenwood Ave. Raleigh, NC 27608 919-834-3943 Web: neforestry.org Expo location: LC-3

Since 1911, the North Carolina Forestry Association (NCFA) has pro-

moted public policy that encourages healthy, productive forests as well as

a vibrant forest products industry. The NCFA recognizes that the key to healthy

forests and a vibrant forest products industry is private property rights.

The NCFA seeks to support all of these initiatives through its outreach work with the North Carolina General Assembly, the forest products industry in terms of professional training, education programs for landowners and public education programs with school children and teachers.

The NCFA's ProLogger program trains close to 1,500 loggers annually on key safety and environmental issues, fulfilling an education requirement for Sustainable Porestry Initiative (SFI) companies. The NCPA's current membership includes over 4,000 constituents that range from small private landowners to large corporations.

#### NC Forest Service

1616 Mail Service Center Raleigh, NC 27669 919-857-4801

Expo location: TB-24

The North Carolina Forest Service can serve your BMP and logging needs as follows: free portable bridge mats to horrow when crossing



streams or ditches; in-woods BMP training for your entire logging crew; pre-harvest planning advice, guidance, and hands-on assistance; handbooks, pocket guides, reference manuals, and other publications; BMP/water quality site inspections while your job is ongoing; advice, site evaluation, and sign-off for site rehab and closcout; follow-up with the landowner for reforestation assistance; and affordable, quality, native North Carolina-grown tree seedlings from local seed sources.

Locate your county or district office. and obtain additional information at www.ncforestservice.gov.

#### NC SFI-SIC

1200 N. 23rd St., Suite 201 Wilmington, NC 28405 910-815-4320 Expo location: TB-17



(A) Sustainades Porestry Initiative

Bood for you thankfur our facults.

The Sustainable Forestry Initiative ® (SFI®) program is an independent, nonprofit, charitable organization with a science-based, internationally **≫** 14

# Make The Switch

VVatch it Grind! Live Chipping Space #2

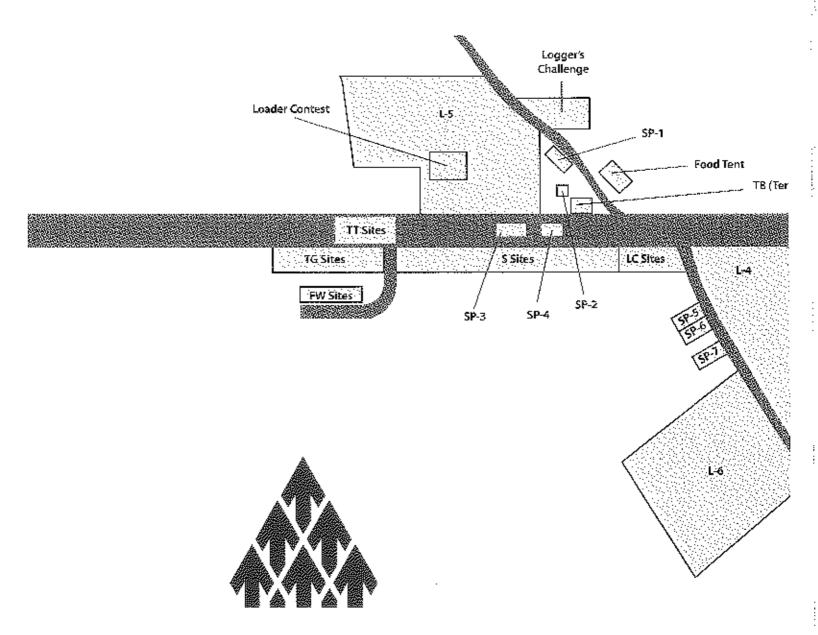
320-548-3586 <u>www.w.m.techou ao</u>r com

NOTOGHOPPER Inc.

"Perfect in One Pase""

- \* Swatch than a streetded mulci-product to a proof liber material guickly and easily chibboil like hasele of chiaper kulle malinehance, conversion kits, or inforchangeable rates.
- Switch from tires to tracks in minister—just drive on and drive off the transport daily.
- Switch from grinding whole traces to worst chips to taliford pas to stabe to some 0.6.0 with a plagfe machine.

Stop by the Rotochopper demo site in Live Chipping Space #2 to learn how you can maximize the value of your wood liber with the "Perfect In One Pass" advantage.



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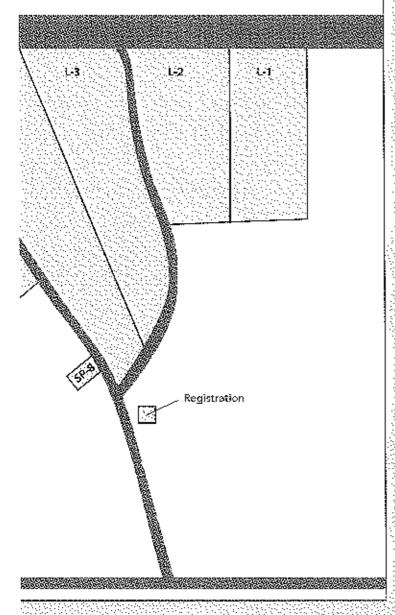
LOGGING & BIOMASS EXPO

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AXIS Capital TB-3	Carolina Forestry
Attermarket PartsTB-7	Carolina Machinery Sales
Alliance Tires S-5	Gaterpillar Forest Products
Bandit Industries	Chain Saw Collectors
Big John TrailersTT-1	Chemsearch RLST8-15
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# Willengo de Angorando de Angora

recognized forest management standard. developed specifically for North America. The SFI program is based on the premise that responsible environmental behavior and sound business decisions can coexist to the benefit of communities, customers, and the environment, today and for future generations.

The SFI Standard promotes sustainable forest management, with measures to proteet water quality, bindiversity, wildlife habitat, species at risk, and Forests with Exceptional Conservation Value, More than 2,500 individuals and organizations are meeting the tough SPI requirements, strengthening forest practices and fiber sourcing. They include forest products companies, industrial and family forest owners, conservation groups, universities. public agencies, manufacturers, retailers. printers, resource professionals and many others who share a passion for responsible forest management.

The North Carolina Sustainable Forestry Implementation Committee works across the state to earry out the mission of SFI through its logger training. program, landowner outreach, information sharing and partnership development.

# NC State Highway Patrol

4702 Mail Service Center Raleigh, NC 27669 919-715-8683

Expo location: (roaming)

#### Olofsfors-EcoTracks

22 Morton Ave. E. Brantford, Ontario N3R J7J Canada (519) 754-2190 Web; olofsfors.com

Expo location: S-3



Founded in 1762, Olofsfors is the world leader in tracks for rubber-tired forestry equipment.

ECO-Wheel Tracks are an economical alternative to conventional tire chains. ECO-Wheel Tracks provide numerous benefits over chains, including excellent

traction, less maintenance and extended tire life. Chains? No comparison.

There are no limits for operators with the right tracks—Eco-Tracks, that is, Oluisfors offers a wide range of Track models and linkage systems for various machine configurations and ground conditions. ECO-fracks, the name you can

Personnel on site: Garet Robinson, Track Product Manager; Gerry Mallory, General Manager; and Kevin Disher, Regional Sales Rep, NE US/Eastern Canada.

# PaiFleet Truck Equipment Co.

1401 Trailer Dr. Charlotte, NC 28221 800-201-4277 Web: palificet.com Expa location: TG-6

# Peterson Corp.

(See Caterpillar Porest Products)

## Pinnacle Trailers

5510 Hwy 421 N. Wilmington, NC 28401 (800) 513-9373 Web; pinnacletrailers.com Expo location:TT-5



Pinnacle Trailer Sales, Inc. has over 12 years of experience in the wood products industry. We have two locations to service the Southeast, one in Wilmington, NC and another in Spartanburg, SC. We are a dealer for Innovative (ITI) in-woods, open top, drop center (possum belly,) and live floor chip trailers. Innovative is a leader in the industry, building the durable and lightweight chip trailers, and is the trailer of choice for most in-woods chipping businesses in the Southeast.

Pinnacle is also a McLendon log and lowboy trailer dealer, McLendon focuses on building a lightweight trailer with low maintenance costs.

Pinnacle will be GIVING AWAY AN IPAD 2 and many other exciting items.

# Pioneer Gregory Poole Equipment

(See Caterpillar Forest Products)

## Pippin Enterprises

2816 Stonewalk Court Zebulon, NC 27597 (919) 632-5748 Expo location: TG-4



Xtreme Fuel Treatment---Pippin Enterprises is excited to introduce Xtreme Fuel Treatment to the Mid-Atlantic region. After 20 years of bulk distribution to the worldwide mining industry, XFT is now available to companies of all sizes. Xtreme Fuel Treatment is reducing fuel consumption in all kinds of equipment, extending engine life and improving performance. XFT is a patented, comprehensive fuel technology solution that includes multiple ingredients needed to make engines run smoother, more efficiently and produce less pollution in a single low-dosc concentrate. Mix Ratio: 1 to 10,000 parts. Minimum Fuel Savings: 7%+.

Four Key Benefits-1) Increases fuel fileage; 2) Prolongs engine life; 3) Reduces engine wear, 4) Improves vehicle performance and horsepower. Learn more by visiting the Pippin site or visit www.xftfuelsaver.com.

#### Prentice

(See Caterpillar Forest Products)



For over 60 years, you have counted on Prentice for the most reliable and durable products in the industry. Prentice is continuing that legacy with the 2384 B Series knuckleboom loader. Visit the Prentice Loader Championship to see the 2384B in action and to compete to win the coveted Loader Champi-

# Wid-Adantic Expo Exhibitors 💥



onship jacket and trophy.

The Loader Championship will run all day October 7 and from 8 a.m. to 1:30 p.m. on October 8, with the Trophy Run at 2 p.m. Participants may register. to compete anytime during show hours. There is no registration fee, however, a \$5 donation for Log A Load For Kids is requested. Caterpillar Forest Products will match the amount collected from confestants.

#### Quadeo

169 Industrial Dr. Lexington, SC 29072 803-951-1951 Web: quadeq.com Expo location: 8-6

Quadeo offers a full line of felling and harvesting heads. High speed heads are available in 20, 22 and 24 in, maximum cut capacity. Intermittent models range from 24 to 29 in, maximum cut capacity. All models come with the Quadeo Tooth System and are available. in 40 or 360 degrees rotation.

Quadço is the exclusive distributor for KETO beads in both North and South America, Keto offers 5 models: K51, K100, K150, K600T5 and KB25TS, KETO beads feature a unique track feeding system that assures excellent traction on logs and best accuracy for measuring.

#### Quartes Fuel

15427 Brandy Rd. Culpepper, VA 22701 919-600-9403 Web: quarlesine.com Expolocation: T8-12

R. W. Moore Equipment Co. (See John Deere)

## Ritchie Brothers

2718 Salisbury Highway Statesville, NC 28677 (704) 873-6633 Web: rbauction.com Expo location: TB-6

Ritchic Bros. Auctioneers is the world's largest industrial auctioneer. The company conducts hundreds of unreserved public auctions each year, selling billions of dollars of forestry, construction, transportation and other equipment. Ritchic Bros. conducts regular auctions at 43 auction sites worldwide, including Statesville, NC. Ritchie Bros, recently began construction of a new 107-acre auction site in Raleigh-Durham that is expected to open in-2012 and replace the Statesville site.

Ritchie Bros, auctions are open to the public. Interested buyers can bid in person, online in real time or by proxy. An average auction features more than 1,200 equipment items from 175 consignors and attracts close to 1,500 local, national and international bidders. Sellers benefit from flexible contract options and allinclusive service: comprehensive global marketing, facilitating inspections by prospective buyers, secure equipment storage and display, and handling collections and disbursements.

# TAKE AIM

on Timber Harvesting Risks

Bituminaus knows the forest products business.

For more than 70 years, we have been providing the interarcle probabilium and responsive services seemied for Limber bacresting daks. Workers manpelisation, gameral fieldliby, such and property boverages. see offered at a femilable prices, along with the safety and security of a financially souse A mited company,

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Contact your tecal independent agent for all the facts.



Bijennager od štvo (Dilo Projenova i kriznija) og sijenou z

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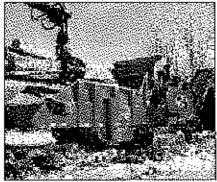


# Michiganic and authors

## Rotochopper

217 West St. St. Martin, MN 56376 320-548-3586 Webt rotochopper.com

Expo location: L-1



Rotochopper, Inc. manufacturers an extensive lineup of grinding equipment for producing biomass fuels, colored mulch, animal bedding and other value-added commodities. Stop by the Rotochopper exhibit to see a B-66 horizontal grinder up close and in action.

Highly versatile, the B-66 offers "Perfect in One Pass" grinding efficiency for processing whole trees, slabs, wood chips and many other wood fiber sources. Featuring an exclusive replaceable mount rotor, the B-66 can switch from a shredded mulch type product to short fiber material without the hassle of conversion kits or interchangeable rotors. For grinding operations that require frequent moves between feedstock piles, the B-66 is available with crawler tracks, as well as a track and transport dolly option. The transport dolly offers the same ground clearance as a lowbed trailer and can be quickly uncoupled from the grinder at the jobsite.

# Royal Oil/Maxco

2867 Cane Mill Rd. Asheboro, NC 27205 336-736-0455 **Expo logation: TG-7** 

# Southeastern Agency Group/ Bituminous

1501 Highwoods Blvd. Greensboro, NC 27410 800-432-4863 Web: sagnc.com Expo location: TB-9/18

# South Carolina Timber Producers Association

P.O. Box 811 Lexington, SC 29071-0811 803-957-9919 Web: scloggers.com

Expo focation: LC-4

Formed in 1999.
SCTPA represents and serves professional timber harvesters, timber dealers and timber trucker members on issues impacting timber harvesting, timber supply and raw forest products transportation. A logger-only board directs the association.

SCTPA provides the tools, benefits, training and services to meet the demands and challenges of timber harvesting and transporting businesses. It monitors the political landscape and lobbies on the local, state and national levels to ensure fair and equitable legislation.

SCTPA's mission is to serve as the voice for timber harvesting and allied timber businesses to advance the ability of its members to professionally, ethically, efficiently, safely, environmentally and profitably harvest, produce and transport timber to meet supply demands of our state by providing continning educational and training opportunities, distributing timber harvesting, hauling, manufacturing and selling information, representing our members in national and statewide legislative activities, supporting and advancing sustainable forestry practices and policies, and aggressively promoting, supporting and conducting programs of state, regional and national advocacy.

## SVE Portable Roadway

6128-F Brookshire Blvd. Charlotte, NC 28216 (704) 398-0007 Web: mudtraks.com Expo location: TB-8



It's amazing how things run full circle. SVE will formally introduce the TreadMat. Conceived for the logging industry, this mat is made from recycled tires, had its start in the woods and now returns to be a vital part of the industry.

The 7'x14' mat is woven and has cables on each end for lifting and dragging, Rugged and virtually indestructible, it can be traveled on by all equipment and withstand the extreme demand put forth by the crews in the field.

SVE Portable Roadway Systems has a 20-year plus history of moving vehicles and equipment in off-road situations and providing quick and easy vehicle access in diverse ground conditions. Get the job done quickly, without facing costly delays, See Steve Fink in the SVE Booth at the show for more details.

## Swamp Loggers

(See Goodson's All Terrain Logging)

## **Tigercat Industries**

54 Morton Ave. E., 519-753-2000 Brantford, ON N3R 7J7 Canada Web: tigercat.com Expo location: **i-6** 



Tigeteat will exhibit and demonstrate its southern U.S.-focused forestry equipment lineup featuring a full tree harvesting system complete with skidder, loader and drive-to-tree feller buncher. The diverse range of equipment will include 718E, 720E and 724E feller-bunchers, 620D and 630D Turnaround equipped skidders and a 234 loader.

Tigercat's Turnaround seat swivels effortlessly, locking in either the forward or rear facing position. Once facing rear, the operator has full control of all machine functions including drive controls. Steering is controlled with an armrest-mounted joystick for improved ergonomies. Operator fatigue, neck and upper back strain are significantly reduced, especially in applications

# Misiemistorio



where the operator is required to drive for extended distances into the cut block in reverse and when picking up multiple. bunches.

The show will provide an opportunity for contractors and operators to interact directly with key Tigereat engineering, management and customer service. personnel and learn about Turnaround. and Tigercat's lowest cost per ton harvesting solutions.

#### TimberPro

(See John Woodie Enterprises)

# Triple T/Freightliner/ Western Star

2715 U.S. Highway 421 Wilmington, NC 28402 91.0-540-5527

Web: wemeantrucks.com Expe location: TT-6



From crew cab service trucks to loghauling beasts of burden like the Western Star, we have the truck you need. We also deliver the full spectrum of parts and services while our experienced staff stands behind it all.

Founded in Wilmington, NC, Triple-T is a full-service, family-owned and operated business that runs on 24/7 customer service and support. In business since 1967, we have deep roots in the timber harvesting industry and a long-running commitment to serving its special needs.

Honesty and integrity have, over nearly half a century, grown us into a five-location dealership that serves all industries, prominently logging. We earry the most brands of any U.S. dealership-International, Volyo, Mack, Isuzu, Freightliner, Sterling, and Western Star--and we offer lease and rental options from National case as well as Idealease.

Loggers work long hours and weekends, , , we do too! Triple-T provides extended and on-site services to most

areas east of I-95. Our email addresses and mobile phone numbers are on every business card.

Triple-T keeps the log trucks of the eastern Carolinas bauling!

#### U. S. Blades

2205 Enterprise Dr. Florence, SC 29501 843-229-3921 Web; usblades.net Expo location: TB-14

## Virginia Loggers Association

33 Morewood Piace Palmyra, VA 22963 (434) 589-8609 Web; valoggers.org Expo location: LG-5



The Virginia Loggers Association (VLA) is proud to be participating in the Mid-Atlantic Logging & Biomass Exposition. Our booth is located in the 'Loggers Comer." Stop by and meet with members and learn more about the organization. Membership applications will be available and NCAPL members can join at a discounted rate, VLA T Shirts and embroidered long sleeve denim shirts will be available for purchase.

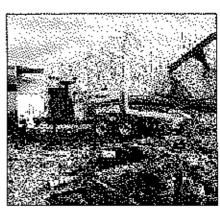
The VLA is the voice for Virginia loggers. We represent the industry in Richmond on legislative issues and on numerous state boards. The VLA works closely with the American Loggers. Council on national issues as well.

#### Vermeer Mid Atlantic, Inc.

10900 Carpet Street Charlotte, NC 28273 704-588-3238 Web: vermeermidaflantic.com Expo location: L-3

Included in the products demonstrated will be the Vermeer WC2300 whole tree chipper and the HG6000 horizontal grinder.

The WC2300 is a powerful, efficient whole-tree solution for producing pulp grade or fuel grade chips. Whether used to produce wood chips for power generation, or by loggers who want to generate additional revenue from all parts of





felled trees, the WC2300 performs. It features a 440-horsepower (328.1 kW) CAT Tier 3 engine and can chip material up to 23 inches in diameter. The infeed system maximizes productivity. and minimizes material handling by the operator. With its compact design and built-in skidder grab, the unit can be easily moved around jobsites without reattaching a tow vehicle.

When working in large-scale land clearing, wood processing or greenwaste recycling, contractors can count on the newly redesigned HG6000 to give them the power and performance they deserve. The HG6000 features a CAT C-rated C18 Tier 4 Interim/Stage IIIB engine specifically chosen to meet the demanding operations and comply with governmental regulations. The machine comes with two adjustable screens, allowing users to mix and match screens to meet end product needs for a variety of applications.

#### Waratah

60 Eastbrook Bend, Suite A Peachtree City, GA 30269 770-692-0380 Web: waratah.net. Expo location: SP-2

# 

Mid-Atlantic forest fraternity awaits end of the Great Tree-cession.

BY MAY LAMAR

f you are making a living from the trees in Maryland, North or South Carolina, West or Commonwealth Virginia, then you are either slowly going broke, slowly making headway, holding your own or looking down the road with high-powered binoculars and desperately hoping to spot the tail end. of the Great Tree-cession.

Which guy are you?

The truth about the Mid-Atlantic forest products industry-a loose but loyal fratemity of mill owners, loggers, tree farmers, foresters, equipment dealers. and emergent wood-to-energy producers-can today be found lumped together inside a mixed bag. For want of a better name, we'll just call it our Great Big Mixed Bag (GBMB) and in the spirit of full disclosure, we must warn you that it is very heavy, holding as it. does the weight of so many conflicting regional developments.

If you reach down inside the GBMB and fish around, you're liable to come

out with just about anything. There's good news in there. There's bad news in there, too. There might be a clump of reality regarding fresh markets coming in, right next to a snippet of a story that relays existing markets have pulled way back. There are facts butted up against smoke and mirrors. There are coohs and there are agains.

One purpose of the Mid-Atlantic Logging & Biomass Expo is to help you understand what all this hodgepodge of information means to you. So, let's get started emptying our GBMB of forest



# Polisi Progress

Encky for us, the first thing we pull out is a bit of recent good news.

Processed biomass producer Enviva has announced plans to build yet another wood pellet manufacturing facility in North Carolina, this time in Northampton County. The new plant will come with 62 jobs and, when added to Enviva's soon-to-be operational facility in Ahaskie, NC, will boost the company's production in the state to over 750,000 metric tons of pellets annually.

"Worldwide demand for biomass energy continues to increase," says Enviva Chairman and CEO John Keppler. "Our growing manufacturing footprint in North Carolina, the Southeast U.S. and beyond is a key part of meeting that demand."

Wood pellets from both North Carolina plants will be stored and loaded at Enviva's Chesapeake, Va., deep water port facilities, before shipping to overseas electricity markets: The company curtendy has two pellet plants operating in Mississippi and another in Belgium.

The Ahoskie plant will open later this year; the Northampton plant is expected to come on line as early as October 2012.

Now let's reach down into the hag again. Imagine this. It's yet more good news from Enviva. The company is partnering with Biomass Energy

omer novejonments

LLC in the operation of the latter's wood chip and pellet manufacturing facility in Bumpass. Va., with the goal of producing more than 350,000 mehic tons of wood pellets over the next couple of years.

There is still more good news on our

appeals has overruled those pesky envi-

ronmental groups and held that whole

renewable sources (as in wood chips

from whole trees) and thus allowed is Duke Energy's request for a jest

next grab. A North Carolina court of

trees fall under the delimition of

A FL'AUTICÉ



Enviva's John Keppler

a more restrictive definition of woody biomass.

No wonder then, given these developments, that in a survey conducted early this

burn of woody biomass as

Duke studies co-firing at its

Buck and Lee Steam Plants.

It's interesting to note that sev-

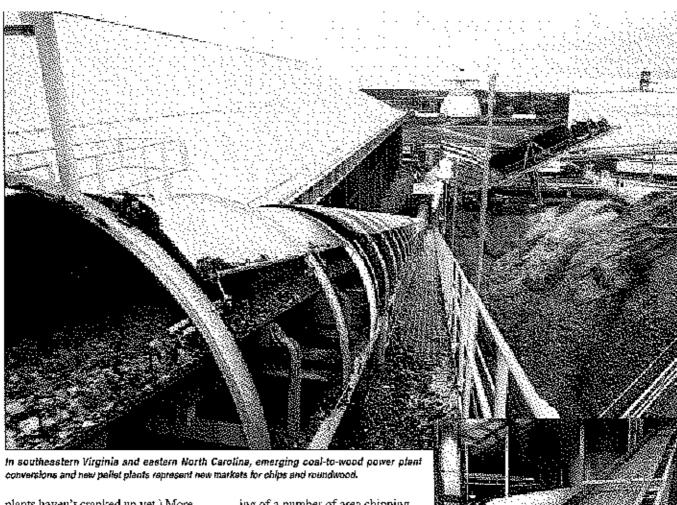
eral paper and forest products

companies held hands with environmental groups seeking

year by Timber Harvesting magazine, fully one-third of the Mid-Atlantic loggers polled say they are considering getting into the biomass harvesting business.

But just when we begin to think that the regional loggers might be upbeat over these emerging markets, the next thing we pull out of the bag is a big bundle of regional loggers in a fury over pay, or lack thereof.

(After all, most of these wood energy



plants haven't cranked up yet.) More than 95% of loggers responding to the survey said they are not fairly compensated. They are not alone in their views, as nearly any other logger in America can attest. Money for logging remains relatively constant in an industry where nearly every other cost associated with their harvest has risen with gusto.

"The logging rate continues to decrease while operational expenses continue to skyrocket," says Bryan Humphreys of B.T. Humphreys Logging in Lewisburg, WV. "Taxes are through the roof. Workers compensation premiums are increasing while coverage is decreasing. Thousands of loggers have lost their jobs."

Tim Tippett of Tippett Timber and Logging in Whitakers, NC, agrees:

"Logging rates have gone up 10% since 1996. That is a whopping \$1.50 per ton. EVERYTHING ELSE has gone up way more than that. Equipment has gone up 50% and fuel is up 300%!"

Nearly half of the loggers polled report having either lost money or broken even in 2010.

It is much easier for loggers to make money, of course, when the mills cooperate. This year it was reported that the AbitibiBowater mill in Catawba, SC stopped accepting significant volumes of whole tree chips. This led to the closing of a number of area chipping operations.

Meanwhite, it's frustrating for some, like Travis Thompson of Thompson Timber Enterpises in Rutherfordton, NC, to be competing with a whole new batch of loggers from areas where the mills have shut down.

"It's awfully disheattening to be limited to a number of loads that won't even cover your labor and fuel costs for the week while watching trucks from other areas that you have never seen before heading in to your local mill," he says, "We are loyal to particular mills and would like to think they would take care of us a little better in the lean times."

Another development grating on some loggers was Weyerhaeuser's midyear move that forced its eastern North Carolina contract loggers and their log truckers to participate in a dispatch trucking arrangement controlled by the company. Even though some loggers and log truckers owned trucks and trailers and hired the drivers, Weyerhaeuser mandated that they come under its control, or else. So much for the term "independent contractor."

No wonder so much interest is being placed on the opening of new markets. Over the last five years in the region. there has been an 88% decrease in the demand for grade logs and a 66% demand decrease for pulpwood and chips.

Exploration of the mixed bag continues.

Next thing we retrieve is—oh, no— FUEL COSTS!

Let's just put that one right back, where we found it.

#### Willer Garn

Instead, let's bring out a wild card. That would be the arrival of RockTenn Co. to the regional pulpwood lineup. The Norcross. Ga.-based packaging producer bought Smurfit-Stone Container earlier this year for \$5 billion and so now has 11 paperboard operations in

North America, eight of them in the South and four of them along the Atlantic coast.

The paperboard mills RockTenn operates at West Point and Hopewell. Va., use a combined annual total of 3,200,000 tons of wood fiber each year but they are both considered "old." Speculation is that one of them may be closed should paperboard demand falter.

There's some other paper news in here as well. Not good, international Paper shots down uncoated free sheet production at its Franklin, Va. plant. But wait. Now IP plans to "repurpose" a portion of the closed mill as a fluff pulp mill capable of annually producing up to 270,000 metric tons of fluff pulp for the global market, and bringing back in 200 jobs and a yearly demand for about a million tons of pulpwood and chips. But that won't be hardwood as in the



days of old. Make it softwood this time.

And while we examine mixed mill news, we might take a look at Georgia-Pacific's recent activity. G-P had purchased an unfinished OSB plant in Clarendon County, SC, and is now nearing completion of its construction. While this is good news for landowners and loggers in that area, the downside comes down in Virginia, where G-P idles its existing OSB mill in Skippers.

# Book Challenges

There are Mid-Atlantic hardwood mills having problems with money and some just having problems with the guys in suits that handle their money. When asked the question, "What are you most concerned about with regard to your business?" J. Wilson Jones III, owner of Mackeys Ferry Sawmill in Roper, NC, had this to say:

"After 50 years of a stable relationship with our bank, NEVER missing a payment, NEVER asking for help, we were asked to take our business elsewhere. Thankfully, after painful internal choices, a complete change in our marketing and sales efforts... we were able to find a new bank.

"White we now have a bank that wants to be our partner, rather than tolerating us, building a new banking relationship is daunting. Bankers have made our life a helluva lot barder than

crappy lumber markets, high stumpage and critical timber shortages."

Tell that to Coastal Lumber Co. The long-time hardwood lumber producer recently closed mills in West Virginia, Pennsylvania and North Carolina, one reason being the protracted depressed markets, but another reason being that the Coastal owners couldn't find satisfactory refinancing; that is, the bank was making too many demands before making available its funds. So Coastal Lumber shuts its doors, and more than 300 employees are out of work. Ouch!

Regardless of how many hard-hearted bankers are stowed away in the GBMB, many sawmills throughout the region continue to show signs of life. More than half the hardwood mill owners sarveyed and a whopping 78% of softwood mill owners say they foresee running at 80 to 100% capacity throughout 2011. Nearly everyone who was asked say they plan to be in business 10 years from now, especially one North Carolina sawmill owner who answered the question this way:

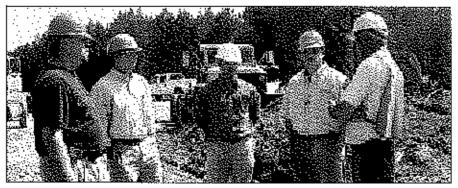
"I damn sure hope so. I have a daughter who will be in college in six years!"

Many mills in the Mid-Atlantic will be turned over to children or grandchildren following the retirement of an owner. Not so sure is Bruce Griffith of Griffith Lumber in Woolwine, Va.

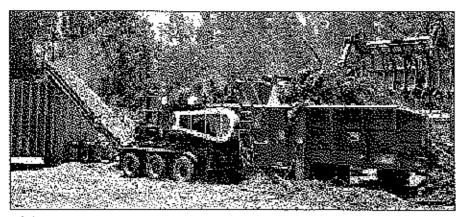
"I'm 65," says Griffith. "My brother partner is 76 and his son is 50 and burned



Coming energy markets may prompt more loggers to turn to chipping.



Loggers Perry Hunt, center, and Joe Rose, far right, discuss fuel chip quality with future biomass purchasers.



Grinder converts logging slash to fuelwood.

out. No one in line has stepped forward to run it but I hope someone will."

# More Biomass News

We return now to the subject of biomass. There is just so much of it in our Great Big Mixed Bag, we will spill a bunch of it out right now and take a look.

Dominion Virginia Power plans to convert three of its power stations from coal to biomass. The power stations in Altavista, Hopewell and Southampton counties are identical and went into operation in 1992. The plants could begin burning biomass in 2013.

Virginia's State Corporation Commission has approved an application by South Boston Energy to construct and operate a 50 MW biomass electric generating facility in Halifax County, at the site of a former Georgia-Pacific plant just outside of South Boston. South Boston Energy intends to sell the plant's electricity to Northern Virginia Electric Cooperative (NOVEC), its parent company. The proposed plant will rely on 600,000 tons of wood residue annually.

MeadWestvaco plans to invest \$285 million to construct a state-of-the-art biomass boiler and upgrade its Covington, Va. paperboard facility. The project will allow the mill to become self-sufficient in electrical power and steam generation and will significantly reduce ongoing

operating and maintenance costs.

ArborGen, Summerville, SC, and GreenWood Resources, Portland, Ore., have teamed up to merge science and technology in tree resource management. The collaboration is intended to meet the growing demand for woody biomass with purpose-grown hardwood trees in the Southeastern U.S.

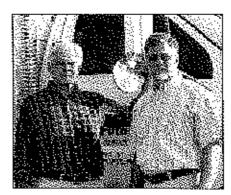
Two Colorado businessmen plan to spend \$6 million to start a wood pellet manufacturing business at Chesapeake, Va. Eden Pellets has leased 60,000 sq. ft. in the building that once housed Chesapeake Hardwood Products.

Wood Fuel Developers, an affiliate of Chester, Va.-based Industrial Turn-Around Corp., will invest \$8.6 million to implement a wood pellet manufacturing operation in Waverly, Va. at the site of a former particlehoard plant.

Wow! That's a big ole heap of biomass hustle and bustle.

# Fiture Logger Shortage?

Unfortanately, according to some observers, when these new wood energy operations began actual operation, and if by chance the traditional building products markets (namely lumber and OSB) experience some kind of rebound out of the quicksand it's been mired in, there might be a shortage of loggers to supply the raw material goods, though



John and Landis Bullock

this could mean good financial tidings for those still around.

John and Landis Bullock know a thing or two about forestry equipment and the industry it serves. They are a long-time Tigereat dealer for a territory that includes parts of Maryland, North Carolina and Virginia says there could be trouble ahead.

"When the mills go to full capacity we're going to have a hard time meeting the demand," says Landis. "So many loggers have gotten out of the business it's incredible."

He shares the view of many in the area: The margins in contract logging are not where they should be to make the endeavor worthwhile. While he feels there are still kinks to be worked out in the biomass industry, he agrees it will be a boon for the average logger and even the not-so-average logger.

"For the contract loggers who have stayed and weathered these down times, there will be profit to be made, and you can quote me on that."

Keith Biggs of Forestry Mutual Insurance in Raleigh has a linger on the pulse of logging in the Mid-Aflantic region. Some 75% of the company's customers are loggers from North and South Carolina, Virginia and Tennessee.

"A lot of people are struggling right now." Biggs says. "Fuel has everybody strapped." (The fuel issue keeps popping up out of the bag, refusing to just go away). Biggs, though, is quick to point out that he does see better days ahead.

"I think biomass fuels, pellet mills—that sector—is the light at the end of the tunnel everybody's looking for. Our traditional markets just aren't here anymore."

Hey, there's something else in the bottom of our grab bag. It's a outshelt. Maybe it contains a note that explains the meaning of this mixed bag of goods. Well, not exactly. But the note says:

"Time to go to the Mid-Atlantic Logging & Biomass Expo!"



it is more that the clearing, utility five exercise assoc, and popully activating projects center arrayed the full line of track chippers ered forestry movers affered by Bandit Industrias. Processing Toront visite that contains image discrets materials is a breve vidir a Basion track osacrana. Vidio genuine Caterpolardo track un sercimiações and planty of barisspoker to been, there's an arcpoing these loads Rendish AND NOW Picke prougthe effect you ar proceptions have of respect this pages but or opposing water-order that to 36° trianguest. Audi 400- to 1,850-lacement

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